

**B1934, Valcom Intercom System
Tabsheet**

				Supplier:	Customer 1st. Communications, LLC		Graybar Electric Co.		
				Terms:	Net 30		1% 15; Net 30		
				Lead Time:	30 days or less*		1-2 weeks		
#	Description	Manufacturer	Part Number	Warranty	Unit Price	Warranty	Unit Price	Unit Price w/1% disc.	
1	Based Paging SpeakerServer	Valcom	VIP-204A	1 yr	\$503.80		\$430.70	\$426.39	
2	2X2 Lay in Ceiling Speaker w/ Backbox	Clarity by Valcom	S-522B-2	1 yr	\$54.04		\$45.19	\$44.74	
3	SIP 2X2 One Way Lay in Speaker w/ Backbox	Valcom	VIP-402A	1 yr	\$468.94		\$348.17	\$344.69	
4	SIP 2X2 Talkback Lay in Speaker w/ Backbox	Valcom	VIP-422A	1 yr	\$450.33		\$366.54	\$362.87	
5	4-Watt Paging Flexhorn	Clarity by Valcom	S-604	1 yr	\$71.66		\$68.58	\$67.89	
6	Paging Horn One Way 15-Watt	Valcom	V-1036C-GY	1 yr	\$104.36		\$73.72	\$72.98	
	Paging Horn One Way 15-Watt	Clarity by Valcom	SX15-TM	1 yr	\$81.26		\$73.16	\$72.43	
	Paging Horn One Way 30-Watt	Clarity by Valcom	SX30-TM	1 yr	\$109.43		\$90.40	\$89.50	
7	IP Flex Horn IP Soundpoint One Way	Valcom	VIP-480AL	1 yr	\$430.27		\$439.34	\$434.95	
8	IP Flex Horn IP Soundpoint Talkback	Valcom	VIP-490AL	1 yr	\$493.62		\$408.42	\$404.34	
9	Bogen Telephone Paging Amplifier-250 Watt	Bogen	TPU250	2 yr	\$963.03		\$786.14	\$778.28	
10	Bogen Telephone Paging Amplifier-100 Watt	Bogen	TPU100B	2 yr	\$500.00		\$433.13	\$428.80	
11	% discount off MSRP for related items			As with this pricing, C1C will ask each of its distribution partners to compete against each other in pricing solutions requested by the District or its partners and provide the lowest cost option.			20-30%		

Awarded to overall low bidder, which is outlined in **Bold**