

Cobb County School District
IFB 17-10, Microscopes and Balances
TabSheet

Vendor		Capital Microscope Services				Fisher Scientific Company LLC (Fisher Science Education Business Unit)			Frey Scientific LLC		
Terms		Net 30				Net 30			Net 30		
#	ITEM DESCRIPTION	Est. Qty.	Unit Price	List MFG Name and Model No.	Warranty	Unit Price	List MFG Name and Model No.	Warranty	Unit Price	List MFG Name and Model No.	Warranty
1	Digital Microscopy System, National Video DC#3-163 or CCSD Approved Equivalent	1-30	\$1,239.00	NEW MODEL- DC20-169	Limited lifetime scope/ONE YEAR camera	\$555.26	TU-195Ken-A Vision		\$1,277.49	SSI# 528597 NATIONAL OPTICAL AND SCIENTIFIC INSTRUMENT INC DC5-163	1 YEAR
		31+	\$1,195.00	same	same	\$555.26	TU-195Ken-A Vision		\$1,277.49		
2	Digital Stereomicroscope, USB, Boreal Digital 1000 Stereomicroscope or National DC4-456H or CCSD Approved Equivalent	1-30	\$505.00	DC4-456H- Same as requested	Limited lifetime scope/ONE YEAR camera	\$471.50	CD4-456H National Optical		\$570.49	SSI# 529349 NATIONAL OPTICAL AND SCIENTIFIC INSTRUMENT INC DC4-456H	1 YEAR
		31+	\$495.00	same	same	\$471.50	CD4-456H National Optical		\$570.49		
3	Microscope, Parco Model XMT 103 No Substitutions	1-30	\$237.00	EXACT XMT103 NO SUB	Limited Lifetime	No Bid			NO BID		
		31+	\$230.00	EXACT XMT103 NO SUB	Limited Lifetime						
4	Handheld Digital Microscope, CMA-EL1, Mag 10x 50x, 300x or CCSD Approved Equivalent	1-30	\$69.00	NEW MODEL S01-0803	ONE YEAR	\$211.65	T-1050 Kenavision		\$209.99	SSI# 1321221 KEN A VISION MFG CO INC T-1050	
		31+	\$59.00	same	same	\$211.65	T-1050 Kenavision		\$209.99		
5	Compound Microscope, Parco Model LTM 0302, Mag 4x, 10x, 40x No Substitutions	1-30	\$182.00	EXACT LTM 0302 SO SUB	Limited Lifetime	No Bid			NO BID		
		31+	\$172.00	EXACT LTM 0302 SO SUB	Limited Lifetime						
6	Video Student Flex Cam, Ken-A-Vision 1401KRM Rubber Adapter Pupil Cam. or CCSD Approved Equivalent	1-30	\$238.00	1401KRM as requested	ONE YEAR	\$210.48	1401KRM Kenavision		\$239.74	SSI# 1278051 KEN A VISION MFG CO INC 1401KRM	1 YEAR
		31+	\$237.00	same	ONE YEAR	\$210.48	1401KRM Kenavision		\$239.74		
7	Spectrophotometer, Scholar Model 1208 or CCSD Approved Equivalent	1-30	\$805.00	New Model Unico 1100-00	5 YEARS	\$1,680.75	9499790 Wards		\$1,501.99	SSI# 1376345 THERMO ELECTRON SCIENTIFIC INSTRUMENTS LLC 840-282500	
		31+	\$775.00	same	5 YEARS	\$1,680.75	9499790 Wards		\$1,501.99		

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		Vendor	Capital Microscope Services			Fisher Scientific Company LLC (Fisher Science Education Business Unit)			Frey Scientific LLC		
		Terms	Net 30			Net 30			Net 30		
8	Mechanical Triple Beam Balance, 610g cap x .1g, Ohaus TJ611 or CCSD Approved Equivalent	1-30	\$61.99	New Model B200	5 YEARS	\$66.29	750-SO Ohaus		\$107.79	SSI# 1361931 OHAUS CORP 80252052	5 YEARS
		31+	\$61.50	same	5 YEARS	\$66.29	750-SO Ohaus		\$107.79		
8a	Mechanical Triple Beam Balance, 610g cap x .1g, Ohaus TJ611 or CCSD Approved Equivalent	1-30									
		31+									
9	Portable Electronic Balance, 300 g x .01 g, VWR WLS 1759-62, Frey SLY302 or CCSD Approved Equivalent	1-30	\$248.00	New Model HCB302	5 YEARS	\$226.16	80251658 Ohaus		\$314.29	SSI# 531695 OHAUS CORP 80251667	1 YEAR
		31+	\$238.00	same	5 YEARS	\$226.16	80251658 Ohaus		\$314.29		
10	Portable Electronic Balance 300 g x .001 g, VWR WLS 1760-15, or CCSD Approved Equivalent	1-30	\$744.90	New Model PA323	5 YEARS	\$349.81	80253310 Ohaus		NO BID		
		31+	\$695.00	same	5 YEARS	\$349.81	80253310 Ohaus				
11	Compact Scale, 300 g x .1 g, Frey SLY301 or CCSD Approved Equivalent	1-30	\$64.00*	New Model DCT201	5 YEARS	\$109.27	80251659 Ohaus		\$131.59	SSI# 531696 OHAUS CORP 80251668	1 YEAR
		31+	\$62.00*	same	5 YEARS	\$109.27	80251659 Ohaus		\$131.59		
12	Compact Scale, 2000 g x 1 g, VWR WLS 1758-00, Ohaus CS2000 or CCSD Approved Equivalent	1-30	\$79.00	CS2000 as requested	5 YEARS	\$61.53	80010822 Ohaus		\$65.08	SSI# 1288774 ADAM EQUIPMENT INC DCT 2000	1 YEAR
		31+	\$75.00	same	5 YEARS	\$61.53	80010822 Ohaus		\$65.08		
12a	Compact Scale, 2000 g x 1 g, VWR WLS 1758-00, Ohaus CS2000 or CCSD Approved Equivalent	1-30									
		31+									
13	Compact Scale, 5000 g x 2 g, Ohaus CS5000 or CCSD Approved Equivalent	1-30	\$94.00	CS 5000 as requested	5 YEARS	\$90.31	72112665 Ohaus		\$65.08	SSI# 1288775 ADAM EQUIPMENT INC DCT 5000	1 YEAR
		31+	\$89.00	same	5 YEARS	\$90.31	72112665 Ohaus		\$65.08		
13a	Compact Scale, 5000 g x 2 g, Ohaus CS5000 or CCSD Approved Equivalent	1-30									
		31+									
14	Per ST&C 6.9 - Provide minimum guaranteed pricing/discount structure. (Explain what percentage discount is related to catalog, MSRP, etc.)	% discount	15% all items *Did not meet spec- wrong magnification			33% Off of catalog pricing			31%		

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	Vendor	Johnson Scientific			Microscope World			Nasco Reference # 25007			Parco Scientific Company			
	Terms	Net 30			Net 30			Net 30			Net 30			
#	ITEM DESCRIPTION	Est. Qty.	Unit Price	List MFG Name and Model No.	Warranty	Unit Price	List MFG Name and Model No.	Warranty	Unit Price	List MFG Name and Model No.	Warranty	Unit Price	List MFG Name and Model No.	Warranty
1	Digital Microscopy System, National Video DC#3-163 or CCSD Approved Equivalent	1-30	\$975.00	OPTIKA B150DBR	LIFETIME	\$1,699.00	National Optical DC20-169SP (The DC3-163 has been discontinued & replaced by the DC20-169SP.)	Lifetime limited warranty excluding bulb & cords. Camera has a 1 YEAR warranty.				NO BID		
		31+	\$878.00	OPTIKA B150DBR	LIFETIME	\$1,599.00	National Optical DC20-169SP (The DC3-163 has been discontinued & replaced by the DC20-169SP.)	Lifetime limited warranty excluding bulb & cords. Camera has a 1 YEAR warranty.				NO BID		
2	Digital Stereomicroscope, USB, Boreal Digital 1000 Stereomicroscope or National DC4-456H or CCSD Approved Equivalent	1-30	\$524.00	WALTER ST13DG1.3	LIFETIME							NO BID		
		31+	\$445.00	WALTER ST13DG1.3	LIFETIME							NO BID		
3	Microscope, Parco Model XMT 103 No Substitutions	1-30	\$315.00	AS SPECIFIED	LIFETIME							\$245.00	PARCO XMT-103	5 YEAR
		31+	\$300.00	AS SPECIFIED	LIFETIME							\$235.00	PARCO XMT-103	5 YEAR
4	Handheld Digital Microscope, CMA-EL1, Mag 10x 50x, 300x or CCSD Approved Equivalent	1-30	\$79.00	BARSKA AY11336	1 YEAR							NO BID		
		31+	\$87.00	BARSKA AY11336	1 YEAR							NO BID		
5	Compound Microscope, Parco Model LTM 0302, Mag 4x, 10x, 40x No Substitutions	1-30	\$340.00	AS SPECIFIED	LIFETIME							\$190.00	PARCO LTM-0302	5 YEAR
		31+	\$212.00	AS SPECIFIED	LIFETIME							\$184.00	PARCO LTM-0302	5 YEAR
6	Video Student Flex Cam, Ken-A-Vision 1401KRM Rubber Adapter Pupil Cam. or CCSD Approved Equivalent	1-30	\$293.00	AS SPECIFIED	1 YEAR	\$299.00	Pupilmcam 1401 DRM	1 YEAR	\$220.00	KEN-A-VISION 1401KRM Nasco SB46571 M		NO BID		
		31+	\$264.00	AS SPECIFIED	1 YEAR	\$279.00	Pupilmcam 1401 DRM	1 YEAR				NO BID		
7	Spectrophotometer, Scholar Model 1208 or CCSD Approved Equivalent	1-30	\$1,075.00	UNICO 1200	1 YEAR				\$657.06	Walter Products Inc. WP-100DPLUS This unit has a wavelength range of 350-1,000 NM with a bandwidth of 10 NM. Includes a 1/2" round tube holder, 3/8" square cuvette adapter, box of 12 round optical glass cuvettes, USB port, dust cover, and manual. 90-240V AC, 50-60 Hz.		\$680.00	WALTER WP-120	1 YEAR
		31+	\$1,030.00	UNICO 1200	1 YEAR							\$680.00	WALTER WP-120	1 YEAR

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	Vendor		Johnson Scientific			Microscope World			Nasco Reference # 25007			Parco Scientific Company		
	Terms		Net 30			Net 30			Net 30			Net 30		
8	Mechanical Triple Beam Balance, 610g cap x .1g, Ohaus TJ611 or CCSD Approved Equivalent	1-30	\$91.00	WALTER B-300-0	1 YEAR				\$88.82	OHAUS CORP 80252052 Nasco TB24105 M		\$72.00	OHAUS TJ611	3 YEAR
		31+	\$86.00	WALTER B-300-0	1 YEAR							\$72.00	OHAUS TJ611	3 YEAR
8a	Mechanical Triple Beam Balance, 610g cap x .1g, Ohaus TJ611 or CCSD Approved Equivalent	1-30												
		31+												
9	Portable Electronic Balance, 300 g x .01 g, VWR WLS 1759-62, Frey SLY302 or CCSD Approved Equivalent	1-30	\$265.00	CITIZEN CT302	1 YEAR				\$341.18	OHAUS CORP 420G X .01G LCD 30253031 Nasco SB51729 M		NO BID		
		31+	\$240.00	CITIZEN CT302	1 YEAR							NO BID		
10	Portable Electronic Balance 300 g x .001 g, VWR WLS 1760-15, or CCSD Approved Equivalent	1-30	\$625.00	ADAM NBL223E	1 YEAR							NO BID		
		31+	\$590.00	ADAM NBL223E	1 YEAR							NO BID		
11	Compact Scale, 300 g x .1 g, Frey SLY301 or CCSD Approved Equivalent	1-30	\$70.00	ADAM DCT201	1 YEAR				\$117.20	OHAUS CORP 80251695 Nasco SB42895 M		NO BID		
		31+	\$66.00	ADAM DCT201	1 YEAR							NO BID		
12	Compact Scale, 2000 g x 1 g, VWR WLS 1758-00, Ohaus CS2000 or CCSD Approved Equivalent	1-30	\$70.00	ADAM DCT2000	1 YEAR				\$80.00	OHAUS CORP 72212664 Nasco SB31434 M		\$51.99	ADAM DCT2000	1 YEAR
		31+	\$66.00	ADAM DCT2000	1 YEAR							\$51.99	ADAM DCT2000	1 YEAR
12a	Compact Scale, 2000 g x 1 g, VWR WLS 1758-00, Ohaus CS2000 or CCSD Approved Equivalent	1-30										\$73.73	Ohaus CS2000	1 YEAR
		31+										\$73.73	Ohaus CS2000	
13	Compact Scale, 5000 g x 2 g, Ohaus CS5000 or CCSD Approved Equivalent	1-30	\$70.00	ADAM DCT5000	1 YEAR				\$94.12	OHAUS CORP 72212665 Nasco SB31435 M		\$51.99	ADAM DCT5000	1 YEAR
		31+	\$66.00	ADAM DCT5000	1 YEAR							\$51.99	ADAM DCT5000	1 YEAR
13a	Compact Scale, 5000 g x 2 g, Ohaus CS5000 or CCSD Approved Equivalent	1-30										\$84.00	OHAUS CS5000	1 YEAR
		31+										\$84.00	OHAUS CS5000	1 YEAR
14	Per ST&C 6.9 - Provide minimum guaranteed pricing/discount structure. (Explain what percentage discount is related to catalog, MSRP, etc.)	% discount	N/A			MSRP 10%			Gave Best Pricing No Matter the Quantity			5% off MSRP		

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		Vendor	Sargent Welch		
		Terms	Net 30		
#	ITEM DESCRIPTION	Est. Qty.	Unit Price	List MFG Name and Model No.	Warranty
1	Digital Microscopy System, National Video DC#3-163 or CCSD Approved Equivalent	1-30	\$1,096.75	Boreal/National DC5-169-ASC	Boreal Lifetime Warranty - 1 YEAR Camera
		31+	\$1,096.75	Boreal/National DC5-169-ASC	Boreal Lifetime Warranty - 1 YEAR Camera
2	Digital Stereomicroscope, USB, Boreal Digital 1000 Stereomicroscope or National DC4-456H or CCSD Approved Equivalent	1-30	\$933.80	Boreal/Motic 5790017 Digital Zoom	Boreal Lifetime Warranty - 1 YEAR Camera
		31+	\$933.80	Boreal/Motic 5790017 Digital Zoom	Boreal Lifetime Warranty - 1 YEAR Camera
3	Microscope, Parco Model XMT 103 No Substitutions	1-30		NO BID	
		31+		NO BID	
4	Handheld Digital Microscope, CMA-EL1, Mag 10x 50x, 300x or CCSD Approved Equivalent	1-30	\$137.93	Offer Celestron 44316	2 YEAR
		31+	\$137.93	Offer Celestron 44316	2 YEAR
5	Compound Microscope, Parco Model LTM 0302, Mag 4x, 10x, 40x No Substitutions	1-30		NO BID	
		31+		NO BID	
6	Video Student Flex Cam, Ken-A-Vision 1401KRM Rubber Adapter Pupil Cam. or CCSD Approved Equivalent	1-30	\$265.08	Ken-A-Vision 1401KRM	1 YEAR
		31+	\$265.08	Ken-A-Vision 1401KRM	1 YEAR
7	Spectrophotometer, Scholar Model 1208 or CCSD Approved Equivalent	1-30	\$898.72	Scholar 1208	5 YEAR
		31+	\$898.72	Scholar 1208	5 YEAR

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		Vendor	Sargent Welch		
		Terms	Net 30		
8	Mechanical Triple Beam Balance, 610g cap x .1g, Ohaus TJ611 or CCSD Approved Equivalent	1-30	\$80.40	Ohaus TJ611	3 YEAR
		31+	\$80.40	Ohaus TJ611	3 YEAR
8a	Mechanical Triple Beam Balance, 610g cap x .1g, Ohaus TJ611 or CCSD Approved Equivalent	1-30			
		31+			
9	Portable Electronic Balance, 300 g x .01 g, VWR WLS 1759-62, Frey SLY302 or CCSD Approved Equivalent	1-30	\$241.86	Ohaus/VWR	1 YEAR
		31+	\$241.86	Ohaus/VWR	1 YEAR
10	Portable Electronic Balance 300 g x .001 g, VWR WLS 1760-15, or CCSD Approved Equivalent	1-30	\$373.79	Ohaus/VWR	1 YEAR
		31+	\$373.79	Ohaus/VWR	1 YEAR
11	Compact Scale, 300 g x .1 g, Frey SLY301 or CCSD Approved Equivalent	1-30	\$73.29	Ohaus/VWR	1 YEAR
		31+	\$73.29	Ohaus/VWR	1 YEAR
12	Compact Scale, 2000 g x 1 g, VWR WLS 1758-00, Ohaus CS2000 or CCSD Approved Equivalent	1-30	\$52.52	Ohaus/VWR	1 YEAR
		31+	\$52.52	Ohaus/VWR	1 YEAR
12a	Compact Scale, 2000 g x 1 g, VWR WLS 1758-00, Ohaus CS2000 or CCSD Approved Equivalent	1-30			
		31+			
13	Compact Scale, 5000 g x 2 g, Ohaus CS5000 or CCSD Approved Equivalent	1-30	\$90.62	Ohaus CS5000	1 YEAR
		31+	\$90.62	Ohaus CS5000	1 YEAR
13a	Compact Scale, 5000 g x 2 g, Ohaus CS5000 or CCSD Approved Equivalent	1-30			
		31+			
14	Per ST&C 6.9 - Provide minimum guaranteed pricing/discount structure. (Explain what percentage discount is related to catalog, MSRP, etc.)	% discount	Less 35%	SARGENT WELCH BRAND AT LESS 35%. "9" ENDING PRICED ITEMS ARE SHIPPED AT CATALOG NET PRICE - NO DISCOUNT. PRICE	HAZARDOUS MATERIALS SURCHARGES WILL APPLY. ONE FEE OF \$27.50 PER ORDER WHEN APPLICABLE.