



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

November 18, 2020

Mr. Craig Carnley
Fire Systems, Inc.
4700 Highlands Pkwy.
Smyrna, GA 30082

Dear Mr. Carnley:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2105, School Bus Fire Suppression System Inspection, Repair, and Replacement** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 18, 2020 through October 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Jeanette Gray at 770-426-3362 or jeanette.gray@cobbk12.org**. The **Fleet Maintenance Department** contact is **Michael Warner, 770-426-3339**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

jmg

cc: Accounts Payable
Michael Warner
Christopher Bishop
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

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Inspection/Certification		
#	Description	Unit Price
1	Annual Inspection and Certification of Amerex School Bus Fire Suppression System within normal business hours	\$95.00
2	Annual Inspection and Certification of Amerex School Bus Fire Suppression System after hours (overtime hours)	\$95.00
3	Annual Inspection and Certification of Kidde School Bus Fire Suppression System within normal business hours	\$95.00
4	Annual Inspection and Certification of Kidde School Bus Fire Suppression System after hours (overtime hours)	\$95.00
5	Annual Inspection and Certification of Jomarr School Bus Fire Suppression System within normal business hours	\$95.00
6	Annual Inspection and Certification of Jomarr School Bus Fire Suppression System after hours (overtime hours)	\$95.00
Service and Repair		
#	Description	Hourly Rate/Fee Structure
7	Hourly rate for service/repair during normal business hours	\$120.00
8	Hourly rate for service/repair after hours (overtime hours)	\$165.00
9	Hourly rate for emergency service call	\$165.00
10	Percent Discount or Cost Plus for Amerex parts	Mfg. list less 10%
11	Percent Discount or Cost Plus for Kidde parts	Mfg. list less 10%
12	Percent Discount or Cost Plus for Jomarr parts	Mfg. list less 10%
System Replacement		
#	Description	Fee Structure
13	Discount or Cost Plus for replacement of complete Amerex fire suppression system	\$2,400.00 includes labor and materials
14	Discount or Cost Plus for replacement of complete Kidde fire suppression system	\$5,900.00 includes labor and materials
15	Discount or Cost Plus for replacement of complete Jomarr fire suppression system	\$4,297.00 includes labor and materials
Additional Services		
#	Description	Unit Price/Hourly Rate
16	Cost to refill/recharge canisters after discharge of Amerex fire suppression system	\$1,097.00 includes labor and materials
17	Cost to reset and recharge system after discharge of Amerex fire suppression system	\$1,097.00 includes labor and materials
18	Cost to refill/recharge canisters after discharge of Kidde fire suppression system	\$1,648.00 includes labor and materials
19	Cost to reset and recharge system after discharge of Kidde fire suppression system	\$1,648.00 includes labor and materials
20	Cost to refill/recharge canisters after discharge of Jomarr fire suppression system	\$3,275.00 includes labor and materials
21	Cost to reset and recharge system after discharge of Jomarr fire suppression system	\$3,275.00 includes labor and materials
22	Hourly Rate for Training CCSD Personnel	\$120.00

Related Items/Services		
#	Description	Discount/Hourly Rate
23	Percent Discount for Related Items	10% discount below mfg. suggested list price
24	Hourly Rate for Services Not Listed	\$120.00
Questions for Company		
#	Description	Company Response
25	Indicate what your company considers to be normal business hours	Monday through Friday 7:00 am to 5:00 pm
26	Indicate what your company considers to be after hours (overtime hours)	Weekends and weekdays before 7:00 am or after 5:00 pm
27	Define what is considered an emergency service call	Service call outside of regular business hours or on a holiday