

RFQ Q2021031, APC Batteries

Vendor:	CDW LLC dba CDW Government LLC	ProSys Information Systems Inc.
Terms:	Net 30	Net 30
Earliest Possible Delivery:	2-3 weeks	14 days

ITEM	DESCRIPTION	EST. QTY	MFG	APPROVED MFG/MODEL # (NO SUBSTITUTIONS)	EQUIPMENT WARRANTY	UNIT PRICE	EQUIPMENT WARRANTY	UNIT PRICE
1	8 rows of 4 modular batteries; Disposal of old batteries included; NO replacement labor included	1	APC	SYCF80K80F ED0506002028 with PSX-PDU XF0511003108, XRF ED0507000906		\$14,357.52	18 Month Manufacturer Warranty	\$16,800.00
2	8 rows of 4 modular batteries; Disposal of old batteries included; NO replacement labor included	1	APC	SYCF80K80F PD0831360037 with PSX-PDU WF0841110028, XRF PD0835160001		\$14,357.52	18 Month Manufacturer Warranty	\$16,800.00
RELATED ITEMS					FEE STRUCTURE		FEE STRUCTURE	
1	Percent discount for related items				N/A		APC has different discount percentages for different types of products. ProSys can honor future discount via the following categories and percentages (APC NAM MSRP): Battery Replacement, no Labor (11.6%); Rack (at least 25%); UPS SMART (at least 25%); UPS SYMMETRIX (at least 25%).	
2	Hourly rate for additional, related services.				N/A		ProSys Labor for UPS \$125-175/hr., based on required skill.	
NOTES:					Cobb is responsible for scheduling the battery pick up with APC.		The above is a price for a unit being 8 rows of 4 batteries (each 'row' is \$2,100, so the one unit of 8 rows is \$16,800.00). ProSys price is 11.6% discount from APC NAM MSRP (not ERP)	

Awarded vendor is highlighted in yellow