

Purchase of Gasoline and Diesel Fuel on an Annual Contract  
Department of Support Services

			Boswell Oil Company (OC)					D-Jay Petroleum, Inc. (OC)					Great Lakes Petroleum Co. (OS)						
ITEM #	DESCRIPTION	EST. ANNUAL QTY.	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY		
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	16,500,000 gal.	\$0.0088	\$0.0088	\$3.12	\$51,625,200.00	\$51,625,200.00	N/B	\$0.0195	\$3.12	N/B	\$51,801,750.00	N/B	\$0.14	\$3.12	N/B	\$53,790,000.00		
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,000,000 gal.	\$0.0788	\$0.0788	\$3.12	\$9,596,400.00	\$9,596,400.00	N/B	\$0.185	\$3.12	N/B	\$9,915,000.00	N/B	N/B	\$3.12	N/B	N/B		
3	Low Sulfur Gasoline Ethanol Full Transport Load	12,500,000 gal.	\$0.0044	\$0.0044	\$3.06	\$38,305,000.00	\$38,305,000.00	N/B	\$0.0245	\$3.06	N/B	\$38,556,250.00	N/B	\$0.14	\$3.06	N/B	\$40,000,000.00		
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,000,000 gal.	\$0.0788	\$0.0788	\$3.06	\$6,277,600.00	\$6,277,600.00	N/B	\$0.185	\$3.06	N/B	\$6,490,000.00	N/B	N/B	\$3.06	N/B	N/B		
<b>TOTAL</b>						<b>\$105,804,200.00</b>	<b>\$105,804,200.00</b>				<b>\$0.00</b>	<b>\$106,763,000.00</b>				<b>\$0.00</b>	<b>\$93,790,000.00</b>		
State Cost of Split Deliveries					\$45.00					\$50.00					\$40.00				
State Pump Fee					\$50.00					\$50.00					\$70.00				
State Short Load Fee					\$125.00					\$100.00					\$75.00				
Will Vendor Hold Pricing Firm Option One?					Yes					10% Increase					Yes				
Will Vendor Hold Pricing Firm Option Two?					Yes					10% Increase					Yes				
Will Vendor Hold Pricing Firm Option Three?					Yes					10% Increase					Yes				
Will Vendor Hold Pricing Firm Option Four?					Yes					10% Increase					Yes				

			James River Solutions (OS)					Lykins Energy Solutions (OS)					Mansfield Oil Company of Gainesville, Inc. (OC)						
ITEM #	DESCRIPTION	EST. ANNUAL QTY.	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY		
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	16,500,000 gal.	-\$0.016	-\$0.016	\$3.12	\$51,216,000.00	\$51,216,000.00	N/B	-\$0.0211	\$3.12	N/B	\$51,131,850.00	\$0.0004	0.0004	\$3.12	\$51,486,600.00	\$51,486,600.00		
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,000,000 gal.	\$0.059	\$0.059	\$3.12	\$9,537,000.00	\$9,537,000.00	N/B	\$0.0725	\$3.12	N/B	\$9,577,500.00	\$0.0808	0.0808	\$3.12	\$9,602,400.00	\$9,602,400.00		
3	Low Sulfur Gasoline Ethanol Full Transport Load	12,500,000 gal.	-\$0.023	-\$0.023	\$3.06	\$37,962,500.00	\$37,962,500.00	N/B	-\$0.0085	\$3.06	N/B	\$38,143,750.00	-\$0.017	-0.0170	\$3.06	\$38,037,500.00	\$38,037,500.00		
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,000,000 gal.	\$0.059	\$0.059	\$3.06	\$6,238,000.00	\$6,238,000.00	N/B	\$0.0725	\$3.06	N/B	\$6,265,000.00	\$0.0859	0.0859	\$3.06	\$6,291,800.00	\$6,291,800.00		
<b>TOTAL</b>						<b>\$104,953,500.00</b>	<b>\$104,953,500.00</b>				<b>\$0.00</b>	<b>\$105,118,100.00</b>				<b>\$105,418,300.00</b>	<b>\$105,418,300.00</b>		
State Cost of Split Deliveries					\$40.00					\$45.00					\$40.00				
State Pump Fee					\$40.00					\$45.00					\$50.00				
State Short Load Fee					\$100.00					\$53.00					\$75.00				
Will Vendor Hold Pricing Firm Option One?					Yes					Yes					+/- \$0.0025				
Will Vendor Hold Pricing Firm Option Two?					Yes					Yes					+/- \$0.0025				
Will Vendor Hold Pricing Firm Option Three?					Yes					Yes					+/- \$0.0025				
Will Vendor Hold Pricing Firm Option Four?					Yes					Yes					+/- \$0.0025				

\*Primary\*

\*\*Secondary\*\*

				PAPCO, Inc. (OS)					Petroleum Traders Corporation (OS)					PS Energy Group, Inc. (OC)				
ITEM #	DESCRIPTION	EST. ANNUAL QTY.		WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	16,500,000	gal.	N/B	\$0.005	\$3.12	N/B	\$51,562,500.00	\$0.0029	\$0.0004	\$3.12	\$51,527,850.00	\$51,486,600.00	N/B	\$0.2093	\$3.12	N/B	\$54,933,450.00
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,000,000	gal.	N/B	N/B	\$3.12	N/B	N/B	\$0.0675	\$0.065	\$3.12	\$9,562,500.00	\$9,555,000.00	N/B	\$0.2093	\$3.12	N/B	\$9,987,900.00
3	Low Sulfur Gasoline Ethanol Full Transport Load	12,500,000	gal.	N/B	-\$0.0061	\$3.0600	N/B	\$38,173,750.00	-\$0.0092	-\$0.0117	\$3.06	\$38,135,000.00	\$38,103,750.00	N/B	\$0.1736	\$3.06	N/B	\$40,420,000.00
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,000,000	gal.	N/B	N/B	\$3.0600	N/B	N/B	\$0.0675	\$0.065	\$3.06	\$6,255,000.00	\$6,250,000.00	N/B	\$0.1736	\$3.06	N/B	\$6,467,200.00
<b>TOTAL</b>							<b>\$0.00</b>	<b>\$89,736,250.00</b>				<b>\$105,480,350.00</b>	<b>\$105,395,350.00</b>				<b>\$0.00</b>	<b>\$111,808,550.00</b>
State Cost of Split Deliveries								\$50.00					\$40.00					\$50.00
State Pump Fee								\$75.00					\$40.00					\$65.00
State Short Load Fee								\$150.00					\$150.00					\$70.00
Will Vendor Hold Pricing Firm Option One?								10% Increase					+\$0.0025					+/- \$0.0025
Will Vendor Hold Pricing Firm Option Two?								7% Increase					+\$0.0025					+/- \$0.0025
Will Vendor Hold Pricing Firm Option Three?								5% Increase					+\$0.0025					+/- \$0.0025
Will Vendor Hold Pricing Firm Option Four?								5% Increase					+\$0.0025					+/- \$0.0025

\*\*\*Tertiary\*\*\*

				Southern Petroleum (OC)					Truman Arnold Companies d.b.a. Tac Energy (OS)				
ITEM #	DESCRIPTION	EST. ANNUAL QTY.		WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	TOTAL WEEKLY	TOTAL DAILY
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	16,500,000	gal.	N/B	\$0.00	\$3.12	N/B	\$51,480,000.00	\$0.0066	-\$0.0034	\$3.12	\$51,588,900.00	\$51,423,900.00
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,000,000	gal.	N/B	N/B	\$3.12	N/B	N/B	\$0.1641	\$0.1641	\$3.12	\$9,852,300.00	\$9,852,300.00
3	Low Sulfur Gasoline Ethanol Full Transport Load	12,500,000	gal.	N/B	N/B	\$3.06	N/B	N/B	-\$0.0097	-\$0.0197	\$3.06	\$38,128,750.00	\$38,003,750.00
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,000,000	gal.	N/B	N/B	\$3.06	N/B	N/B	\$0.1488	\$0.1488	\$3.06	\$6,417,600.00	\$6,417,600.00
<b>TOTAL</b>							<b>\$0.00</b>	<b>\$51,480,000.00</b>				<b>\$105,987,550.00</b>	<b>\$105,697,550.00</b>
State Cost of Split Deliveries								\$50.00					\$50.00
State Pump Fee								\$50.00					\$50.00
State Short Load Fee								\$100.00					\$100.00
Will Vendor Hold Pricing Firm Option One?								Yes					TBD
Will Vendor Hold Pricing Firm Option Two?								10% Increase					TBD
Will Vendor Hold Pricing Firm Option Three?								0% Increase					TBD
Will Vendor Hold Pricing Firm Option Four?								5% Increase					TBD

Recommended Vendors:

Primary

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Secondary

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Phone: 800.255.6699  
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Tertiary

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