



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

June 15, 2020

Mr. Spencer Hindman  
Carolina Biological Supply Company  
2700 York Road  
Burlington, NC 27215

Dear Mr. Hindman:

This is to advise you that the award to your company for **RFP P2516, Science Specimens, Chemicals, Supplies and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **July 1, 2020 through June 30, 2021**. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Science K-12 Supervisor** contact is **Christian Cali, 770-426-3562**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christian Cali  
Thomas Marshall  
Debbie Stinchcomb

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Chris Ragsdale

RFP P2516, Science Specimens, Chemicals, Supplies and Equipment  
 Carolina Biological Supply Company (Vendor-PO Mailing #100055)  
 Renewal Award Letter, Page 2

Item #	Description	Category Discount
1	Preserved Specimens	10%
2	Micromedia and Live Materials	10%
3	Chemicals	10%
4	General Supplies and Equipment	10%
5	<p>Exceptions and non-discounted items for each category listed above:</p> <p>Furniture items and Distance Learning Kits are excluded from our discount offer.</p> <p>This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. Smithsonian STC™ products and Building Blocks of Science® will be sold at list price with no discount and freight charges will be added to the billing invoice.</p>	
6	<p>Additional fees, such as hazardous material charge, that CCSD may be charged:</p> <p>Shipping and handling charges will be charged for shipments less than \$200.00 and on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items and preserved specimens as these items are shipped over night or second-day.</p>	
7	<p>Additional discounts:</p> <p>Periodic promotions are listed on the Carolina Website, <a href="http://www.carolina.com">www.carolina.com</a>.</p>	



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June 15, 2020

Mr. Jim Nesbit  
Flinn Scientific, Inc.  
PO Box 219  
Batavia, IL 60510

Dear Mr. Nesbit:

This is to advise you that the award to your company for **RFP P2516, Science Specimens, Chemicals, Supplies and Equipment** as shown on the attached page has been renewed.

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Sincerely,

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Director of Procurement Services

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Chris Ragsdale

RFP P2516, Science Specimens, Chemicals, Supplies and Equipment  
 Flinn Scientific, Inc. (Vendor-PO Mailing #100116)  
 Renewal Award Letter, Page 2

Item #	Description	Category Discount
1	Preserved Specimens	15%
2	Micromedia and Live Materials	15%
3	Chemicals	15%
4	General Supplies and Equipment	15%
5	Exceptions and non-discounted items for each category listed above:  Technology items beginning with catalog number "TC". Flinn Prep online program beginning with catalog number "EL".	
6	Additional fees, such as hazardous material charge, that CCSD may be charged:  HazMat fee of \$20.75 per order with hazardous materials included live material orders to be charged \$18.00 per shipment (2nd day air). Items that require motor truck freight charges as indicated on our website/catalog with a "truck" symbol - i.e. furniture.	
7	Additional discounts:  Individual PO's over \$2,000 will receive a 22% discount. Same exceptions as above.	



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June 15, 2020

Ms. Darlena Ogoke  
Fisher Scientific Company, LLC  
Fisher Science Education Business Unit  
4500 Turnberry Drive  
Hanover Park, IL 60133

Dear Ms. Ogoke:

This is to advise you that the award to your company for **RFP P2516, Science Specimens, Chemicals, Supplies and Equipment** as shown on the attached page has been renewed.

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Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

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Chris Ragsdale

RFP P2516, Science Specimens, Chemicals, Supplies and Equipment  
 Fisher Scientific Co. LLC  
 Fisher Science Education Business Unit (Vendor-PO Mailing #100114)  
 Renewal Award Letter, Page 2

Item #	Description	Category Discount
1	Preserved Specimens	33%
2	Micromedia and Live Materials	33%
3	Chemicals	35%
4	General Supplies and Equipment	33%
5	<p>Exceptions and non-discounted items for each category listed above:</p> <p>Free shipping is excluded for live materials, motor freight and expedited shipping. Discounts not applicable to sale items or special quotations. Discount do not apply to products ending in ND, non-catalog items, denoted with an NC prefix, and customized items.</p>	
6	<p>Additional fees, such as hazardous material charge, that CCSD may be charged:</p> <p>A discounted hazardous materials surcharge of \$10.00 will be charged where applicable. Freight charges for live and motor freight items are provided on request.</p>	
7	<p>Additional discounts :</p> <p>35% off Product Hotlist. 19% off list pricing from current Fisher Scientific Research Catalogs and online portfolio. Discounts exclude products ending in ND, non-catalog items, denoted with an NC prefix, and customized items. A 0.5% extra discount incentive for single orders with a net order value exceeding \$5,000. 2% discount for all orders exceeding \$50,000 shipping to one location. A 1% rebate if school district purchases at least 50% of their orders through e-commerce.</p>	



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June 15, 2020

Mr. Mark Tringali  
VWR Funding, Inc.  
VWR International, LLC (EIN 91-1319190)  
dba Sargent Welch and Wards Science  
5100 W. Henrietta Road  
Rochester, NY 14692-9012

Dear Mr. Tringali:

This is to advise you that the award to your company for **RFP P2516, Science Specimens, Chemicals, Supplies and Equipment** as shown on the attached page has been renewed.

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Sincerely,

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Chris Ragsdale

Sargent Welch		
Item #	Description	Category Discount
1	Preserved Specimens	35%
2	Micromedia and Live Materials	35%
3	Chemicals	35%
4	General Supplies and Equipment	35%
5	<p>Exceptions and non-discounted items for each category listed above:  Free ground shipping excludes overnight shipments, motor freight and live materials.  Catalog items designated with a price ending in "9" (i.e. \$xx.09, \$5.49, 12.89, etc. will ship at catalog list price (no discount).</p>	
6	<p>Additional fees, such as hazardous material charge, that CCSD may be charged:  Hazardous materials surcharges will apply where applicable. One fee of \$27.50 will be added per order, per shipment to one location.</p>	
7	<p>Additional discounts:  Not at this time. TBD based on individual requirement of CCSD, case by case, as needed.  Our sale rep, Karo Stephens is based locally in the Atlanta area.</p>	

Wards Science		
Item #	Description	Category Discount
1	Preserved Specimens	18%
2	Micromedia and Live Materials	18%
3	Chemicals	18%
4	General Supplies and Equipment	18%
5	<p>Exceptions and non-discounted items for each category listed above:  Free ground shipping excludes overnight shipments, motor freight and live materials.  Catalog items designated with a price ending in "9" (i.e. \$xx.09, \$5.49, 12.89, etc. will ship at catalog list price (no discount).</p>	
6	<p>Additional fees, such as hazardous material charge, that CCSD may be charged:  Hazardous materials surcharges will apply where applicable. One fee of \$27.50 will be added per order, per shipment to one location.</p>	
7	<p>Describe any additional discounts offered or a description of any value added incentives available.  Not at this time. TBD based on individual requirement of CCSD, case by case, as needed.  Our sale rep, Karo Stephens is based locally in the Atlanta area.</p>	