



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 29, 2021

Ms. Rachel Maurer
ALTA Language Services, Inc.
3355 Lenox Road NE, Suite 510
Atlanta, GA 30326

Dear Ms. Maurer:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

This award is in accordance with the terms and conditions of the Request for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Debbie Mosher at 770-590-4522 or Debbie.Mosher@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services
 ALTA Language Services Award Letter
 Vendor-PO Mailing #102628
 Vendor Phone: 404-920-3891
 Page 2

Item	Description	Cost	
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 7:30 AM - 8:30 AM EST M-F			
1	Spanish		\$65.00 2 Hour Minimum
2	Portuguese		\$85.00 2 Hour Minimum
3	All Other Languages		\$85.00 2 Hour Minimum



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January 29, 2021

Mr. Daniel Sain
Barbier International, Inc.
10260 SW Greenburg Road, Suite 476
Portland, OR 97223

Dear Mr. Sain:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
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Chris Ragsdale

B2106, Translation and Interpretation Services
 Barbier International, Inc. Award Letter
 Vendor-PO Mailing #104093
 Vendor Phone: 503-430-7710, Ext 1006
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 Hours			
1	Spanish	\$0.65	\$39.00
2	Portuguese	\$0.99	\$59.40
3	All Other Languages	\$0.99	\$59.40
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: Pre-Scheduled			
1	Spanish	\$0.65	\$39.00
2	Portuguese	\$1.25	\$70.00
3	All Other Languages	\$1.50	\$90.00
Document Translation		Rate Per Word	
1	Spanish	\$0.10	
2	Portuguese	\$0.12	
3	All Other Languages	\$0.18	
Fee structure for additional, related services that may be needed during the award period.			Desktop Publishing Spanish \$40/hour Desktop Publishing Portuguese \$50/hour Desktop Publishing All Other Languages \$60/hour



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January 29, 2021

Mr. Jose Alfredo Herrera
Beacon Link, LLC
1755 North Brown Road, Suite 200
Lawrenceville, GA 30043

Dear Mr. Herrera:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
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Chris Ragsdale

B2106, Translation and Interpretation Services
 Beacon Link LLC Award Letter
 Vendor-PO Mailing #104094
 Vendor Phone: 470-315-4949, Ext 301
 Page 2

Item	Description	Cost	
In Person Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish		\$55.00 2 hour minimum
2	Portuguese		\$100.00
3	All Other Languages		\$100.00
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$1.25	\$75.00
2	Portuguese	\$1.75	\$100.00
3	All Other Languages	\$1.75	\$100.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$1.25	\$55.00
2	Portuguese	\$1.75	\$100.00
3	All Other Languages	\$1.75	\$100.00
Document Translation		Rate Per Word	
1	Spanish	\$0.12	
2	Portuguese	\$0.22	
3	All Other Languages	\$0.22	



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January 29, 2021

Mr. Rick Guzman
Empire Merchant Group dba eTranslation Services
2167 East 21st Street, Suite 252
Brooklyn, NY 11229

Dear Mr. Guzman:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

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B2106, Translation and Interpretation Services
 Empire Merchant Group dba eTranslation Services Award Letter
 Vendor-PO Mailing #104111
 Vendor Phone: 800-882-6058
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 hours M-S			
1	Spanish	\$1.20	\$72.00
2	Portuguese	\$1.20	\$72.00
3	All Other Languages	\$3.00	\$130.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 hours M-S			
1	Spanish	\$1.75	\$105.00
2	Portuguese	\$1.75	\$105.00
3	All Other Languages	\$1.75	\$105.00
Document Translation		Rate Per Word	
1	Spanish	\$0.11	
2	Portuguese	\$0.13	
3	All Other Languages	\$0.18	
Fee structure for additional, related services that may be needed during the award period.			DTP RATE: \$50 per hour (depending on the source file to format). Desktop Publishing Services: Desktop Publishing Service (DTP) involves the creation and adaptation of existing documents in view of meeting specific target-language format and layout requirements.



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January 29, 2021

Mr. Manuel A. Gutierrez
Flix Translations Group LLC
2222 Ponce de Leon Boulevard, Suite 300
Coral Gables, FL 33134

Dear Mr. Gutierrez:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

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Chris Ragsdale

B2106, Translation and Interpretation Services
 Flix Translations Group LLC Award Letter
 Vendor-PO Mailing #104108
 Vendor Phone: 786-414-5232
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 7:30 AM – 8:30 PM EST, M-F			
1	Spanish	\$1.00	\$60.00
2	Portuguese	\$1.60	\$96.00
3	All Other Languages	\$1.80	\$108.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 7:30 AM – 8:30 PM EST, M-F			
1	Spanish	\$1.60	\$96.00
2	Portuguese	\$1.80	\$108.00
3	All Other Languages	\$1.80	\$108.00
Document Translation		Rate Per Word	
1	Spanish	\$0.10	
2	Portuguese	\$0.14	
3	All Other Languages	\$0.20	
Fee structure for additional, related services that may be needed during the award period.			\$100.00/hour



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January 29, 2021

Mr. Matthew Sullivan
Fox Case Management, PC dba Fox Translation Services
1152 Mae Street, Suite 122
Hummelstown, PA 17036

Dear Mr. Sullivan:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

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B2106, Translation and Interpretation Services
 Fox Case Management, PC dba Fox Translation Services Award Letter
 Vendor-PO Mailing #104095
 Vendor Phone: 301-363-5080
 Page 2

Item	Description	Cost
Document Translation		Rate Per Word
1	Spanish	\$0.09
2	Portuguese	\$0.13
3	All Other Languages	\$0.13
Fee structure for additional, related services that may be needed during the award period.		Multilingual Desk Top Publishing and Formatting is offered at the rate of \$45.00 Per Hour.



January 29, 2021

Ms. Dawn Flanigan
Global Interpreting Services LLC
42633 Garfield, Suite 314
Clinton Township, MI 48038

Dear Ms. Flanigan:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

B2106, Translation and Interpretation Services
 Global Interpreting Services LLC Award Letter
 Vendor-PO Mailing #104099
 Vendor Phone: 586-778-4188
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 Hours			
1	Spanish	\$0.95	\$57.00
2	Portuguese	\$0.95	\$57.00
3	All Other Languages	\$0.95	\$57.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 Hours			
1	Spanish	\$1.99	\$119.40
2	Portuguese	\$1.99	\$119.40
3	All Other Languages	\$1.99	\$119.40
Document Translation		Rate Per Word	
1	Spanish	\$0.20	
2	Portuguese	\$0.20	
3	All Other Languages	\$0.20	



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January 29, 2021

Mr. James Jones
HolaDoctor, Inc
800 Old Roswell Lakes Parkway, Suite 150
Roswell, GA 30076

Dear Mr. Jones:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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David Odom, CPPO
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SUPERINTENDENT

Chris Ragsdale

Item	Description	Cost	
In Person Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish		\$53.00
2	Portuguese		\$74.00
3	All Other Languages		\$74.00
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$0.58	\$34.80
2	Portuguese	\$0.58	\$34.80
3	All Other Languages	\$0.58	\$34.80
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$0.58	\$34.80
2	Portuguese	\$0.58	\$34.80
3	All Other Languages	\$0.58	\$34.80
Document Translation		Rate Per Word	
1	Spanish	\$0.09	
2	Portuguese	\$0.15	
3	All Other Languages	\$0.20	
Fee structure for additional, related services that may be needed during the award period.			\$53.00 video remote per hour Desktop Publishing = \$40.00 per hour



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January 29, 2021

Mr. Sergio Atristain
Idea Language Services LLC
8719 Evangel Drive
Springfield, VA 22153

Dear Mr. Atristain:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services

Idea Language Services LLC Award Letter

Vendor-PO Mailing #104098

Vendor Phone: 860-781-6377

Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7			
1	Spanish	\$0.95	\$57.00
2	Portuguese	\$1.50	\$90.00
3	All Other Languages	\$1.50	\$90.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7			
1	Spanish	\$1.50	\$90.00
2	Portuguese	\$3.50	\$210.00
3	All Other Languages	\$3.50	\$210.00
Document Translation		Rate Per Word	
1	Spanish	\$0.07	
2	Portuguese	\$0.09	
3	All Other Languages	\$0.17	
Fee structure for additional, related services that may be needed during the award period.			\$20.00/hour



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January 29, 2021

Mr. Daniel S. Sabore
Daniel Shamebo Sabore dba Languages Translation Services
34726 31 Court SW
Federal Way, WA 98023

Dear Mr. Sabore:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services

Daniel Shamebo Sabore dba Languages Translation Services Award Letter

Vendor-PO Mailing #104101

Vendor Address: 253-835-0107

Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7 Sunday-Friday			
1	Spanish	\$1.00	
2	Portuguese	\$1.50	
3	All Other Languages	\$1.75	
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7 Sunday-Friday			
1	Spanish	\$1.00	
2	Portuguese	\$1.50	
3	All Other Languages	\$1.75	
Document Translation		Rate Per Word	
1	Spanish	\$0.10	
2	Portuguese	\$0.14	
3	All Other Languages	\$0.20	
Fee structure for additional, related services that may be needed during the award period.			\$200.00/Transcription



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January 29, 2021

Ms. Cynthia Ericson
Latin American Translators Network (LATN), Inc.
1720 Peachtree Street NW, Suite 532
Atlanta, GA 30309

Dear Ms. Ericson:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services
 Latin American Translators Network (LATN), Inc. Award Letter
 Vendor-PO Mailing #102447
 Vendor Phone: 404-634-2635, Ext 8627
 Page 2

Item	Description	Cost	
In Person Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish		\$46.00 2 hour minimum
2	Portuguese		\$67.00 2 hour minimum
3	All Other Languages		\$76.00 2 hour minimum
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$0.70 15 minute minimum	
2	Portuguese	\$0.85 15 minute minimum	
3	All Other Languages	\$0.85 15 minute minimum	
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$1.25 15 minute minimum	
2	Portuguese	\$1.50 15 minute minimum	
3	All Other Languages	\$1.50 15 minute minimum	
Document Translation		Rate Per Word	
1	Spanish	\$0.14 300 Word Minimum	
2	Portuguese	\$0.24 300 Word Minimum	
3	All Other Languages	\$0.25 300 Word Minimum	

Other Services - Interpretations		
Item	Description	Cost
3	Simultaneous Spanish*	\$ 127.00 / Per HR 2 Hour Minimum
4	Simultaneous Other Languages*	\$ 153.00 for the first hour 2 Hour Minimum
17	Simultaneous Equipment (max 15 receivers)	\$215.00 for the first hour \$55.00 for subsequent hours.
18	Simultaneous Equipment – Medium (max 50 receivers)	\$650.00 for the first hour \$65.00 for subsequent hours.
19	Simultaneous Equipment – Large Setup (max 100)	\$950.00 for the first hour. \$75.00 for additional hours.
Translations Other Services		
Item	Description	Cost
1	Rush Translations	Sooner than 48 hours – 25% surcharge
2	Technical Translations	Add a 10% surcharge
3	Desk Top Publishing	\$65.00/hr. (minimum one hour)
4	Accessibility	\$70.00/hr. (minimum one hour)
5	Braille	\$36.00 for the first 300 words or less. \$.13/word for subsequent words.
6	Copy Braille Transcription	\$ 1.75 Rate per Copy
7	Assessment of Accuracy	\$60.00/hr. (minimum one hour)
8	Back Translation	75% of Translation Rate – 300 word minimum
9	Editing**	50% of Translation Rate – 300 word minimum
10	Proof Reading**	\$60.00/hr. (minimum one hour)
11	Community Review	\$75.00/hr. (minimum one hour)

*Price listed is for one interpreter. All Simultaneous Interpretations require 2 or more interpreters.

**For Stand alone services for documents that LATN does not translate.

Company Name: Latin American Translators Network (LATN) Inc.



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January 29, 2021

Mr. John Drugan
Lionbridge Technologies, Inc.
1050 Winter Street, Suite 2300
Waltham, MA 02451

Dear Mr. Drugan:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services
 Lionbridge Technologies, Inc. Award Letter
 Vendor-PO Mailing #104102
 Vendor Phone: 781-801-2929
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	0.45*	
2	Portuguese	0.55*	
3	All Other Languages	0.89*	

*Charges after connection w/interpreter



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Marietta, GA 30060
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January 29, 2021

Ms. Anette van de Loo
Powerling Inc.
2 Avenue Lafayette, 4th Floor
Boston, MA 02111

Dear Ms. van de Loo:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

This award is in accordance with the terms and conditions of the Request for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Debbie Mosher at 770-590-4522 or Debbie.Mosher@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services
 Powerling Inc. Award Letter
 Vendor-PO Mailing #104103
 Vendor Phone: 617-935-5678
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7			
1	Spanish	\$1.20	\$70.00
2	Portuguese	\$1.28	\$75.00
3	All Other Languages	\$1.35	\$80.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: M-F 8:00 AM - 8:00 PM EST			
1	Spanish	\$1.45	\$85.00
2	Portuguese	\$1.45	\$85.00
3	All Other Languages	\$1.45	\$85.00
Document Translation		Rate Per Word	
1	Spanish	\$0.13	
2	Portuguese	\$0.13	
3	All Other Languages	\$0.18	
Fee structure for additional, related services that may be needed during the award period.			Layout/ Desktop Publishing: \$68/hour Transcribing: On request (depending on project and language pair)



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 29, 2021

Mr. Marco Assis
Propio LS, LLC
11020 King Street, Suite #420
Overland Park, KS 66210

Dear Mr. Assis:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

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Elizabeth Webb
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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services
 Propio LS, LLC Award Letter
 Vendor-PO Mailing #104110
 Vendor Phone: 913-381-3143
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$0.45	
2	Portuguese	\$0.69	
3	All Other Languages	\$0.69	
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$0.89	
2	Portuguese	\$1.29	
3	All Other Languages	\$1.29	
Document Translation		Rate Per Word	
1	Spanish	\$0.10	
2	Portuguese	\$0.18	
3	All Other Languages	\$0.18	
Fee structure for additional, related services that may be needed during the award period.			\$80.00/hour



January 29, 2021

Mr. Jeff Ingram
Sign Language USA Inc
PO Box 1246
McLean, VA 22101

Dear Mr. Ingram:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

B2106, Translation and Interpretation Services
 Sign Language USA Award Letter
 Vendor-PO Mailing #104104
 Vendor Phone: 703-628-5472
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 Hours			
1	Spanish	\$0.75	
2	Portuguese	\$0.75	
3	All Other Languages	\$0.75	
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24 Hours			
1	Spanish	\$1.00 (on demand)	\$60.00 (scheduled)
2	Portuguese	\$1.00 (on demand)	\$60.00 (scheduled)
3	All Other Languages	\$1.00 (on demand)	\$70.00 (scheduled)
Document Translation		Rate Per Word	
1	Spanish	\$0.15	
2	Portuguese	\$0.20	
3	All Other Languages	\$0.20	
Fee structure for additional, related services that may be needed during the award period.			Interpreters for group online meetings, presentations, workshops, etc such as through Zoom charged at in person rates.



January 29, 2021

Dr. Patricia Reagan
Richmond Translator LLC dba Syncroz Language Solutions
PO Box 562
Ashland, VA 23005

Dear Dr. Reagan:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

B2106, Translation and Interpretation Services
 Richmond Translator LLC dba Syncroz Language Solutions Award Letter
 Vendor-PO Mailing #104105
 Vendor Phone: 804-218-3084
 Page 2

Item	Description	Cost	
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$0.85	\$51.00
2	Portuguese	\$0.85	\$51.00
3	All Other Languages	\$0.85	\$51.00
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 24/7/365			
1	Spanish	\$1.35*	\$81.00*
2	Portuguese	\$1.35*	\$81.00*
3	All Other Languages	\$1.35*	\$81.00*
<p>*NOTE: OPI and VRI rates are for our on-demand portal and phone application. The on- demand VRI portal is not compatible using Zoom. If Zoom calls are required can be easily scheduled and are subject to a one-hour minimum charge. I.e. \$81 per hour for all languages.</p>			



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514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 29, 2021

Ms. Lindsey Cambardella
Translation Station, Inc.
3460 Chamblee Dunwoody Way
Chamblee, GA 30341

Dear Ms. Cambardella:

This is to advise you that your company has been awarded the following items from Cobb County School District **B2106, Translation and Interpretation Services** as shown on the attached page.

This award is in accordance with the terms and conditions of the Request for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022** with an option to renew. This award letter is not an official order.

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Sincerely,

David Odom, CPPO
Director of Procurement Services

dgm

cc: Accounts Payable
Elizabeth Webb
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SUPERINTENDENT

Chris Ragsdale

B2106, Translation and Interpretation Services
 Translation Station, Inc. Award Letter
 Vendor-PO Mailing #102446
 Vendor Phone: 770-234-9387, Ext 309
 Page 2

Item	Description	Cost	
In Person Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: 7:00 AM - 7:00 PM EST			
1	Spanish		\$55.00 2 Hour Minimum
2	Portuguese		\$65.00 2 Hour Minimum
3	All Other Languages		\$85.00 2 Hour Minimum
Over-the-Phone Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: On Demand 24/7/365 7:00 AM - 7:00 PM; Scheduled 7:00 AM – 7:00 PM EST			
1	Spanish	\$1.00 On Demand	\$50.00 - Scheduled 2 Hour Minimum
2	Portuguese	\$1.10 On Demand	\$60.00 - Scheduled 2 Hour Minimum
3	All Other Languages	\$1.25 On Demand	\$80.00 - Scheduled 2 Hour Minimum
Video Remote Interpretation		Rate Per Minute	Rate Per Hour
Hours of Availability: Spanish 24/7/365; Other: 8:00 AM – 10:00 PM EST			
1	Spanish	\$1.75 On Demand	\$50.00 - Scheduled 2 Hour Minimum
2	Portuguese	\$2.00 On Demand	\$60.00 - Scheduled 2 Hour Minimum
3	All Other Languages	\$2.00 On Demand	\$80.00 - Scheduled 2 Hour Minimum
Document Translation		Rate Per Word	
1	Spanish	\$0.12 (\$80.00 minimum)	
2	Portuguese	\$0.18 (\$80.00 minimum)	
3	All Other Languages	\$0.25 (\$80.00 minimum)	