

**Cobb County School District
IFB 17-37, Cisco Networking Equipment**

TabSheet

			Vendor: Terms:			Lockstep Technology Group Net 30			
			CDW Government LLC Net 30						
Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Extreme Networks Description	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
SWITCHING TECHNOLOGIES									
NEXUS 7K									
1	Nexus 7700 10 Slot Chassis, No Power Supplies, Fans included	N77-C7710			\$17,100	BDX8-AC	48001	1 Year	\$7,768.15
2	Cisco NX-OS Release 7.3(0)DX(1) for Nexus 7700 Series	N77S2K9-73X			\$0	BDX-CORE-LIC	48094	1 Year	\$7,398.15
3	Nexus 7700 - 10 Slot Chassis 220Gbps/Slot Fabric Module	N77-C7710-FAB-2			\$10,260	BDX8-MM1- Support Included	48021	1 Year	\$4,068.15
4	Nexus 7700 - 3.0KW AC Power Supply Module (Cable Included)	N77-AC-3KW			\$1,995	BDX-PSU-AC2500	48011	1 Year	\$960.15
5	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK			\$0	Pwr Cord,16A,NEMA 6-20P,C19	10080	1 Year	\$18.50
6	Nexus 7700 - Power Supply Blank Slot Cover With Handle	N77-3KPS-BLANK-H			\$0	Included	Incl	1 Year	\$0
7	Nexus 7700 - Supervisor Blank Slot Cover	N77-SUP-BLANK			\$0	BDX-IO-BLANK-E	48018	1 Year	\$221.63
8	Nexus 7700 - Module Blank Slot Cover	N77-MODULE-BLANK			\$0	BDX-IO-BLANK-E	48018	1 Year	\$221.63
9	N7K or N77 DCI Deployment; For Tracking Only	N7K-DP-DCI			\$0	n/a	n/a	1 Year	\$0
10	Nexus 7700 - Supervisor 2 Enhanced	N77-SUP2E			\$22,800	BDXA-FM20T- Support Included	48031	1 Year	\$8,508.15
11	Nexus 7700 F3-Series 48 Port 1/10GbE (SFP/SFP+)	N77-F348XP-23			\$25,080	BDXA-10G48X	48041	1 Year	\$
NEXUS 9K									
12	Nexus 9508 Chassis with 8 linecard slots	N9K-C9508			\$8,550	BDX8-AC	48001	1 Year	\$7,768.15
13	Nexus 9500 Supervisor slot cover	N9K-C9500-SUP-CV			\$0	BDX-IO-BLANK-E	48018	1 Year	\$221.63
14	Nexus 9500 Power Supply slot cover	N9K-C9500-P-CV			\$0	Included	Incl	1 Year	\$0
15	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I4(2)	NXOS-703I4.2			\$0	Included	Incl	1 Year	\$0
16	Nexus 9500 Accessory Kit	N9K-C9500-ACK			\$0	Included	Incl	1 Year	\$0
17	Fabric Module for Nexus 9508 chassis	N9K-C9508-FM			\$9,120	BDXA-FM20T- Support Included	48031	1 Year	\$8,508.15
18	Nexus 9500 Rack Mount Kit	N9K-C9500-RMK			\$0	Included	Included	1 Year	\$0
19	Fan Tray for Nexus 9508 chassis, Port-side Intake	N9K-C9508-FAN			\$997.50	Included	Incl	1 Year	\$0
20	Power Cord, 250Vac, 16A, twist lock NEMA L5-20, US	CAB-AC-TWST-C19US			\$0	Pwr Cord,16A,NEMA 6-20P,C19	10080	1 Year	\$18.50
21	Nexus 9500 3000W AC PS, Port-side Intake	N9K-PAC-3000W-B			\$1,710	BDX-PSU-AC2500	48011	1 Year	\$960.15
22	System Controller for Nexus 9500	N9K-SC-A			\$1,140	Included	Incl	1 Year	\$0
23	Supervisor for Nexus 9500	N9K-SUP-A			\$5,700	BDX8-MM1	48021	1 Year	\$4,068.15
24	N9500 License PAK Expansion	N95-LIC-PAK			\$0	Included	Incl	1 Year	\$0
25	LAN Enterprise License for Nexus 9500 Platform	N95-LAN1K9			\$8,550	BDX-CORE-LIC	48094	1 Year	\$7,398.15
26	Nexus 1000V Essential Edition Paper Delivery License Qty 96	N1K-VLCPU-96-ESSTL			\$0	Included	Incl	1 Year	\$0
27	Nexus 9500 linecard, 48p 1/10G-T & 4p QSFP	N9K-X9464TX	N9K-X9464TX2		\$6,840	BDXA-10G48T and BDXB-40G12X-XL	48040 AND 48047	1 Year	\$33,666.30
28	Nexus 9500 linecard, 48p 1/10G SFP+ & 4p QSFP	N9K-X9464PX			\$8,550	BDXA-10G48X AND BDXB-40G12X-XL	48041 AND 48047	1 Year	\$33,666.30
NEXUS 9504									
29	Nexus 9504 Chassis with 4 linecard slots	N9K-C9504			\$7,125	BDX8-AC	48001	1 Year	\$7,768.15
30	Nexus 9508 Fabric Module slot cover	N9K-C9504-FM-CV			\$0	BDX-IO-BLANK-E	48018	1 Year	\$221.63
31	Nexus 9500 Power Supply slot cover	N9K-C9500-P-CV			\$0	Included	Incl	1 Year	\$0
32	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I4(2)	NXOS-703I4.2			\$0	Included	Incl	1 Year	\$0
33	Nexus 9500 Accessory Kit	N9K-C9500-ACK			\$85.50	Included	Incl	1 Year	\$0
34	Fabric Module for Nexus 9504 chassis	N9K-C9504-FM			\$5,700	BDXA-FM20T	48031	1 Year	\$8,508.15
35	Nexus 9504 Rack Mount Kit	N9K-C9504-RMK			\$85.50	BDX8-MMK	48020	1 Year	\$138.75
36	Fan Tray for Nexus 9504 chassis, Port-side Intake	N9K-C9504-FAN			\$855	Included	Incl	1 Year	\$0

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Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Extreme Networks Description	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
37	Power Cord, 250Vac, 16A, twist lock NEMA L5-20, US	CAB-AC-TWST-C19US			\$0	Pwr Cord,16A,NEMA 6-20P,C19	10080	1 Year	\$18.50
38	Nexus 9500 3000W AC PS, Port-side Intake	N9K-PAC-3000W-B			\$1,710	BDX-PSU-AC2500	48011	1 Year	\$960.15
39	System Controller for Nexus 9500	N9K-SC-A			\$1,140	BDX-MM1	48021	1 Year	\$4,068.15
40	Supervisor for Nexus 9500	N9K-SUP-A			\$5,700	BDXA-FM20T	48031	1 Year	\$8,508.15
41	N9500 License PAK Expansion	N95-LIC-PAK			\$0	Included	Incl	1 Year	\$0
42	LAN Enterprise License for Nexus 9500 Platform	N95-LAN1K9			\$8,550	BDX-CORE-LIC	48094	1 Year	\$7,398.15
43	Nexus 1000V Essential Edition Paper Delivery License Qty 96	N1K-VLCPU-96-ESSTL			\$0		Incl	1 Year	\$0
44	Nexus 9500 linecard, 48p 1/10G SFP+ & 4p QSFP	N9K-X9464PX			\$8,550	BDXB-40G12X-XL AND BDXA-10G48X	48047 AND 48041	1 Year	\$33,666.30
CATALYST 6800									
45	Catalyst 6807-XL 7-slot chassis, 10RU	C6807-XL			\$8,550	BDXA-FM20T and BDX-MM1	48001 and 48021	1 Year	\$11,836.30
						BDX8-AC	48031	1 Year	\$8,508.15
46	Catalyst 6800 Campus Core Deployment; For Tracking Only	C6800-CAMPUS-CORE			\$0	Included	Incl	1 Year	\$0
47	Catalyst 6807-XL line card slot cover	C6800-XL-CVR			\$0	BDX-IO-BLANK-E	48018	1 Year	\$221.63
48	Catalyst 6800 power supply blank cover	C6800-PS-CVR			\$0	Included	Incl	1 Year	\$0
49	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE (XL)	C6800-SUP6T-XL			\$25,080	BDXA-10G48T and 12 Port 40Gb NBD Warranty Included	48040 and 48047	1 Year	\$36,666.30
50	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4	WS-X6848-TX-2T			\$9,832.50	BDXA-10G48T	48040	1 Year	\$7,768.15
51	C6k 48-port 1GE Mod:fabric-enabled with DFC4XL	C6800-48P-SFP-XL			\$19,950	BDXA-10G48T + MGMT Module	48040 and 48021	1 Year	\$11,836.30
52	Catalyst 6800 32 port 10GE with integrated dual DFC4XL	C6800-32P10G-XL			\$25,650	BDXA-10G48X	48041	1 Year	\$7,768.15
53	Catalyst 6807-XL 3000W Power Supply	C6800-XL-3KW-AC			\$1,710	BDX-PSU-AC2500	48011	1 Year	\$960.15
54	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK			\$0	Pwr Cord,16A,NEMA 6-20P,C19	10080	1 Year	\$18.50
55	Catalyst 6807-XL Chassis Fan Tray	C6807-XL-FAN			\$285	Included	Incl	1 Year	\$0
56	CAT6800-VS-S6T IOS IP SERV FULL ENCRYPT	SP6TISK9-15301SY			\$5,700	BDX-CORE-LIC	48094	1 Year	\$7,398.15
CATALYST C3560									
57	Cisco Catalyst 3560-CX PD PSE 8 Port PoE, 1G Uplinks IP Base	WS-C3560CX-8PT-S			\$909.15	Summit X430-8p	16515	Ltd. Lifetime w/express Advanced Hardware Replacement	\$331.15
58	Cisco Catalyst 3560-CX 8 Port PoE IP Base	WS-C3560CX-8PC-S			\$966.15	Summit X430-8p	16515	Ltd. Lifetime w/express Advanced Hardware Replacement	\$331.15
59	Cisco Catalyst 3560-CX 12 Port PoE IP Base	WS-C3560CX-12PC-S			\$1,194.15	Summit X430-24p	16517	Ltd. Lifetime w/express Advanced Hardware Replacement	\$738.15
						Pwr Cord,10A,NEMA 5-15P,C13	10061 X3		\$16.65
FIBER OPTIC MODULES									
60	10GBASE-LR SFP Module, Enterprise-Class	SFP-10G-LR-S	SFP-10G-LR-S=		\$1,083	LR SFP+ Module	10302	1 Year	\$738.15
61	10GBASE-SR SFP Module, Enterprise-Class	SFP-10G-SR-S	SFP-10G-SR-S=		\$370.50	SR SFP+ module	10301	1 Year	\$442.15
62	10GBASE-ER SFP Module, Enterprise-Class	SFP-10G-ER-S	SFP-10G-ER-S=		\$4,503	ER SFP+ Module	10309	1 Year	\$2,218.15
63	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	GLC-SX-MMD	GLC-SX-MMD=		\$285	1000BASE-SX SFP, Hi	10051H	1 Year	\$183.15
64	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	GLC-LH-SMD	GLC-LH-SMD=		\$567.15	1000BASE-LX SFP, Hi	10052H	1 Year	\$368.15
65	1000BASE-T SFP transceiver module for Category 5 copper wire	GLC-TE	GLC-TE=		\$225.15	1000BASE-SX SFP, Hi	10070H	1 Year	\$109.15

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Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Extreme Networks Description	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
WIRELESS									
CONTROLLER									
66	Cisco 8540 Wireless Controller with rack mouting kit	AIR-CT8540-K9			\$22,800	C5210 WLAN CONTROLLER	WS-C5210	1 Year	\$9,988.15
67	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	CAB-9K12A-NA			\$0	USA,CORD,NEMA 5-15,C13	5601313-U1	1 Year	\$9.25
68	Cisco 8540 Wireless Controller SW Rel. 8.1	AIR-CT8540-SW-8.1			\$0	WS-REG10P-FCC	30311	1 Year	\$0.37
69	1200W V2 AC Power Supply for 8540 Controller	AIR-PSU2V2-1200W			\$0		Incl	1 Year	\$0
70	240GB 2.5 inch Enterprise Value 6G SATA SSD	AIR-SD240GBKS4-EV			\$897.18		Incl	1 Year	\$0
71	16GB DDR4-2133-MHz RDIMM/PC4-17000/dual rank/x4/1.2v	AIR-MR-1X162RU-A			\$490.77		Incl	1 Year	\$0
72	Cisco 8540 Wireless Controller Security Bezel	AIR-BZL-C240M4			\$0		Incl	1 Year	\$0
73	Cisco 12G SAS Modular Raid Controller	AIR-MRAID12G			\$373		Incl	1 Year	\$0
74	Right PCIe Riser Board (Riser 1) (x8 + GPU) for C240 M4	AIR-PCI-1A-240M4			\$0		Incl	1 Year	\$0
75	Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)	AIR-MRAID12G-1GB			\$693.69		Incl	1 Year	\$0
76	2.50 GHz E5-2680 v3/120W 12C/30MB Cache/DDR4 2133MHz	AIR-CPU-E52680D			\$2,997.63		Incl	1 Year	\$0
77	32GB SD Card for UCS servers	AIR-SD-32G-S			\$92		Incl	1 Year	\$0
78	Trusted Platform Module 1.2 for UCS (SPI-based)	AIR-TPM2-001			\$0		Incl	1 Year	\$0
79	PCIe Network Interface 40G	AIR-CT6880-NIC-K9			\$0		Incl	1 Year	\$0
80	Top Level SKU for 8540 AP Adder Licenses	LIC-CT8540-UPG			\$0	100 AP CAPACITY UPGRADE (C5210)	WS-APCAP-100	Software Warranty	\$3,698.15
81	Cisco 8540 Wireless Controller 1 AP Adder License	LIC-CT8540-1A			\$114	SINGLE AP CAPACITY UPGRADE (C25, V2110)	WS-APCAP-1	Software Warranty	\$73.63
WIRELESS AP'S									
82	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; B Reg Domain	AIR-CAP2702I-B-K9			\$624.15	WS-AP3935I-FCC	31012	Ltd. Lifetime w/express Advanced Hardware Replacement-2	\$442.15
83	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1			\$0		Incl		\$0
84	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R			\$0		Incl		\$0
85	Cisco 2700 Series Combined Unified and Autonomous SW	SWAP2700-CMB-A1-K9			\$0		Incl		\$0
86	Cisco 2700 Series IOS WIRELESS LAN	S3G4K9W7-15303JD			\$0		Incl		\$0
87	802.11ac CAP 10APs w/CleanAir; 3x4:3SS; Int Ant; B Domain	AIR-CAP2702I-BK910			\$6,241.50	WS-AP3935I-FCC	31012 x10	Ltd. Lifetime w/express Advanced Hardware Replacement-2	\$4,421.50
88	BOM Level AP2700i Bulk PID for B reg domainn	AIR-CAP2702I-BBULK			\$0		Incl		\$0
89	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1			\$0		Incl		\$0
90	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R			\$0		Incl		\$0
91	Cisco 2700 Series IOS WIRELESS LAN	S3G4K9W7-15303JD			\$0		Incl		\$0
92	Cisco 2700 Series Combined Unified and Autonomous SW	SWAP2700-CMB-A1-K9			\$0		Incl		\$0
93	802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	AIR-AP2802I-B-K9			\$738.15	WS-AP3935I-FCC	31012	Ltd. Lifetime w/express Advanced Hardware Replacement-2	\$442.15
94	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1			\$0		incl		\$0
95	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R			\$0		incl		\$0
96	Cisco Aironet 2800 Series CAPWAP Software Image	SW2802-CAPWAP-K9			\$0		Incl		\$0
97	802.11ac W2 10 AP w/CA; 4x4:3; Int Ant; 2xGbE, B Domain	AIR-AP2802I-BK910			\$7,381.50	WS-AP3935I-FCC	31012 x10	Ltd. Lifetime w/express Advanced Hardware Replacement-2	\$4,421.50

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Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Extreme Networks Description	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
98	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1			\$0		Incl		\$0
99	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R			\$0		Incl		\$0
100	BOM Level AP2800i Bulk PID for B Domain	AIR-AP2802I-BBULK			\$0		Incl		\$0
101	Cisco Aironet 2800 Series CAPWAP Software Image	SW2802-CAPWAP-K9			\$0		Incl		\$0
SERVICES									
102	SNTC-8X5XNBD Nexus 7700 10 Slot C	CON-SNT-N7710		12 months	\$7,444.45	EW TAC & OS BD X 48001	97000-48001		\$2,213.20
						EW Edu NBD PartOnly-48001	97304-48001		\$1,302.40
						EW TAC & OS 48094	97000-48094		\$831.60
						EW TAC & OS BD X 48041	97000-48041		\$888.80
						EW Edu NBD PartOnly-48041	97304-48041		\$519.20
103	SNTC-8X5XNBD Nexus 9508 Chassis w	CON-SNT-N9508		12 months	\$6,845.15	EW TAC & OS BD X 48001	97000-48001		\$2,213.20
						EW Edu NBD PartOnly-48001	97304-48001		\$1,302.40
						EW TAC & OS 48094	97000-48094		\$831.60
						EW Edu NBD PartOnly-48040	97304-48040		\$440
						EW TAC & OS 48047	97000-48047		\$3,106.40
						EW TAC & OS BD X 48041	97000-48041		\$888.80
						EW Edu NBD PartOnly-48041	97304-48041		\$519.20
						EW TAC & OS 48047	97000-48047		\$3,106.40
104	SNTC-8X5XNBD Cisco 8540 Wireless Controller	CON-SNT-AIRCT85R		12 months	\$3,380	EW Software and TAC	97000-H30643		\$1,611.28
						EW Edu NBD PartOnly-H30643	97304-H30643		\$689.92
105	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE, 1G Up	CON-SNT-WSC356CT		12 months	\$65	EW TAC & OS 16515	97000-16515		\$39.60
						EW Edu NBD PartOnly-16515	97304-16515		\$26.40
106	SWSS UPGRADES Top Level SKU for 85	CON-ECMU-LICCT854		12 months	\$0		97000-H30643		\$1,611.28
							97304-H30643		\$689.92
107	SWSS UPGRADES Cisco 8540 Wireless	CON-ECMU-LICCT85C		12 months	\$16.90	EW Software Subscription 100 CAP Support	97003-S20253		\$640.64
						EW Software Subscription 1 CAP Support	97003-S20252		\$13.20
108	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE IP Bas	CON-SNT-WSC38PCS		12 months	\$69.55		97000-16515		\$39.60
							97304-16515		\$26.40
109	SNTC-8X5XNBD Nexus 9504 Chassis with 4 linecard slots	CON-SNT-N9504		12 months	\$4,344.60	EW TAC & OS BD X 48001	97000-48001		\$2,213.20
						EW Edu NBD PartOnly-48001	97304-48001		\$1,302.40
						EW TAC & OS 48094	97000-48094		\$831.60
						EW TAC & OS BD X 48041	97000-48041		\$888.80
						EW Edu NBD PartOnly-48041	97304-48041		\$519.20
						EW TAC & OS 48047	97000-48047		\$3,106.40
	SNTC-8x5xNBD Catalyst 6800 Chassis	6800-C6807-XL				EW TAC & OS BD X 48001	97000-48001		\$2,213.20

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	Chassis Support was not included on original bid form. This has been manually entered by Vendor.					EW Edu NBD PartOnly-48001	97304-48001		\$1,302.40
						EW Software and TAC-48040	97000-48040		\$836
						EW Edu NBD PartOnly-48040	97304-48040		\$440
						EW Software and TAC-48040	97000-48040		\$836
						EW Edu NBD PartOnly-48040	97304-48040		\$440
						EW Software and TAC-48040	97000-48040		\$836
						EW Edu NBD PartOnly-48040	97304-48040		\$440
						EW TAC & OS BD X 48041	97000-48041		\$888.80
						EW Edu NBD PartOnly-48041	97304-48041		\$519.20
						EW TAC & OS 48094	97000-48094		\$831.60
OP Add	SNTC-8X5XNBD Catalyst 6807-XL 7-s	CON-SNT-C6807XLC							
OP Add	SNTC-8X5XNBD Cisco Catalyst 3560-CX 12 Port PoE IP Ba	CON-SNT-WSC312PC							
ADDITIONAL DISCOUNT									
110	Per ST&C 8.9 - Provide guaranteed pricing/discount structure. (Explain what percentage discount is related to catalog, MSRP, etc.).		43% Off MSRP Hardware and 35% Off MSRP Smartnet			62% off equipment MSRP and 12% off equipment support MSRP			
111	Per ST&C 8.10 - Provide fee structure for additional, realted services.					\$150 per hour			
NOTES:									

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SWITCHING TECHNOLOGIES								
NEXUS 7K								
1	Nexus 7700 10 Slot Chassis, No Power Supplies, Fans included	N77-C7710	N77-C7710	90 Days Cisco Wty	\$15,000		One Year Limited; or US K-12, if applicable	\$13,800
2	Cisco NX-OS Release 7.3(0)DX(1) for Nexus 7700 Series	N77S2K9-73X	N77S2K9-73X	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
3	Nexus 7700 - 10 Slot Chassis 220Gbps/Slot Fabric Module	N77-C7710-FAB-2	N77-C7710-FAB-2	90 Days Cisco Wty	\$9,000		Covered w/System Warranty	\$8,280
4	Nexus 7700 - 3.0KW AC Power Supply Module (Cable Included)	N77-AC-3KW	N77-AC-3KW	90 Days Cisco Wty	\$1,750		Covered w/System Warranty	\$1,610
5	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK	CAB-AC-C6K-TWLK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
6	Nexus 7700 - Power Supply Blank Slot Cover With Handle	N77-3KPS-BLANK-H	N77-3KPS-BLANK-H	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
7	Nexus 7700 - Supervisor Blank Slot Cover	N77-SUP-BLANK	N77-SUP-BLANK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
8	Nexus 7700 - Module Blank Slot Cover	N77-MODULE-BLANK	N77-MODULE-BLANK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
9	N7K or N77 DCI Deployment; For Tracking Only	N7K-DP-DCI	N7K-DP-DCI	90 Days Cisco Wty	\$20,000		Covered w/System Warranty	\$0
10	Nexus 7700 - Supervisor 2 Enhanced	N77-SUP2E	N77-SUP2E	90 Days Cisco Wty	\$20,000		Covered w/System Warranty	\$18,400
11	Nexus 7700 F3-Series 48 Port 1/10GbE (SFP/SFP+)	N77-F348XP-23	N77-F348XP-23	90 Days Cisco Wty	\$22,000		Covered w/System Warranty	\$20,240
NEXUS 9K								
12	Nexus 9508 Chassis with 8 linecard slots	N9K-C9508	N9K-C9508	90 Days Cisco Wty	\$7,500		One Year Limited; or US K-12, if applicable	\$6,900
13	Nexus 9500 Supervisor slot cover	N9K-C9500-SUP-CV	N9K-C9500-SUP-CV	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
14	Nexus 9500 Power Supply slot cover	N9K-C9500-P-CV	N9K-C9500-P-CV	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
15	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I4(2)	NXOS-703I4.2	NXOS-703I4.2	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
16	Nexus 9500 Accessory Kit	N9K-C9500-ACK	N9K-C9500-ACK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
17	Fabric Module for Nexus 9508 chassis	N9K-C9508-FM	N9K-C9508-FM	90 Days Cisco Wty	\$8,000		Covered w/System Warranty	\$7,360
18	Nexus 9500 Rack Mount Kit	N9K-C9500-RMK	N9K-C9500-RMK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
19	Fan Tray for Nexus 9508 chassis, Port-side Intake	N9K-C9508-FAN	N9K-C9508-FAN	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
20	Power Cord, 250Vac, 16A, twist lock NEMA L5-20, US	CAB-AC-TWST-C19US	CAB-AC-TWST-C19US	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
21	Nexus 9500 3000W AC PS, Port-side Intake	N9K-PAC-3000W-B	N9K-PAC-3000W-B	90 Days Cisco Wty	\$1,500		Covered w/System Warranty	\$1,380
22	System Controller for Nexus 9500	N9K-SC-A	N9K-SC-A	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
23	Supervisor for Nexus 9500	N9K-SUP-A	N9K-SUP-A	90 Days Cisco Wty	\$5,000		Covered w/System Warranty	\$4,600
24	N9500 License PAK Expansion	N95-LIC-PAK	N95-LIC-PAK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
25	LAN Enterprise License for Nexus 9500 Platform	N95-LAN1K9	N95-LAN1K9	90 Days Cisco Wty	\$7,500		Covered w/System Warranty	\$6,900
26	Nexus 1000V Essential Edition Paper Delivery License Qty 96	N1K-VLCPU-96-ESSTL	N1K-VLCPU-96-ESSTL	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
27	Nexus 9500 linecard, 48p 1/10G-T & 4p QSFP	N9K-X9464TX	N9K-X9464TX2	90 Days Cisco Wty	\$6,000		Covered w/System Warranty	\$6,900
28	Nexus 9500 linecard, 48p 1/10G SFP+ & 4p QSFP	N9K-X9464PX	N9K-X9464PX	90 Days Cisco Wty	\$7,500		Covered w/System Warranty	\$6,900
NEXUS 9504								
29	Nexus 9504 Chassis with 4 linecard slots	N9K-C9504	N9K-C9504	90 Days Cisco Wty	\$6,250		One Year Limited; or US K-12, if applicable	\$5,750
30	Nexus 9508 Fabric Module slot cover	N9K-C9504-FM-CV	N9K-C9504-FM-CV	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
31	Nexus 9500 Power Supply slot cover	N9K-C9500-P-CV	N9K-C9500-P-CV	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
32	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I4(2)	NXOS-703I4.2	NXOS-703I4.2	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
33	Nexus 9500 Accessory Kit	N9K-C9500-ACK	N9K-C9500-ACK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
34	Fabric Module for Nexus 9504 chassis	N9K-C9504-FM	N9K-C9504-FM	90 Days Cisco Wty	\$5,000		Covered w/System Warranty	\$4,600
35	Nexus 9504 Rack Mount Kit	N9K-C9504-RMK	N9K-C9504-RMK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
36	Fan Tray for Nexus 9504 chassis, Port-side Intake	N9K-C9504-FAN	N9K-C9504-FAN	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0

**Cobb County School District
IFB 17-37, Cisco Networking Equipment**

TabSheet

		Vendor: Onepath, LLC Terms: Net 30				Prosys Information Systems, Inc. Net 30 Days		
Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
37	Power Cord, 250Vac, 16A, twist lock NEMA L5-20, US	CAB-AC-TWST-C19US	CAB-AC-TWST-C19US	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
38	Nexus 9500 3000W AC PS, Port-side Intake	N9K-PAC-3000W-B	N9K-PAC-3000W-B	90 Days Cisco Wty	\$1,500		Covered w/System Warranty	\$1,380
39	System Controller for Nexus 9500	N9K-SC-A	N9K-SC-A	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
40	Supervisor for Nexus 9500	N9K-SUP-A	N9K-SUP-A	90 Days Cisco Wty	\$5,000		Covered w/System Warranty	\$4,600
41	N9500 License PAK Expansion	N95-LIC-PAK	N95-LIC-PAK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
42	LAN Enterprise License for Nexus 9500 Platform	N95-LAN1K9	N95-LAN1K9	90 Days Cisco Wty	\$7,500		Covered w/System Warranty	\$6,900
43	Nexus 1000V Essential Edition Paper Delivery License Qty 96	N1K-VLCPU-96-ESSTL	N1K-VLCPU-96-ESSTL	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
44	Nexus 9500 linecard, 48p 1/10G SFP+ & 4p QSFP	N9K-X9464PX	N9K-X9464PX	90 Days Cisco Wty	\$7,500		Covered w/System Warranty	\$6,900
CATALYST 6800								
45	Catalyst 6807-XL 7-slot chassis, 10RU	C6807-XL	C6807-XL	90 Days Cisco Wty	\$7,500		Lifetime Limited; or US K-12, if applicable	\$6,900
46	Catalyst 6800 Campus Core Deployment; For Tracking Only	C6800-CAMPUS-CORE	C6800-CAMPUS-CORE	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
47	Catalyst 6807-XL line card slot cover	C6800-XL-CVR	C6800-XL-CVR	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
48	Catalyst 6800 power supply blank cover	C6800-PS-CVR	C6800-PS-CVR	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
49	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE (XL)	C6800-SUP6T-XL	C6800-SUP6T-XL	90 Days Cisco Wty	\$22,000		Covered w/System Warranty	\$20,240
50	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4	WS-X6848-TX-2T	EOS(Oct 30, 2017) - New part number: C6800-48P-TX (Priced)	90 Days Cisco Wty	\$7,500		Covered w/System Warranty	\$7,935
51	C6k 48-port 1GE Mod: fabric-enabled with DFC4XL	C6800-48P-SFP-XL	C6800-48P-SFP-XL	90 Days Cisco Wty	\$17,500		Covered w/System Warranty	\$16,100
52	Catalyst 6800 32 port 10GE with integrated dual DFC4XL	C6800-32P10G-XL	C6800-32P10G-XL	90 Days Cisco Wty	\$22,500		Covered w/System Warranty	\$20,700
53	Catalyst 6807-XL 3000W Power Supply	C6800-XL-3KW-AC	C6800-XL-3KW-AC	90 Days Cisco Wty	\$1,500		Covered w/System Warranty	\$1,380
54	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK	CAB-AC-C6K-TWLK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
55	Catalyst 6807-XL Chassis Fan Tray	C6807-XL-FAN	C6807-XL-FAN	90 Days Cisco Wty	\$250		Covered w/System Warranty	\$230
56	CAT6800-VS-S6T IOS IP SERV FULL ENCRYPT	SP6TISK9-15301SY	SP6TISK9-15301SY	90 Days Cisco Wty	\$5,000		Covered w/System Warranty	\$4,600
CATALYST C3560								
57	Cisco Catalyst 3560-CX PD PSE 8 Port PoE, 1G Uplinks IP Base	WS-C3560CX-8PT-S	WS-C3560CX-8PT-S	90 Days Cisco Wty	\$797.50		Enhanced Lifetime Limited	\$733.70
58	Cisco Catalyst 3560-CX 8 Port PoE IP Base	WS-C3560CX-8PC-S	WS-C3560CX-8PC-S	90 Days Cisco Wty	\$847.50		Enhanced Lifetime Limited	\$779.70
59	Cisco Catalyst 3560-CX 12 Port PoE IP Base	WS-C3560CX-12PC-S	WS-C3560CX-12PC-S	90 Days Cisco Wty	\$1,047.50		Enhanced Lifetime Limited	\$963.70
FIBER OPTIC MODULES								
60	10GBASE-LR SFP Module, Enterprise-Class	SFP-10G-LR-S	SFP-10G-LR-S	90 Days Cisco Wty	\$950		One Year	\$874
61	10GBASE-SR SFP Module, Enterprise-Class	SFP-10G-SR-S	SFP-10G-SR-S	90 Days Cisco Wty	\$325		One Year	\$299
62	10GBASE-ER SFP Module, Enterprise-Class	SFP-10G-ER-S	SFP-10G-ER-S	90 Days Cisco Wty	\$3,950		One Year	\$3,634
63	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	GLC-SX-MMD	GLC-SX-MMD	90 Days Cisco Wty	\$250		One Year	\$230
64	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	GLC-LH-SMD	GLC-LH-SMD	90 Days Cisco Wty	\$497.50		One Year	\$457.70
65	1000BASE-T SFP transceiver module for Category 5 copper wire	GLC-TE	GLC-TE	90 Days Cisco Wty	\$197.50		One Year	\$181.70

**Cobb County School District
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TabSheet

		Vendor:	Onepath, LLC			Prosys Information Systems, Inc.		
		Terms:	Net 30			Net 30 Days		
Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
WIRELESS CONTROLLER								
66	Cisco 8540 Wireless Controller with rack mouting kit	AIR-CT8540-K9	AIR-CT8540-K9	90 Days Cisco Wty	\$20,000		Three Year Parts, or US K12, if applicable	\$18,400
67	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	CAB-9K12A-NA	CAB-9K12A-NA	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
68	Cisco 8540 Wireless Controller SW Rel. 8.1	AIR-CT8540-SW-8.1	AIR-CT8540-SW-8.1	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
69	1200W V2 AC Power Supply for 8540 Controller	AIR-PSU2V2-1200W	AIR-PSU2V2-1200W	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
70	240GB 2.5 inch Enterprise Value 6G SATA SSD	AIR-SD240GBK54-EV	AIR-SD240GBK54-EV	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
71	16GB DDR4-2133-MHz RDIMM/PC4-17000/dual rank/x4/1.2v	AIR-MR-1X162RU-A	AIR-MR-1X162RU-A	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
72	Cisco 8540 Wireless Controller Security Bezel	AIR-BZL-C240M4	AIR-BZL-C240M4	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
73	Cisco 12G SAS Modular Raid Controller	AIR-MRAID12G	AIR-MRAID12G	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
74	Right PCIe Riser Board (Riser 1) (x8 + GPU) for C240 M4	AIR-PCI-1A-240M4	AIR-PCI-1A-240M4	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
75	Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)	AIR-MRAID12G-1GB	AIR-MRAID12G-1GB	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
76	2.50 GHz E5-2680 v3/120W 12C/30MB Cache/DDR4 2133MHz	AIR-CPU-E52680D	AIR-CPU-E52680D	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
77	32GB SD Card for UCS servers	AIR-SD-32G-S	AIR-SD-32G-S	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
78	Trusted Platform Module 1.2 for UCS (SPI-based)	AIR-TPM2-001	AIR-TPM2-001	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
79	PCIe Network Interface 40G	AIR-CT6880-NIC-K9	AIR-CT6880-NIC-K9	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
80	Top Level SKU for 8540 AP Adder Licenses	LIC-CT8540-UPG	LIC-CT8540-UPG	90 Days Cisco Wty	\$0		ECMU Required for SW SUB	\$0
81	Cisco 8540 Wireless Controller 1 AP Adder License	LIC-CT8540-1A	LIC-CT8540-1A	90 Days Cisco Wty	\$100		ECMU Required for SW SUB	\$92
WIRELESS AP'S								
82	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; B Reg Domain	AIR-CAP2702I-B-K9	AIR-CAP2702I-B-K9	90 Days Cisco Wty	\$547.50		Lifetime Limited, Adv Replc	\$503.70
83	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
84	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
85	Cisco 2700 Series Combined Unified and Autonomous SW	SWAP2700-CMB-A1-K9	SWAP2700-CMB-A1-K9	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
86	Cisco 2700 Series IOS WIRELESS LAN	S3G4K9W7-15303JD	S3G4K9W7-15303JD	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
87	802.11ac CAP 10APs w/CleanAir; 3x4:3SS; Int Ant; B Domain	AIR-CAP2702I-BK910	AIR-CAP2702I-BK910	90 Days Cisco Wty	\$5,475		Lifetime Limited, Adv Replc	\$5,037
88	BOM Level AP2700i Bulk PID for B reg domainn	AIR-CAP2702I-BBULK	AIR-CAP2702I-BBULK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
89	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
90	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
91	Cisco 2700 Series IOS WIRELESS LAN	S3G4K9W7-15303JD	S3G4K9W7-15303JD	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
92	Cisco 2700 Series Combined Unified and Autonomous SW	SWAP2700-CMB-A1-K9	SWAP2700-CMB-A1-K9	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
93	802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	AIR-AP2802I-B-K9	AIR-AP2802I-B-K9	90 Days Cisco Wty	\$647.50		Lifetime Limited, Adv Replc	\$595.70
94	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
95	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
96	Cisco Aironet 2800 Series CAPWAP Software Image	SW2802-CAPWAP-K9	SW2802-CAPWAP-K9	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
97	802.11ac W2 10 AP w/CA; 4x4:3; Int Ant; 2xGbE, B Domain	AIR-AP2802I-BK910	AIR-AP2802I-BK910	90 Days Cisco Wty	\$6,475		Lifetime Limited, Adv Replc	\$5,957

**Cobb County School District
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TabSheet

		Vendor:	Onepath, LLC			Prosys Information Systems, Inc.		
		Terms:	Net 30			Net 30 Days		
Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
98	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	AIR-AP-BRACKET-1	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
99	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	AIR-AP-T-RAIL-R	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
100	BOM Level AP2800i Bulk PID for B Domain	AIR-AP2802I-BBULK	AIR-AP2802I-BBULK	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
101	Cisco Aironet 2800 Series CAPWAP Software Image	SW2802-CAPWAP-K9	SW2802-CAPWAP-K9	90 Days Cisco Wty	\$0		Covered w/System Warranty	\$0
SERVICES								
102	SNTC-8X5XNBD Nexus 7700 10 Slot C	CON-SNT-N7710	CON-SNT-N7710	1 Year Each	\$7,356.30		One Year 8x5NBD Coverage	\$7,673.51
103	SNTC-8X5XNBD Nexus 9508 Chassis w	CON-SNT-N9508	CON-SNT-N9508	1 Year Each	\$7,440.38		One Year 8x5NBD Coverage	\$7,055.77
104	SNTC-8X5XNBD Cisco 8540 Wireless Controller	CON-SNT-AIRCT85R	CON-SNT-AIRCT85R	1 Year Each	\$3,673.91		One Year 8x5NBD Coverage	\$3,484
105	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE, 1G Up	CON-SNT-WSC356CT	CON-SNT-WSC356CT	1 Year Each	\$70.65		One Year 8x5NBD Coverage	\$67
106	SWSS UPGRADES Top Level SKU for 85	CON-ECMU-LICCT854	CON-ECMU-LICCT854	1 Year Each	\$0		One Year SW SUB/SUPT	\$0
107	SWSS UPGRADES Cisco 8540 Wireless	CON-ECMU-LICCT85C	CON-ECMU-LICCT85C	1 Year Each	\$18.46		One Year SW SUB/SUPT	\$17.42
108	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE IP Bas	CON-SNT-WSC38PCS	CON-SNT-WSC38PCS	1 Year Each	\$75.60		One Year 8x5NBD Coverage	\$71.69
109	SNTC-8X5XNBD Nexus 9504 Chassis with 4 linecard slots	CON-SNT-N9504	CON-SNT-N9504	1 Year Each	\$4,722.39		One Year 8x5NBD Coverage	\$4,478.28
	SNTC-8x5xNBD Catalyst 6800 Chassis	6800-C6807-XL						

**Cobb County School District
IFB 17-37, Cisco Networking Equipment**

TabSheet

		Vendor: Onepath, LLC Terms: Net 30				Prosys Information Systems, Inc. Net 30 Days		
Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
	Chassis Support was not included on original bid form. This has been manually entered by Vendor.							
OP Add	SNTC-8X5XNBD Catalyst 6807-XL 7-s	CON-SNT-C6807XLC	CON-SNT-C6807XLC	1 Year Each	\$3,895.05			
OP Add	SNTC-8X5XNBD Cisco Catalyst 3560-CX 12 Port PoE IP Ba	CON-SNT-WSC312PC	CON-SNT-WSC312PC		\$93.26			
ADDITIONAL DISCOUNT								
110	Per ST&C 8.9 - Provide guaranteed pricing/discount structure. (Explain what percentage discount is related to catalog, MSRP, etc.).		Consistently..the Above discounting is 50% off Cisco list for hardware/software. Smartnet Discount is 29% off Cisco List			ProSys is using E-Rate Programs from Cisco for Products (Hardware/Software) and a 54% discount from MSRP. If CCSD uses US K-12 Bundled Warranty, cost is \$0 for Year 1 and includes hardware replacement, software, and TAC. For Year 2 and 3 with CON-SW and all the CON-SNT-xxxx or CON-ECMU-xxxx,ProSys is using a 33% Discount from MSRP for these Services.		
111	Per ST&C 8.10 - Provide fee structure for additional, realted services.		Onepath charges \$175/Regular hour on installation services. Large projects quoted per project and could be less			ProSys will provide Hourly Rate for Engineering of \$185.00 per hour and \$160.00 per hour for Project Management. For Cisco products not listed here or outside of E-Rate, ProSys can/will provide these items to CCSD at 42% off MSRP for Products and 33% off MSRP for Cisco Services (support). If CCSD needs 3560 switches configured and in an enclosure, ProSys can provide for an additional cost of \$109.00 per device (enclosure, configuration, and shipping bundled).		
NOTES:			Smartnet takes over after 90 day warranty with Cisco			All items qualify for US K-12 Bundled Warranty, but there may be situations in which these devices are procured outside 470/471 process and thus the listing of the manufacturer warranty and then indicating that the device can qualify for the Bundled Promotion. For items with Lifetime Warranties (Enhanced or Limited) we indicate the manufacturer warranty term since it's assumed CCSD may choose manufacturer, but all items are Eligible.		

**Cobb County School District
IFB 17-37, Cisco Networking Equipment**

TabSheet

Vendor: Total Communications Inc.
Terms: Net 30

Zones, Inc.
Net 30

Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
SWITCHING TECHNOLOGIES								
NEXUS 7K								
1	Nexus 7700 10 Slot Chassis, No Power Supplies, Fans included	N77-C7710	Internal Conenctions	12 Months	\$17,400		1 year	14,080.20
2	Cisco NX-OS Release 7.3(0)DX(1) for Nexus 7700 Series	N77S2K9-73X	Internal Conenctions	12 Months	\$0	N95-LAN1K9		8,876.65
3	Nexus 7700 - 10 Slot Chassis 220Gbps/Slot Fabric Module	N77-C7710-FAB-2	Internal Conenctions	12 Months	\$10,440			2,816.04
4	Nexus 7700 - 3.0KW AC Power Supply Module (Cable Included)	N77-AC-3KW	Internal Conenctions	12 Months	\$2,030			821.35
5	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK	Internal Conenctions	12 Months	\$0			
6	Nexus 7700 - Power Supply Blank Slot Cover With Handle	N77-3KPS-BLANK-H	Internal Conenctions	12 Months	\$0			
7	Nexus 7700 - Supervisor Blank Slot Cover	N77-SUP-BLANK	Internal Conenctions	12 Months	\$0	N9K-SUP-A		2,346.95
8	Nexus 7700 - Module Blank Slot Cover	N77-MODULE-BLANK	Internal Conenctions	12 Months	\$0	N9K-C9504-FM		1,173.35
9	N7K or N77 DCI Deployment; For Tracking Only	N7K-DP-DCI	Internal Conenctions	12 Months	\$0			
10	Nexus 7700 - Supervisor 2 Enhanced	N77-SUP2E	Internal Conenctions	12 Months	\$23,200			18,773.59
11	Nexus 7700 F3-Series 48 Port 1/10GbE (SFP/SFP+)	N77-F348XP-23	Internal Conenctions	12 Months	\$25,520			20,650.95
NEXUS 9K								
12	Nexus 9508 Chassis with 8 linecard slots	N9K-C9508	Internal Conenctions	12 Months	\$8,700		1 year	\$7,040.10
13	Nexus 9500 Supervisor slot cover	N9K-C9500-SUP-CV	Internal Conenctions	12 Months	\$0			
14	Nexus 9500 Power Supply slot cover	N9K-C9500-P-CV	Internal Conenctions	12 Months	\$0			
15	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I4(2)	NXOS-703I4.2	Internal Conenctions	12 Months	\$0	N95-LAN1K9		\$8,876.65
16	Nexus 9500 Accessory Kit	N9K-C9500-ACK	Internal Conenctions	12 Months	\$0			
17	Fabric Module for Nexus 9508 chassis	N9K-C9508-FM	Internal Conenctions	12 Months	\$9,280			\$1,877.36
18	Nexus 9500 Rack Mount Kit	N9K-C9500-RMK	Internal Conenctions	12 Months	\$0	N9K-C9504		\$5,886.75
19	Fan Tray for Nexus 9508 chassis, Port-side Intake	N9K-C9508-FAN	Internal Conenctions	12 Months	\$0	C6807-XL-FAN		\$234.67
20	Power Cord, 250Vac, 16A, twist lock NEMA L5-20, US	CAB-AC-TWST-C19US	Internal Conenctions	12 Months	\$0			
21	Nexus 9500 3000W AC PS, Port-side Intake	N9K-PAC-3000W-B	Internal Conenctions	12 Months	\$1,740			\$469.34
22	System Controller for Nexus 9500	N9K-SC-A	Internal Conenctions	12 Months	\$0			
23	Supervisor for Nexus 9500	N9K-SUP-A	Internal Conenctions	12 Months	\$5,800	N9K-SUP-A		\$2,346.70
24	N9500 License PAK Expansion	N95-LIC-PAK	Internal Conenctions	12 Months	\$0			
25	LAN Enterprise License for Nexus 9500 Platform	N95-LAN1K9	Internal Conenctions	12 Months	\$8,700			\$8,876.65
26	Nexus 1000V Essential Edition Paper Delivery License Qty 96	N1K-VLCPU-96-ESSTL	Internal Conenctions	12 Months	\$0			
27	Nexus 9500 linecard, 48p 1/10G-T & 4p QSFP	N9K-X9464TX	Internal Conenctions	12 Months	\$6,960			\$7,040.10
28	Nexus 9500 linecard, 48p 1/10G SFP+ & 4p QSFP	N9K-X9464PX	Internal Conenctions	12 Months	\$8,700			\$7,040.10
NEXUS 9504								
29	Nexus 9504 Chassis with 4 linecard slots	N9K-C9504	Internal Conenctions	12 Months	\$7,250		1 year	\$5,886.75
30	Nexus 9508 Fabric Module slot cover	N9K-C9504-FM-CV	Internal Conenctions	12 Months	\$0			
31	Nexus 9500 Power Supply slot cover	N9K-C9500-P-CV	Internal Conenctions	12 Months	\$0			
32	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I4(2)	NXOS-703I4.2	Internal Conenctions	12 Months	\$0	SP6TISK9-15301SY		\$4,693.40
33	Nexus 9500 Accessory Kit	N9K-C9500-ACK	Internal Conenctions	12 Months	\$0			
34	Fabric Module for Nexus 9504 chassis	N9K-C9504-FM	Internal Conenctions	12 Months	\$5,800	N9K-C9504-FM		\$1,173.35
35	Nexus 9504 Rack Mount Kit	N9K-C9504-RMK	Internal Conenctions	12 Months	\$0	N9K-C9504		
36	Fan Tray for Nexus 9504 chassis, Port-side Intake	N9K-C9504-FAN	Internal Conenctions	12 Months	\$0	C6807-XL-FAN		\$234.67

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Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
37	Power Cord, 250Vac, 16A, twist lock NEMA L5-20, US	CAB-AC-TWST-C19US	Internal Conenctions	12 Months	\$0			
38	Nexus 9500 3000W AC PS, Port-side Intake	N9K-PAC-3000W-B	Internal Conenctions	12 Months	\$1,740			\$469.34
39	System Controller for Nexus 9500	N9K-SC-A	Internal Conenctions	12 Months	\$0			
40	Supervisor for Nexus 9500	N9K-SUP-A	Internal Conenctions	12 Months	\$5,800	N9K-SUP-A		\$2,436.95
41	N9500 License PAK Expansion	N95-LIC-PAK	Internal Conenctions	12 Months	\$0			
42	LAN Enterprise License for Nexus 9500 Platform	N95-LAN1K9	Internal Conenctions	12 Months	\$8,700			\$8,876.65
43	Nexus 1000V Essential Edition Paper Delivery License Qty 96	N1K-VLCPU-96-ESSTL	Internal Conenctions	12 Months	\$0			
44	Nexus 9500 linecard, 48p 1/10G SFP+ & 4p QSFP	N9K-X9464PX	Internal Conenctions	12 Months	\$8,700			\$7,040.10
CATALYST 6800								
45	Catalyst 6807-XL 7-slot chassis, 10RU	C6807-XL	Internal Conenctions	12 Months	\$8,700		3 Year - 24X7 Response	\$7,040.10
46	Catalyst 6800 Campus Core Deployment; For Tracking Only	C6800-CAMPUS-CORE	Internal Conenctions	12 Months	\$0			
47	Catalyst 6807-XL line card slot cover	C6800-XL-CVR	Internal Conenctions	12 Months	\$0			
48	Catalyst 6800 power supply blank cover	C6800-PS-CVR	Internal Conenctions	12 Months	\$0			
49	Catalyst 6800 Sup6T (440G/slot) with 8x10GE, 2x40GE (XL)	C6800-SUP6T-XL	Internal Conenctions	12 Months	\$25,520			\$20,650.95
50	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4	WS-X6848-TX-2T	Internal Conenctions	12 Months	\$10,005			
51	C6k 48-port 1GE Mod: fabric-enabled with DFC4XL	C6800-48P-SFP-XL	Internal Conenctions	12 Months	\$20,300			\$16,426.90
52	Catalyst 6800 32 port 10GE with integrated dual DFC4XL	C6800-32P10G-XL	Internal Conenctions	12 Months	\$26,100			
53	Catalyst 6807-XL 3000W Power Supply	C6800-XL-3KW-AC	Internal Conenctions	12 Months	\$1,740			\$1,408.02
54	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK	Internal Conenctions	12 Months	\$0			
55	Catalyst 6807-XL Chassis Fan Tray	C6807-XL-FAN	Internal Conenctions	12 Months	\$290			\$234.67
56	CAT6800-VS-S6T IOS IP SERV FULL ENCRYPT	SP6TISK9-15301SY	Internal Conenctions	12 Months	\$5,800			\$4,693.40
CATALYST C3560								
57	Cisco Catalyst 3560-CX PD PSE 8 Port PoE, 1G Uplinks IP Base	WS-C3560CX-8PT-S	Internal Conenctions	12 Months	\$925.10		Enhanced limited lifetime	\$748.60
58	Cisco Catalyst 3560-CX 8 Port PoE IP Base	WS-C3560CX-8PC-S	Internal Conenctions	12 Months	\$983.10		Enhanced limited lifetime	\$795.53
59	Cisco Catalyst 3560-CX 12 Port PoE IP Base	WS-C3560CX-12PC-S	Internal Conenctions	12 Months	\$1,215.10		Enhanced limited lifetime	\$983.27
FIBER OPTIC MODULES								
60	10GBASE-LR SFP Module, Enterprise-Class	SFP-10G-LR-S	Internal Conenctions	12 Months	\$1,102			\$891.75
61	10GBASE-SR SFP Module, Enterprise-Class	SFP-10G-SR-S	Internal Conenctions	12 Months	\$377			\$305.07
62	10GBASE-ER SFP Module, Enterprise-Class	SFP-10G-ER-S	Internal Conenctions	12 Months	\$4,582			\$3,707.78
63	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	GLC-SX-MMD	Internal Conenctions	12 Months	\$290			\$234.67
64	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	GLC-LH-SMD	Internal Conenctions	12 Months	\$577.10			\$469.99
65	1000BASE-T SFP transceiver module for Category 5 copper wire	GLC-TE	Internal Conenctions	12 Months	\$229.10			\$185.39

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WIRELESS								
CONTROLLER								
66	Cisco 8540 Wireless Controller with rack mouting kit	AIR-CT8540-K9	Internal Conenctions	12 Months	\$23,200		3 year parts coverage and 10-day AR	\$18,773.59
67	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	CAB-9K12A-NA	Internal Conenctions	12 Months	\$0			
68	Cisco 8540 Wireless Controller SW Rel. 8.1	AIR-CT8540-SW-8.1	Internal Conenctions	12 Months	\$0	AIR-CT8540-K9		\$18,733.59
69	1200W V2 AC Power Supply for 8540 Controller	AIR-PSU2V2-1200W	Internal Conenctions	12 Months	\$0			
70	240GB 2.5 inch Enterprise Value 6G SATA SSD	AIR-SD240GBK54-EV	Internal Conenctions	12 Months	\$0			
71	16GB DDR4-2133-MHz RDIMM/PC4-17000/dual rank/x4/1.2v	AIR-MR-1X162RU-A	Internal Conenctions	12 Months	\$0			
72	Cisco 8540 Wireless Controller Security Bezel	AIR-BZL-C240M4	Internal Conenctions	12 Months	\$0			
73	Cisco 12G SAS Modular Raid Controller	AIR-MRAID12G	Internal Conenctions	12 Months	\$0			
74	Right PCIe Riser Board (Riser 1) (x8 + GPU) for C240 M4	AIR-PCI-1A-240M4	Internal Conenctions	12 Months	\$0			
75	Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)	AIR-MRAID12G-1GB	Internal Conenctions	12 Months	\$0			
76	2.50 GHz E5-2680 v3/120W 12C/30MB Cache/DDR4 2133MHZ	AIR-CPU-E52680D	Internal Conenctions	12 Months	\$0			
77	32GB SD Card for UCS servers	AIR-SD-32G-S	Internal Conenctions	12 Months	\$0			
78	Trusted Platform Module 1.2 for UCS (SPI-based)	AIR-TPM2-001	Internal Conenctions	12 Months	\$0			
79	PCIe Network Interface 40G	AIR-CT6880-NIC-K9	Internal Conenctions	12 Months	\$0			
80	Top Level SKU for 8540 AP Adder Licenses	LIC-CT8540-UPG	Internal Conenctions	12 Months	\$0			
81	Cisco 8540 Wireless Controller 1 AP Adder License	LIC-CT8540-1A	Internal Conenctions	12 Months	\$116	L-LIC-CT8500-1A		\$82.13
WIRELESS AP'S								
82	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; B Reg Domain	AIR-CAP2702I-B-K9	Internal Conenctions	12 Months	\$635.10		Limited lifetime	\$513.93
83	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	Internal Conenctions	12 Months	\$0			
84	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	Internal Conenctions	12 Months	\$0			
85	Cisco 2700 Series Combined Unified and Autonomous SW	SWAP2700-CMB-A1-K9	Internal Conenctions	12 Months	\$0			
86	Cisco 2700 Series IOS WIRELESS LAN	S3G4K9W7-15303JD	Internal Conenctions	12 Months	\$0			
87	802.11ac CAP 10APs w/CleanAir; 3x4:3SS; Int Ant; B Domain	AIR-CAP2702I-BK910	Internal Conenctions	12 Months	\$6,351		Limited lifetime	\$5,139.27
88	BOM Level AP2700i Bulk PID for B reg domainn	AIR-CAP2702I-BBULK	Internal Conenctions	12 Months	\$0			
89	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	Internal Conenctions	12 Months	\$0			
90	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	Internal Conenctions	12 Months	\$0			
91	Cisco 2700 Series IOS WIRELESS LAN	S3G4K9W7-15303JD	Internal Conenctions	12 Months	\$0			
92	Cisco 2700 Series Combined Unified and Autonomous SW	SWAP2700-CMB-A1-K9	Internal Conenctions	12 Months	\$0			
93	802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	AIR-AP2802I-B-K9	Internal Conenctions	12 Months	\$751.10		Limited lifetime	\$513.93
94	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	Internal Conenctions	12 Months	\$0			
95	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	Internal Conenctions	12 Months	\$0			
96	Cisco Aironet 2800 Series CAPWAP Software Image	SW2802-CAPWAP-K9	Internal Conenctions	12 Months	\$0			
97	802.11ac W2 10 AP w/CA; 4x4:3; Int Ant; 2xGbE, B Domain	AIR-AP2802I-BK910	Internal Conenctions	12 Months	\$7,511		Limited lifetime	\$8,454.99

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Item	Description	Part Number	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price	Updated Mfg. Cat. No. or Approved Equivalent	Warranty Period	Unit Price
98	802.11n AP Low Profile Mounting Bracket (Default)	AIR-AP-BRACKET-1	Internal Conenctions	12 Months	\$0			
99	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	AIR-AP-T-RAIL-R	Internal Conenctions	12 Months	\$0			
100	BOM Level AP2800i Bulk PID for B Domain	AIR-AP2802I-BBULK	Internal Conenctions	12 Months	\$0			
101	Cisco Aironet 2800 Series CAPWAP Software Image	SW2802-CAPWAP-K9	Internal Conenctions	12 Months	\$0			
SERVICES								
102	SNTC-8X5XNBD Nexus 7700 10 Slot C	CON-SNT-N7710	Internal Conenctions	12 Months	\$7,215.39		cisco smartnet-extended service-replacement 8x5 response timeNBD	\$8,997.87
103	SNTC-8X5XNBD Nexus 9508 Chassis w	CON-SNT-N9508	Internal Conenctions	12 Months	\$6,634.53		cisco smartnet-extended service-replacement 8x5 response timeNBD	\$8,273.51
104	SNTC-8X5XNBD Cisco 8540 Wireless Controller	CON-SNT-AIRCT85R	Internal Conenctions	12 Months	\$3,276		extended service-replacement-8x5 response nbd	\$4,085.30
105	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE, 1G Up	CON-SNT-WSC356CT	Internal Conenctions	12 Months	\$63.00		cisco smartnet-extended service-replacement 8x5 response timeNBD	\$78.56
106	SWSS UPGRADES Top Level SKU for 85	CON-ECMU-LICCT854	Internal Conenctions	12 Months	\$0.00			
107	SWSS UPGRADES Cisco 8540 Wireless	CON-ECMU-LICCT85C	Internal Conenctions	12 Months	\$16.38			
108	SNTC-8X5XNBD Cisco Catalyst 3560-CX 8 Port PoE IP Bas	CON-SNT-WSC38PCS	Internal Conenctions	12 Months	\$63.00		cisco smartnet-extended service-replacement 8x5 response timeNBD	\$84.06
109	SNTC-8X5XNBD Nexus 9504 Chassis with 4 linecard slots	CON-SNT-N9504	Internal Conenctions	12 Months	\$4,210.92		cisco smartnet-extended service-replacement 8x5 response timeNBD	\$5,251.18
	SNTC-8x5xNBD Catalyst 6800 Chassis	6800-C6807-XL						

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	Chassis Support was not included on original bid form. This has been manually entered by Vendor.							
OP Add	SNTC-8X5XNBD Catalyst 6807-XL 7-s	CON-SNT-C6807XLC						
OP Add	SNTC-8X5XNBD Cisco Catalyst 3560-CX 12 Port PoE IP Ba	CON-SNT-WSC312PC						
ADDITIONAL DISCOUNT								
110	Per ST&C 8.9 - Provide guaranteed pricing/discount structure. (Explain what percentage discount is related to catalog, MSRP, etc.).	All Cisco Pricing from GPL is 43% off List and 37% off Smartnet				40%		
111	Per ST&C 8.10 - Provide fee structure for additional, realted services.	All Cisco Rates are \$160.00/hr including CCIE's, CCDE's, and all Cisco accredited techincal staff. All other Rates not Cisco related is \$125.00/hr				Zones' hourly rates for related services will vary depending on the level of expertise required. This rate range does not include travel cost, if needed. - \$150-\$191 per hour		
NOTES:								