



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

April 21, 2021

Ms. Carolon Ulrich
Apperson, Inc.
6623 S. 228th Street
Kent, WA 98031

Dear Ms. Ulrich:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFQ Q2021030, Test Scoring Forms and Machines** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Quote and with your pricing remaining firm from **July 1, 2021 through June 30, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Jeanette Gray at 770-426-3362 or jeanette.gray@cobbk12.org**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

jmg

cc: Accounts Payable
Stephen Cochran
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

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RFQ Q2021030, Test Scoring Forms and Machines

Award Letter, Page 2

Apperson, Inc.

Vendor Phone #800-827-9219 x1382

Vendor PO-Mailing #102140

| Description | | MFG/Model # | |
|---|--|--------------------------------------|------------|
| Test Scoring Machine | | | |
| Manufacturer and model number of test scoring machine (provided at no cost) | | DataLink 1200 Scanner Item #28690 | |
| Item # | Description | UOM | Unit Price |
| Scoring Forms | | | |
| 25810 | 10 Q Numeric Grid Response (1-10/1-10) (2-sided) | 500/pkg. | \$33.75 |
| 28890 | 100 Q 1-4 (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) | 500/pkg. | \$34.13 |
| 26730 | 100 Q 1-5 (1-100) Ruled essay area on back (2-sided) (NE-100) | 500/pkg. | \$34.88 |
| 29760 | 100 Q A-D (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) | 500/pkg. | \$38.63 |
| 28760 | 100 Q A-D (1-50/51-100) Large bubbles w/9 Digit Student ID on front (2-sided) | 500/pkg. | \$31.13 |
| 26770 | 100 Q A-D / E-H (1-100) (1-sided) (E-100) | 500/pkg. | \$31.88 |
| 28370 | 100 Q A-D / F-I (1-100) 10 Digit Student ID; Ruled essay area on back (2-sided) (10-ID-100A2) | 500/pkg. | \$38.63 |
| 24680 | 100 Q A-D / F-J (1-100) 10 Digit Student ID; Ruled essay area on back (2-sided) (10-ID-100-A1) | 500/pkg. | \$32.63 |
| 28340 | 100 Q A-D / F-J (1-50/51-100) Large bubbles w/10 Digit Student ID on front (2-sided) | 500/pkg. | \$31.13 |
| 29060 | 100 Q A-D/F-I (1-50/51-100) Large bubbles w/10 Digit Student ID on front (2-sided) requires F/W 5.3+ | 500/pkg. | \$40.13 |
| 26970 | 100 Q A-E (1-100) (Pg. 1) w/Ruled essay area (Pg.'s 2-4) Full Sheet (4 pages) (EB-100) | 250/pkg. | \$28.13 |
| 27120 | 100 Q A-E (1-100) 10 Digit Student ID: Ruled essay area on back (2-sided) (10-ID-100A) | 500/pkg. | \$31.13 |
| 26200 | 100 Q A-E (1-100) 100 Q 1-5 (1-100) (2-sided) (A-100) | 500/pkg. | \$31.13 |
| 28500 | 100 Q A-E (1-100) 100 Q A-D / F-J (1-100) 9 Digit Student ID on both sides w/multiple test code (2-sided) | 500/pkg. | \$31.13 |
| 26960 | 100 Q A-E (1-100) 20 Matching 1-12 (1-20), 15 Completion (1-15) (2-sided) (AMC-100) | 500/pkg. | \$31.13 |
| 28020 | 100 Q A-E (1-100) 20 Matching A-T (1-20) (2-sided) (AM-100A) | 500/pkg. | \$32.63 |
| 28210 | 100 Q A-E (1-100) 9 Digit Student ID & Essay Score grid (Pg. 1) w/Ruled essay area (Pg.'s 2-4) Full Sheet (4 pages) (100-EB-AS) | 250/pkg. | \$31.13 |
| 28040 | 100 Q A-E (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) (100-AS) requires F/W 2.3+ | 500/pkg. | \$34.13 |
| 28200 | 100 Q A-E (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided, 6 forms per set, 500 set min order) (100-AS 6PK) requires F/W 2.3+ | 500/ctn | \$296.25 |
| 26720 | 100 Q A-E (1-100) Ruled essay area on back (2-sided) (AE-100) | 500/pkg. | \$31.13 |
| 28510 | 100 Q A-E (1-100/1-100) 9 Digit Student ID on both sides w/multiple test code (2-sided) | 500/pkg. | \$31.13 |

Award Letter, Page 3

Apperson, Inc.

Vendor Phone #800-827-9219 x1382

Vendor PO-Mailing #102140

| Item # | Description | UOM | Unit Price |
|----------------------------|---|----------|------------|
| Scoring Forms cont. | | | |
| 28380 | 100 Q A-E (1-50/51-100) Full Sheet w/9 Digit Student ID, Essay Score grid & workspace on both sides (2-sided)(MP-100AS) requires F/W 3.3+ | 500/pkg. | \$35.63 |
| 29110 | 100 Q A-E/F-K (1-100) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) | 500/pkg. | \$34.13 |
| 25800 | 100 Q F-K / A-E (1-100/1-100) (2-sided) (TX-100) | 500/pkg. | \$38.63 |
| 26660 | 100 Q A-E (1-100) 100 Q A-E/F-K (1-100) (2-sided) (F-100) | 500/pkg. | \$31.13 |
| 26760 | 100 Q A-E (1-100/1-100) (2-sided) (A-2/100) | 500/pkg. | \$31.13 |
| 28980 | 100-QA-E(1-100/1-100) 10 Digit Student ID on both sides (2-sided) | 500/pkg. | \$31.13 |
| 20000 | 130 Q 1-4 (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet) requires F/W 5.3P | 500/pkg. | \$41.25 |
| 29670 | 130 Q A-D (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet) requires F/W 5.3P | 500/pkg. | \$32.63 |
| 29640 | 130 Q A-E (1-60/61-130) Area for pre-slugging & bar-code (2-sided, 2 forms per sheet) requires F/W 5.3P | 500/pkg. | \$38.63 |
| 28190 | 15 Q A-E (1-15) 9 Digit Student ID & Essay Score grid (1-sided) (15-AS) | 500/pkg. | \$26.63 |
| 28180 | 15 Q A-E (1-15) 9 Digit Student ID & Essay Score grid (1-sided, 6 forms per set, 500 set min order) (15-AS 6/PK) | 500/ctn | \$262.50 |
| 26810 | 20 Q A-E (1-20/1-20) (2-sided) (A-20) | 500/pkg. | \$27.38 |
| 28350 | 200 Q 1-5 (1-100/101-200) 9 Digit Student ID & Essay Score grid on front (2-sided) (200-NS) requires F/W 2.3+ | 500/pkg. | \$37.13 |
| 26550 | 200 Q A-E (1-100/101-200) (2-sided) (A-200) | 500/pkg. | \$31.13 |
| 27650 | 200 Q A-E (1-100/101-200) 10 Digit Student ID on front (2-sided) (10-ID-200A) | 500/pkg. | \$31.13 |
| 28030 | 200 Q A-E (1-100/101-200) 9 Digit Student ID & Essay Score grid on front (2-sided) (200-AS)requires F/W 2.3+ | 500/pkg. | \$34.13 |
| 28360 | 200 Q A-E/F-J (1-100/101-200) 9 Digit Student ID & Essay Score grid on front (2-sided) (200 A-J S) requires F/W 2.3+ | 500/pkg. | \$35.63 |
| 28830 | 25 Q A-E (1-25) 9 Digit Student ID & Essay Score grid (1-sided) (25-AS) | 500/pkg. | \$30.38 |
| 26690 | 25 Q A-E (1-25/1-25) (2-sided) (A-25) | 500/pkg. | \$27.38 |
| 27420 | 40 Q A-E (1-20/21-40) Full sheet w/workspace on both sides (2-sided) (MP-40) | 500/pkg. | \$35.63 |
| 28310 | 45 Q A-E / F-J/ K-O/ P-T (1-45); 48 Q A-D / E-H/ I-L/ M-P/ Q-T (1-48) 10 Digit Student ID on both sides (2-sided) requires F/W 3.1+ | 500/pkg. | \$31.13 |
| 28330 | 50 Q 1-4 (1-50/1-50) 10 Digit Student ID on both sides (2-sided) requires F/W 3.3+ | 500/pkg. | \$31.13 |
| 28810 | 50 Q A-D / F-J (1-50/1-50) Large bubbles w/10 Digit Student ID on both sides (2-sided) requires F/W 3.4+ | 500/pkg. | \$31.13 |
| 23560 | 50 Q A-E (1-25/26-50) Full sheet w/workspace on both sides (2-sided) | 500/pkg. | \$39.38 |
| 28860 | 50 Q A-E (1-50) 20 Rubric 0-10 (51-70) 9 Digit Student ID & Essay Score grid; Ruled essay area on back (2-sided) requires F/W 5.0+ | 500/pkg. | \$34.13 |
| 28540 | 50 Q A-E (1-50) 50 Q A-D / F-J (1-50) Large bubbles w/9 Digit Student ID on both sides w/multiple test code (2-sided) | 500/pkg. | \$31.13 |

RFQ Q2021030, Test Scoring Forms and Machines

Award Letter, Page 4

Apperson, Inc.
 Vendor Phone #800-827-9219 x1382
 Vendor PO-Mailing #102140

| Item # | Description | UOM | Unit Price |
|------------------------------------|--|------------------------------------|------------|
| Scoring Forms cont. | | | |
| 23450 | 50 Q A-E (1-50) Large bubbles w/10 Digit Student ID; Ruled essay area on back (2-sided) (10-ID-50A) | 500/pkg. | \$31.13 |
| 26540 | 50 Q A-E (1-50) Large bubbles; Ruled essay area on back (2-sided) (A-50) | 500/pkg. | \$31.13 |
| 20310 | 50 Q A-E (1-50/1-50) A-E Large bubbles w/9 digit Student ID & Essay Score Grid, side 1 & side 2 F/W 2.3+ | 500/pkg. | \$31.13 |
| 27220 | 50 Q A-E (1-50/1-50) Large bubbles (2-sided) (A-2/50) | 500/pkg. | \$31.13 |
| 26820 | ACT-Part 1 & 2 | 500 pkg. | \$36.00 |
| 26950 | ACT-Part 3 & 4 | 500 pkg. | \$36.00 |
| 26440 | Ballot, 100 Candidates (1-100) (1-sided) (A-102) | 500/pkg. | \$28.13 |
| 27360 | Ballot, 100 Candidates (1-100) Full Sheet w/blank space for write-ins (1-sided) (A-103) | 500/pkg. | \$38.63 |
| 23570 | Item Analysis, 200 Responses (1-100/101-200) Full Sheet (2-sided) (DL1200™ 1200 Only) | 100/pkg. | \$13.50 |
| 26940 | SAT-Part 1 – 3 | 500 pkg. | \$36.00 |
| 26980 | SAT-Part 4 | 500 pkg. | \$36.00 |
| 26680 | Survey, 20 Q A-E or 100 Candidates (1-20 or 1-100) (1-sided) (S-20) | 500/pkg. | \$31.13 |
| 28010 | Survey, 40 Q A-E or 200 Candidates (1-40 or 1-200) (1-sided) (S-40) | 500/pkg. | \$34.13 |
| 23580 | Tally Report, 100 Responses (1-50/51-100) Full sheet (2-sided) | 100/pkg. | \$13.50 |
| Machine Accessories | | | |
| 26370 | Ink Cartridge | Each | \$22.88 |
| 22950 | Calibration Sheet | Each | \$8.63 |
| 28850 | Dust Cover | Each | \$11.25 |
| 29100 | Power Supply | Each | \$11.25 |
| 26240 | Serial Cable | Each | \$9.00 |
| 28230 | TSM Carry Bag | Each | \$37.49 |
| 28490 | USB Cable | Each | \$10.13 |
| Description | | Discount | |
| Related Items | | | |
| Percent Discount for Related Items | | 25% off Manufacturer Catalog Price | |