

Vendor Terms:		Konica Minolta Business Solutions USA, Inc. Net 30 days from date of invoice	Repro Products Net 30	Systel Business Equipment, Inc. Net 30			
Option I – New Poster Printer Purchase including 3 Year Extended Warranty							
#	Description (NO SUBSTITUTIONS ALLOWED)	Vendor Item #	Unit Price	Vendor Item #	Unit Price		
1.0	HP Designjet T520 24" Poster Printer (Only)						
1.1	HP Designjet T520 24" Poster Printer (CQ890A), to include:						
	Printhead						
	Printer Stand						
	Startup Software						
	Power Cord						
	One (1) year standard manufacturer warranty		\$1,761.00	CQ893A	\$2,196.62	CQ890A	\$1,794.00
	One (1) full size set of ink cartridges installed (no starter kits)						
	One (1) full roll of poster paper (no starter kits)						
Delivery/Installation/On-Site Training							
1.2	Three (3) Year Extended Warranty		\$174.00	(Year 4, 5, 6)	\$148.50	U1W23E	\$179.00
2.0	HP Designjet T730 36" Poster Printer (Only)						
2.1	HP Designjet T730 36" Poster Printer (F9A29A), to include:						
	Printhead						
	Printer Stand						
	Spindle						
	Startup Software						
	Power Cord						
	One (1) year standard manufacturer warranty		\$2,718.00	F9A29A	\$3,055.34	UF9A29A	\$3,374.96
	One (1) full size set of ink cartridges installed (no starter kits)						
One (1) full roll of poster paper (no starter kits)							
Delivery/Installation/On-Site Training							
2.2	Three (3) Year Extended Warranty		\$299.00	(Year 4, 5, 6)	\$487.50	U8PHOE	\$599.00
Option II – Non-Warranty Work/Repair							
#	Description	Rate		Rate			
3	Hourly Rate for Labor	\$150/1st hour; \$135/hr after 1st hour		\$99.00			
4	Parts - % discount off MSRP or Cost + % markup	10%		cost + 10%			
5	Travel charges – Per ST&C 6.4	\$25.00		N/A			
Discount							
#	Description	Discount		Discount			
6	Per Section 10.8 of the Special Terms & Conditions, please provide a %	10%		41% T520; 46% T730			
Vendor Contact Information							
Account Representative							
Account Representative per ST&C 2.4	Contact Name:	Lawson Enokekwa	Bill Prather	Ron Campbell			
	Phone #:	678-564-5587	678-386-3177	770-246-0334			
	Email:	lenokekwa@kmbs.konicaminolta.us	bprather@reproproducts.com	rcampbell@systeloa.com			
Service/Warranty Issues							
Service/Warranty Issues per ST&C 4.5	Contact Name:	Tracy Clackum	Kay Rogers	Victor Nelsen			
	Phone #:	770-308-6049	770-434-3050	770-246-0334			
	Email:	tclackum@kmbs.konicaminolta.us	kgrogers@reproproducts.com	rcampbell@systeloa.com			
Who will perform warranty repairs (vendor, manufacturer, third-party)?		Manufacturer		Vendor			
				Manufacturer (vendor pricing can be provided)			

Awarded vendor outlined in **bold**