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<thead>
<tr>
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<td>TERMS</td>
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<td>REQUIRED LEAD TIME UPON RECEIPT OF ORDER</td>
<td>2-3 days for stocked items. 2-6 weeks for non-stocked special orders</td>
<td>4 to 5 business days</td>
<td>Orders are processed in the order they are received. Delivery is determined by FedEx, but is expected within two (2) to four (4) days of receipt and process.</td>
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<th>Item #</th>
<th>Description</th>
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<tr>
<td>1</td>
<td>Minimum Guarantee Percentage Discount</td>
<td>18%</td>
<td>10%</td>
<td>18%</td>
<td>13%</td>
</tr>
<tr>
<td>2</td>
<td>Describe any additional discounts offered or a description of any value added incentives available.</td>
<td>See Exceptions on Item 4</td>
<td>Discounts on BULK purchases</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Describe how CCSD will obtain accurate pricing for the purchase of goods. (STC 2.4, page 3)</td>
<td>Please see our website <a href="http://www.henryschein.com">www.henryschein.com</a></td>
<td><a href="http://www.maxiaids.com">www.maxiaids.com</a></td>
<td>CCSD can access awarded prices on <a href="http://www.Medco-Athletics.com">http://www.Medco-Athletics.com</a> (account will reflect awarded price upon approval) AND/OR can contact <a href="mailto:MedcoSalesSupport@MedcoSupply.com">MedcoSalesSupport@MedcoSupply.com</a> and request a quote on a list of items.</td>
<td>Reference quote 3418010 when ordering</td>
</tr>
<tr>
<td>4</td>
<td>List any exceptions and non-discounted items.</td>
<td>Gatorade High School &amp; Youth Pkg</td>
<td>Discount Exceptions: There are no discounts on the following items: Perkins Brailler, APH Desktop recorder, Scientific calculators, WCIB canes, Freedom Scientific products, Tash and AbleNet products. Any computer software or hardware.</td>
<td>Gatorade, Prescription (RX) items, Vectra Genysis, GameReady, Ice Machines, Whirlpools, AED's, and Rehydration items require a quote request (<a href="mailto:MedcoSalesSupport@MedcoSupply.com">MedcoSalesSupport@MedcoSupply.com</a>). UMRP (unilateral Minimum Resale Price) items can not be discounted.</td>
<td>The following items in the 2018 School Nurse, Sports Health, EnableMart, &amp; all other Catalogs are excluded from a catalog discount:</td>
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- Mueller M-Pack Pkg: $15 or Less - $5.90
- Maico Products: $15.01 - $24.99 - $7.50
- Hawk Grips: $25.00 - $49.99 - $7.90
- NormaTec: $50.00 - $99.99 - $9.90
- Chattanooga Genysis Electrotherapy: $100. - $149.99 - $13.90
- Epi-Pens: $150.00 - $199.99 - $14.90

- Medical Record Keeping Software & other software products.
- Injury tracking software
- Prescription (Rx) products
- Customized Kits
- Products denoted by Exclusive icon
- Gatorade products & Gatorade Performance Series products
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### 5

**Describe your method for charging shipping on orders placed?**

- **Free Freight for all order over $150.00 except Heavy equipment and furniture. Manufacture freight charges will apply. Dock to dock delivery if inside delivery or special handling is needed please call.**
- **Extra Shipping Charges:**
  - Perkins Brailers: $15.00
  - Floor Lamps: $15.00
  - Talking Microwave: $15.00
  - CCTV’s: See More/Reizen: $75.00
  - All Others: $95.00
  - There is an additional shipping charge on oversized items.
  - Orders placed on the Cobb County School District Acct, referencing the EST provided will receive Free FedEx Ground shipping expected two (2) to four (4) days. Specialty shipping (overnight, Saturday, 2nd day) will be addressed as a case by case basis.
  - Free shipping on orders over $125, a shipping charge of $12.95 will apply for orders under $125
  - Orders are processed in the order they are received. Delivery is determined by FedEx, but is expected within two (2) to four (4) days of receipt and process.

### 6

**List any additional fees, such as hazardous material charge, that CCSD may be charged?**

- Hazardous materials are subject to Dept of Transportation Hazardous Materials handling charge of $30.

### 7

**Does your company charge a Restocking Fee? If so, provide details.**

- Only for customer error or drop ship item from manufacturer.
- Items may be returned within 30 days. Must obtain a return authorization (RA).
- If an order is return due to an incorrect address, purchaser is responsible for both the original and return shipping charges, plus a 15% restocking fee.
- Some items are not returnable - check with company before purchasing.
- 25% restocking fee charge on scooters, wheelchairs, transport chairs, lift seats, collators, walkers, & bed rails.
- Medicos do not have a restocking fee for items that can be returned, some items (vendor Specific) are non-returnable, or may have a percentage restocking fee.
- Those instances will be handled on a case by case basis.

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*Note: The table above provides a detailed overview of the terms and conditions for awarded vendors.*

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*Awarded Vendors Highlighted in Bold*

*Page 2 of 2*