



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

January 6, 2021

Ms. Renee Jackson  
Express Pressure Washing, LLC  
1815 Meredith Park Drive  
McDonough, GA 30253

Dear Ms. Jackson:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P0221, Supplemental Landscaping Services** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Request for Proposal** and with your pricing remaining firm from **January 6, 2021 through December 31, 2021** with an option to renew. Your prompt payment discount of 3%, Net 30 will be considered for accounting purposes. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org)**. The **Maintenance Department** contact is **Robert Straub at 770-426-3367**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads "David Odom".

David Odom, CPPO  
Director of Procurement Services

df

Attachment

cc: Accounts Payable  
Robert Straub  
Thomas Marshall  
Debbie Stinchcomb  
Rhonda Harris

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**BOARD OF EDUCATION**

Brad Wheeler, *Chair* • David Banks, *Vice Chair*  
David Chastain • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

**SUPERINTENDENT**

Chris Ragsdale

Item #	Description - Labor rates	Rate Per Hour	Rate Per Hour 3% early payment discount
1	Grass cutting/mowing - Straight Time	\$45.00	\$43.65
2	Grass cutting/mowing - Weekend and Overtime	\$55.00	\$53.35
3	Edging and Trimming - Straight Time	\$25.00	\$24.25
4	Edging and Trimming - Weekend and Overtime	\$35.00	\$33.95
5	Pruning Shrubs/Bushes - Straight Time	\$25.00	\$24.25
6	Pruning Shrubs/Bushes - Weekend and Overtime	\$35.00	\$33.95
7	Weeding - Straight Time	\$15.00	\$14.55
8	Weeding - Weekend and Overtime	\$25.00	\$24.25
9	Applying Pesticides/Herbicides - Straight Time	\$45.00	\$43.65
10	Applying Pesticides/Herbicides - Weekend and Overtime	\$55.00	\$53.35
11	General Laborer - Straight Time	\$17.00	\$16.49
12	General Laborer- Weekend and Overtime	\$25.00	\$24.25
13	Supervisor - Straight Time	\$25.00	\$24.25
14	Supervisor - Weekend and Overtime	\$35.00	\$33.95
15	Landscape Design: Installation of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Straight Time	\$120.00	\$116.40
16	Landscape Design: Installation of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Weekend and Overtime	\$130.00	\$126.10
17	Landscape Design: Removal of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Straight Time	\$65.00	\$63.05
18	Landscape Design: Removal of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Weekend and Overtime	\$75.00	\$72.75
<b>Materials</b>		<b>Percentage Markup</b>	
Cost plus percentage markup for all materials.		30%	
<b>Additional Services</b>			
Hourly rate for additional services not included in the solicitation		Trash Pickup Straight Time \$20.00 Trash Pickup Overtime \$30.00 Leaf Cleanup-Straight Time \$20.00 Leaf Cleanup-Weekend and Overtime \$30.00 Pressure Washing Building \$125.00	



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January 6, 2021

Mr. Mark Gregory  
Georgia Green Landscaping  
3605 Sandy Plains Road, Suite 240-102  
Marietta, GA 30066

Dear Mr. Gregory:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P0221, Supplemental Landscaping Services** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Request for Proposal** and with your pricing remaining firm from **January 6, 2021 through December 31, 2021** with an option to renew. Your prompt payment discount of 1%, Net 10 will be considered for accounting purposes. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org)**. The **Maintenance Department** contact is **Robert Straub at 770-426-3367**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

df

Attachment

cc: Accounts Payable  
Robert Straub  
Scott Trammell  
Thomas Marshall  
Debbie Stinchcomb  
Rhonda Harris

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**SUPERINTENDENT**

Chris Ragsdale

Item #	Description - Labor rates	Rate Per Hour	Rate Per Hour 1% Net 10 early payment discount
1	Grass cutting/mowing - Straight Time	\$45.00	\$44.55
2	Grass cutting/mowing - Weekend and Overtime	\$67.50	\$66.83
3	Edging and Trimming - Straight Time	\$25.00	\$24.75
4	Edging and Trimming - Weekend and Overtime	\$37.50	\$37.13
5	Pruning Shrubs/Bushes - Straight Time	\$50.00	\$49.50
6	Pruning Shrubs/Bushes - Weekend and Overtime	\$75.00	\$74.25
7	Weeding - Straight Time	\$25.00	\$24.75
8	Weeding - Weekend and Overtime	\$37.50	\$37.13
9	Applying Pesticides/Herbicides - Straight Time	\$25.00	\$24.75
10	Applying Pesticides/Herbicides - Weekend and Overtime	\$37.50	\$37.13
11	General Laborer - Straight Time	\$35.00	\$34.65
12	General Laborer- Weekend and Overtime	\$52.50	\$51.98
13	Supervisor - Straight Time	\$35.00	\$34.65
14	Supervisor - Weekend and Overtime	\$52.50	\$51.98
15	Landscape Design: Installation of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Straight Time	\$75.00	\$74.25
16	Landscape Design: Installation of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Weekend and Overtime	\$112.50	\$111.38
17	Landscape Design: Removal of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Straight Time	\$75.00	\$74.25
18	Landscape Design: Removal of Landscaping Material (I.E. Shrubs, Plants, Grasses, etc.) - Weekend and Overtime	\$112.50	\$111.38
<b>Materials</b>		<b>Percentage Markup</b>	
Per Special Terms and Conditions, Section 13.8 - Provide a cost-plus percentage markup for all materials.		10%	
<b>Additional Services</b>			
Hourly rate for additional services not included in the solicitation		Irrigation repair - \$85.00 Tree Pruning - \$225 Turf Treatments - \$125.00	