

	Vendor Terms		Brodart Co. Net 30 Days		Demco, Inc. Net 30 Days		The Library Store Net 30 Days		School Specialty, Inc. Net 30 Days
Item#	Description	Percentage Discount	Answers	Percentage Discount	Answers	Percentage Discount	Answers	Percentage Discount	Answers
1	Catalog Discount for Library Supplies	18%		15%		10-20%		36%	
2	List any exceptions to the discount pricing:		Security items, and Opening the Book products.		Contract discounts are not available on security products, Demco software and Demco Exclusive Licensed Products (dr. Suess, Eric Carle, etc.). A detailed list can be found at demco.com Search: exclusions		Quickship Products, Security Products, Book Returns, Laminators, Playscapes and Ozobots are excluded from any discount.		36% off on supply items only (9 prefix items)
3	List any additional discounts offered:		15% off furniture and equipment		5% on learning materials 5% on furniture and equipment under \$2,000 (non-consumable)		Please call for possible quantity discount		30% off on furniture and equipment (6 prefix items)
4	List shipping policy, including freight charges per delivery:		Supply orders over \$100 qualifies for free shipping		Standard shipping & processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$5.00 shipping & processing. Shipping & processing will be prepaid and added to all drop ship orders such as furniture and equipment. Demco provides good-faith shipping estimates on all orders. Express parcel shipping is not included. Accessorial charges will be applied to LTL shipments as needed. \$45 inside delivery, \$90 lift-gate truck, \$7.50 call ahead appointment delivery		Minimum order of \$100.00 to receive free shipping on in-stock products excluding Book Trucks. Items shipping by truck of factory direct will be prepaid and added to invoice.		Free shipping on 9 prefix items
5	List return policy, including any re-stocking fees:		30 day return policy, products must be in resellable condition in a sealed package. Custom orders are not eligible for returns. Re-stocking fee is dependable per vendor and will be evaluated at that time		You may return or exchange a qualifying item within 6 months of your invoice date. Furniture special orders, custom products and international orders cannot be returned or exchanged unless you received them damaged or defective. Anything that has been engraved or imprinted is not returnable. Not sure if an item qualifies for a return or exchanged. A Demco customer services representative can help you. Call 800-962-4463 or email custserv@demco.com		Please see attached return policy information		See attached return policy form.
	Web address for on-line ordering:		<a href="http://www.shopbrodart.com">www.shopbrodart.com</a>		<a href="http://www.demco.com">www.demco.com</a>		<a href="http://www.thelibrarystore.com">www.thelibrarystore.com</a>		<a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>
	List time-frame for shipment of order after receiving order via on-line ordering or purchase Order		In-stock items 7-10 days ARO, Out of stock 3-4 weeks ARO. Drop ship items vary per vendor.		In stock items are delivered within 7-10 days after receipt of order. Furniture and equipment may take 4-6 weeks to arrive, depending on vendor lead time.		3-5 business days (in stock)		3-7 business days ARO
	Notes:		Reference quote# 88162 when placing your order.		Reference C97016 when placing order.		Reference bid code#GACCS in placing an order.		Reference Bid#778417773 when placing order.