



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

January 6, 2021

Mr. James Brady  
All American Sports Corporation  
dba Riddell/All American  
7501 Performance Lane  
North Ridgeville, Ohio 44039

*Vendor-PO Mailing #100251-1*

Dear Mr. Brady:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

15% Discount off On-line Catalog

**EXCLUSIONS**

Catalog percentage discount does not apply to football helmets, custom shoulder pads, and all outside vendor products. Contact your vendor representative for pricing on these items.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org)**. The **Athletic Director contact is Don Baker, 678-331-1071 and the Health and PE Supervisor is Elizabeth Price, 770-819-2453**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

mat

cc: Accounts Payable  
Don Baker  
Elizabeth Price  
Thomas Marshall  
Debbie Stinchcomb

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Chris Ragsdale



January 6, 2021

Ms. Vanessa Martinez  
American Soccer Co. Inc.  
dba Score Sports  
726 E. Anaheim Street  
Wilmington, CA 90744

Vendor-PO Mailing #105765-2

Dear Ms. Martinez:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

10.5 - 33% Discount

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Sincerely,

David Odom, CPPO  
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January 6, 2021

Ms. Michelle Au  
Nasco Education LLC  
901 Janesville Ave.  
Fort Atkinson, WI 53538

*Vendor-PO Mailing #104003*

Dear Ms. Au:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

15% Discount off current Physical & Health Education Catalog

**SHIPPING**

Nasco pays ground shipping to school facilities except for items with a truck logo. Truck shipments are dock delivery. An additional small order handling fee of \$5.00 will be applied to orders under \$50.00

**EXCLUSIONS**

No discount on Ready-or-Not Tot® and accessories and items with a "KI", "KC", "KT", "NA" or "NZ" prefix.

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Sincerely,

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January 6, 2021

Mr. Thomas S. Postell  
Postell Enterprises, Inc.  
dba Pro Sports  
3130 Florence Rd.  
Powder Springs, GA 30127

*Vendor-PO Mailing #104004*

Dear Mr. Postell:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

30% Discount off MSRP

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

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Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

mat

cc: Accounts Payable  
Don Baker  
Elizabeth Price  
Thomas Marshall  
Debbie Stinchcomb

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January 6, 2021

Mr. Bryan Lamont  
The Prophet Corporation  
dba Gopher Sport  
2525 Lemond St. SW  
Owatonna, MN 55060

*Vendor-PO Mailing #100136-2*

Dear Mr. Lamont:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

10% Discount off current Catalog

**SHIPPING**

Free shipping applies to all items, except those with a "truck" icon. Truck ship items discounted, and current freight charges applied.

**EXCLUSIONS**

Discount does not apply to "Only from Gopher" products.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org)**. The **Athletic Director contact is Don Baker, 678-331-1071 and the Health and PE Supervisor is Elizabeth Price, 770-819-2453**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

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January 6, 2021

Mr. Kenneth D. Miller  
Pyramid Paper Company  
dba Pyramid School Products  
6510 N. 54<sup>th</sup> St.  
Tampa, Florida 33610-1908

*Vendor-PO Mailing #100244*

Dear Mr. Miller:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

25% Discount off current Champion Sports Electronic Catalog

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org)**. The **Athletic Director contact is Don Baker, 678-331-1071 and the Health and PE Supervisor is Elizabeth Price, 770-819-2453**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

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January 6, 2021

Ms. Erin Hemingway  
S&S Worldwide, Inc.  
75 Mill Street  
Colchester, CT 06415

*Vendor-PO Mailing #100260-1*

Dear Ms. Hemingway:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

18% Discount off current Catalog and On-line List Prices

**EXCLUSIONS**

Discount is not to be combined with sale prices, offer codes, internet specials or quantity breaks.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org)**. The **Athletic Director contact is Don Baker, 678-331-1071 and the Health and PE Supervisor is Elizabeth Price, 770-819-2453**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

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January 6, 2021

Ms. Amy Fuss  
School Specialty, LLC  
W6316 Design Dr.  
Greenville, WI 54942

Vendor-PO Mailing #103973-2

Dear Ms. Fuss:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

36% Discount on Supplies

30% Discount on Furniture

**SHIPPING**

FOB Destination on items with a (9) prefix item. Truck and Freight items with a (6) prefix item will be charged a minimum of \$99.00 or 15% of the item price, whichever is greater.

Delivery service is inside delivery, not to specific rooms.

Installation must be quoted by your local Vendor Representative.

**EXCLUSIONS**

"Net Price" and "No Other Discounts Apply" items are not eligible for any discounts.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**, with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or [Melanie.Timmerman@cobbk12.org](mailto:Melanie.Timmerman@cobbk12.org)**. The **Athletic Director contact is Don Baker, 678-331-1071 and the Health and PE Supervisor is Elizabeth Price, 770-819-2453**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

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6975 Cobb International Blvd  
Kennesaw, GA 30152  
Telephone: (770) 590-4524  
[www.cobbk12.org](http://www.cobbk12.org)

January 6, 2021

Mr. William Rusnak  
Varsity Brands Holding Co., Inc.  
dba BSN Sports, LLC  
P.O. Box 7726  
Dallas, TX 75209-0726

*Vendor-PO Mailing #105764-3*

Dear Mr. Rusnak:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

15% Discount off current Catalog or On-line Prices

**SHIPPING**

Standard FOB Destination. Prices will include inside delivery, but not installation. There will be no extra charge for inside delivery of FedEx shipments or tailgate delivery of truck shipments. Inside delivery charges for all truck shipments will be 17% of the order amount. Non-standard shipping and handling will require additional charges.

**EXCLUSIONS**

Discount cannot be applied to an item with a bid price.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

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Chris Ragsdale



January 6, 2021

Ms. Cecelia Patrolia  
Varsity Brands Holding Co., Inc.  
dba Varsity Spirit Fashions and Supplies, LLC  
6745 Lenox Center Ct., Ste. 300  
Memphis, TN 38115

*Vendor-PO Mailing #105764-2*

Dear Ms. Patrolia:

This is to advise you that the award to your company for **IFB B1712, Sports Equipment and PE Supplies** as shown below has been renewed.

**MINIMUM GUARANTEED PERCENTAGE DISCOUNT**

5% Discount off Catalog Prices

**EXCLUSION**

Any orders placed as "Payment Portal" or "Team Shop".

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2021 through January 31, 2022**. This award letter is not an official order.

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