



# COBB COUNTY SCHOOL DISTRICT

*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

May 14, 2021

Ms. Colleen Wade  
Graybar Electric Co.  
2050 Nancy Hanks Drive  
Norcross, GA 30071

Dear Ms. Wade:

This is to advise you that the award to your company for **IFB B1934, Valcom Intercom System** as shown on the attached page has been renewed with approved price increases.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2021, through May 31, 2022**, with an option to renew. Your prompt payment discount of 1%, net 15 days will be considered for accounting purposes. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Gary Blount at 770-590-4546** [gary.blount@cobbk12.org](mailto:gary.blount@cobbk12.org). The **Technology Services** contact is **Jason Wheeler, 770-426-3598**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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Attachment

cc: Accounts Payable  
Jason Wheeler  
Thomas Marshall  
Deborah Stinchcomb

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**BOARD OF EDUCATION**

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Chris Ragsdale

Renewal Award Letter, Page 2  
 IFB B1934, Valcom Intercom System  
 Graybar Electric Co. Vendor PO-Mailing #100138-1  
 Vendor Contact: 678-291-5132 ([colleen.wade-safford@graybar.com](mailto:colleen.wade-safford@graybar.com))

Item #	Description	Manufacturer	Part Number	Unit Price	Unit Price w/1% disc.
1.	Based Paging SpeakerServer	Valcom	VIP-204B	\$430.70	\$426.40
2.	2X2 Lay in Ceiling Speaker w/ Backbox	Clarity by Valcom	S-522B-2	\$52.50	\$51.97
3.	SIP 2X2 One Way Lay in Speaker w/ Backbox	Valcom	VIP-402A	\$348.17	\$344.69
4.	SIP 2X2 Talkback Lay in Speaker w/ Backbox	Valcom	VIP-422A	\$366.54	\$362.87
5.	4-Watt Paging Flexhorn	Clarity by Valcom	S-604-W	\$77.70	\$76.92
6.	Paging Horn One Way 15-Watt	Valcom	V-1036C-GY	\$81.49	\$80.68
7.	Paging Horn One Way 15-Watt	Clarity by Valcom	SX15-TM	\$94.40	\$93.46
8.	Paging Horn One Way 30-Watt	Clarity by Valcom	SX30-TM	\$122.05	\$120.83
9.	IP Flex Horn IP Soundpoint One Way	Valcom	VIP-480AL-GY	\$439.34	\$434.95
10.	Bogen Telephone Paging Amplifier-250 Watt	Bogen	TPU250	\$843.48	\$835.05
11.	Bogen Telephone Paging Amplifier-100 Watt	Bogen	TPU100B	\$451.02	\$446.51
12.	% discount off MSRP for related items			20-30%	