

Cobb County School District
RFQ Q20190007, Music Repertoire List

	Vendor Terms	Cascio Music Co., Inc. dba Interstate Music Net 30 Days	J.W. Pepper & Son, Inc. Net 30 Days	Musical Resources of Toledo Net 30 Days	Music & Arts, Net 30 Days	University Music Service Net 30 Days
Item#	Description					
1	% discount off the Publisher's List prices on sheet music	5- 35%, See Publisher Discount List	0%	20%	0-25%	25% off Printed Choral Music Only
2	List any exceptions and non-discounted items:	N/A	N/A	No discount on "print on demand" items or foreign imports	None	Band & Orchestra music subject to varying discounts 0% - 20% depending on publisher.
3	List an additional fees/costs that CCSD may be charged such as shipping and handling:	Free Shipping for orders of \$100 or more. Orders less than \$100 will be charged approx. 10% of order. Orders paid with credit card are subject to a 3% service fee.	N/A	No handling fees. Actual shipping charges by UPS or USPS are added to the invoice	None, but minimum order amount \$25.00, less amount shipping will be added	Free Freight (transport at our discretion depending on size of order - UPS, Fed Ex, Priority Mail, media Mail)
4	Describe any additional discounts offered:	N/A	All orders for all sheet music on an official Cobb County purchase order will receive free shipping and handling. All said purchase orders must be emailed to kguier@jwpepper.com to receive the discount. We will honor this until June 30, 2019. At that time we will renegotiate this discount.	None	None	None

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5	Timeframe of delivery after receipt of order:	Delivery is 15-30 days ARO for stock items. Delivery time from publishers will vary, depending on their current inventory at time of order.	Orders for in stock items received by our warehouse by 5 pm EST will ship to same day (Monday through Friday)	7-10 Days	15-30 days. Standard shipping; however delays can occur - esp. with out of print etc.	Individual orders - approx. - 2 weeks. One combined order for multiple schools: approx. 4 weeks. Providing correct, current publisher's catalog numbers will expedite your orders.
	Notes:					We do not sell digital downloads. We sell only printed music by commercial publishers, not digital downloads provided by individual composers.