

Evaluation Criteria		Poss Pts	Borden Dairy Company of Kentucky	Mayfield Dairy Farm
			Pts	Pts
1	TASTE TESTING (Section 2.10)	30	29.50	24.00
2	ORDERING AND DELIVERY PROCESS (Section 5.6.1)	50	47	23
3	ACCOUNTING PROCEDURES (Section 5.6.2)	15	14	7.5
4	MARKETING OF PRODUCTS (Section 5.6.3)	5	5	0
	Non-Cost Total	100	95.50	54.50
5	Cost	50	50	
	Total	150	145.50	54.50

Cost Evaluation Formula: (Lowest Price/R-where “R” represents the cost of proposal currently being ranked) x Points = Score.
 The non-cost portion of proposals (total of items 1 – 4) can receive a maximum of 100 points (67 %) out of 150 points possible. Only non-cost proposals that receive 70 points (70% of total non-cost score) or more will have the accompanying cost evaluated.