



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

March 28, 2018

Ms. Terri Pharr  
Caduceus USA  
270 Cobb Parkway, Suite 30  
Marietta, GA 30060

Dear Ms. Pharr:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP 13-18, Physicals and Drug Testing** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal. In compliance with O.C.G.A. § 20-2-506, this award is for a term of five (5) years unless earlier terminated as provided in the Request for Proposal. **The contract term shall be from May 1, 2018 through April 30, 2023.** This award letter is not an official order.

If you have any questions about this award, please contact **Elaine Bynum, 770-590-4522** or [elaine.bynum@cobbk12.org](mailto:elaine.bynum@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

eb

Attachment

cc: Accounts Payable  
Rick Grisham  
Shirene Douglas  
Thomas Marshall  
Cindy Boyd

---

BOARD OF EDUCATION

Brad Wheeler, *Chair* • David Chastain, *Vice Chair*  
David Banks • David Morgan • Randy Scamihorn • Scott Sweeney • Susan Thayer

SUPERINTENDENT

Chris Ragsdale

Item	Description	Unit Cost
<b>PHYSICALS FOR CCSD</b>		
1	Pre-placement physicals (with medical history, urinalysis, vision & hearing screen and upper extremity check)	\$65.00
2	Pre-placement DOT Physicals (Mechanics) with above included.	\$65.00
3	Annual Re-Certification DOT Physicals	\$60.00
4	PPD Test (TB Test every 3 years)	\$23.00
5	Chest X-ray 1 view. (Only if employee can't take PPD)	\$75.00
6	Audiometric Testing	\$25.00
7	Lift Assessment (only performed with specific positions) Level 1	\$15.00
	Lift Assessment (only performed with specific positions) Level 2	\$25.00
8	Physical Agility Test for Drivers and Bus Monitors	\$55.00
9	Return to Work	\$65.00
	Fitness for Duty	\$65.00
<b>DRUG TESTING FOR CCSD</b>		
1	DOT Drug Screens Pre-place, random, post-accident, reasonable suspicion, and return to duty	\$45.00
2	DOT Breath Alcohol Test Reasonable Suspicion.	\$30.00
3	DOT Breath Alcohol Test Random, post-accident, and return to duty	\$30.00
4	DOT Random Selection list fee. Random Drug and Alcohol selection list drawn once per month, from August through May. Must maintain up to date list of all employees in Random Pool.	\$150.00 per pull
<b>ADDITIONAL STAFF FEE FOR COLLECTION</b>		
5	Onsite, Per hour/Per Tech	\$145.00
6	Live Testimony of MRO (per hour)	\$250.00
7	Live Testimony of lab personnel (per hour)	\$250.00
8	List any Additional Fees/Costs not Included	See below
<b>TESTING FOR CCG</b>		
1	Return to work/Fitness for Duty	\$65.00
	Fitness for Duty	\$65.00
2	Random and Reasonable Suspicion Drug Testing	\$45.00

<b>ANNUAL PHYSICALS FOR PUBLIC SAFETY</b>		
	Physicals for Public Safety Special Unit Team Members (as described in Section 2.7)	
	<b>Annual Firefighter</b>	Basic Physical \$65.00(Exam, Vitals, Snell Vision Test, Whisper Test and Medical History). Please refer to additional services of this contract if needed.
	<b>Annual Bomb Squad</b>	Basic Physical \$65.00(Exam, Vitals, Snell Vision Test, Whisper Test and Medical History). Please refer to additional services of this contract if needed
	<b>Annual Dive Team</b>	Basic Physical \$65.00(Exam, Vitals, Snell Vision Test, Whisper Test and Medical History). Please refer to additional services of this contract if needed contract.
<b>EMPLOYMENT POST-OFFER PHYSICALS</b>		
	Physicals for Heavy and Moderate Demand (as described in 2.5.1)	Basic Physical \$65.00(Exam, Vitals, Snell Vision Test, Whisper Test and Medical History). Please refer to additional services of this contract if needed
	Physicals for Safety Sensitive /Public Safety (as described in 2.5.2)	Basic Physical \$65.00(Exam, Vitals, Snell Vision Test, Whisper Test and Medical History). Please refer to additional services of this contract if needed
	Physicals for Public Safety Firefighters (as described in 2.5.2)	Basic Physical \$65.00(Exam, Vitals, Snell Vision Test, Whisper Test and Medical History). Please refer to additional services of this contract if needed
<b>DRUG/ALCOHOL TESTING</b>		
1	Breath Alcohol Test	\$30.00
2	Drug Screen Blood	\$225.00
3	Hair Sample Screen	\$90.00
4	DOT 5 Panel Regulated (Cobb County on-site)	\$45.00
5	DOT 5 Panel Regulated (Lab or provider facility)	\$45.00
6	10 Panel Instant Test (Cobb County on-site)	\$35.00
7	10 Panel Non Regulated (Lab or provider facility)	\$35.00

RFP 13-18, Physicals and Drug Testing

Award Letter

<b>TESTING FOR CCG</b>		
8	Onsite, Per hour/Per Tech	\$150.00
9	After hours surcharge (if any) Confirmatory Test for Positive Results	\$30.00
10	Live Testimony of MRO (per hour)	\$250.00
11	Live Testimony of lab personnel (per hour)	\$250.00
<b>OTHER TESTING</b>		
1	Post-Test to ID those who haven't developed immunity	\$55.00
2	Booster shots	\$55.00
3	Test for exposure to blood-borne pathogens	\$135.00
4	Test for exposure to infectious diseases	
	Hep B Titre	\$45.00
	Hep C Virus Antibody	\$40.00
	Hep A Antibody	\$55.00
	Hepatitis Function Panel	\$35.00
	HIV-1 Antibodies	\$50.00
	HIV Confirmation w/Blot	\$275.00
5	% discount to Georgia's Workers' Compensation Fee Schedule for Physicians and Surgeons as given in the latest adopted fee schedule	\$0.00
6	List any Additional Tests not Included	
	Job-specific Lift Assessment Level 4	\$45.00
	Job-specific Lift Assessment Level 5	\$55.00
	Basic Lift Assessment Level 1	\$15.00
	Basic Lift Assessment Level 2	\$25.00
	MS Evaluation Grip Strength w/dynamometer	\$5.00
8	List any Additional Fees/Costs not Included	
	*MRO Fee	\$30.00
	*After Hours Fee at the clinics (nights and weekends)	\$30.00
	*Breath Alcohol Confirmation	\$30.00
	*10 Panel Express Confirmation	\$30.00
7	Fee structure for additional, related items that may be purchased during the award period.	2% discount below published service booklet
8	Fee structure for additional, related services	\$150.00 per hour





514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

*One Team, One Goal: Student Success*

March 28, 2018

John Anderson, DO  
Occupational Health Centers of Georgia, PC  
d/b/a Concentra Medical Centers  
5080 Spectrum Drive, Suite 1200 West  
Addison, TX 75001

Dear Dr. Anderson:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP 13-18, Physicals and Drug Testing** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal. In compliance with O.C.G.A. § 20-2-506, this award is for a term of five (5) years unless earlier terminated as provided in the Request for Proposal. **The contract term shall be from May 1, 2018 through April 30, 2023.** This award letter is not an official order.

If you have any questions about this award, please contact **Elaine Bynum, 770-590-4522** or [elaine.bynum@cobbk12.org](mailto:elaine.bynum@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

eb

Attachment

cc: Accounts Payable  
Megan Hart, Concentra  
Rick Grisham  
Shirene Douglas  
Thomas Marshall  
Cindy Boyd

---

BOARD OF EDUCATION

Brad Wheeler, *Chair* • David Chastain, *Vice Chair*  
David Banks • David Morgan • Randy Scamihorn • Scott Sweeney • Susan Thayer

SUPERINTENDENT

Chris Ragsdale

## RFP 13-18, Physicals and Drug Testing

Award Letter

Page 2, Concentra, CCSD Vendor # 489291

Item	Description	Unit Cost
<b>PHYSICALS FOR CCSD</b>		
1	Pre-placement physicals (with medical history, urinalysis, vision & hearing screen and upper extremity check)	\$47.00
2	Pre-placement DOT Physicals (Mechanics) with above included.	\$58.00
3	Annual Re-Certification DOT Physicals	\$58.00
4	PPD Test (TB Test every 3 years)	\$27.00
5	Chest X-ray 1 view. (Only if employee can't take PPD)	\$55.00
6	Audiometric Testing	\$20.00
7	Lift Assessment (only performed with specific positions) Level 1	\$30.00
	Lift Assessment (only performed with specific positions) Level 2	\$43.00
8	Physical Agility Test for Drivers and Bus Monitors	\$44.00
9	Return to Work	\$69.00
	Fitness for Duty	\$55.00
<b>DRUG TESTING FOR CCSD</b>		
1	DOT Drug Screens Pre-place, random, post-accident, reasonable suspicion, and return to duty	\$45.00
2	DOT Breath Alcohol Test Reasonable Suspicion.	\$21.00
3	DOT Breath Alcohol Test Random, post accident, and return to duty	\$21.00
4	DOT Random Selection list fee. Random Drug and Alcohol selection list drawn once per month, from August through May. Must maintain up to date list of all employees in Random Pool.	\$250.00
<b>ADDITIONAL STAFF FEE FOR COLLECTION</b>		
5	Onsite, Per hour/Per Tech	\$70.00
6	Live Testimony of MRO (per hour)	\$250.00
7	Live Testimony of lab personnel (per hour)	\$150 per hour \$1,200 per day
8	List any Additional Fees/Costs not Included	
<b>TESTING FOR CCG</b>		
1	Return to work/Fitness for Duty	\$69.00
	Fitness for Duty	\$55.00
2	Random and Reasonable Suspicion Drug Testing	\$47.00

RFP 13-18, Physicals and Drug Testing

Award Letter

<b>ANNUAL PHYSICALS FOR PUBLIC SAFETY</b>		
	Physicals for Public Safety Special Unit Team Members (as described in Section 2.7)	\$622- This would include a Stress Test ECHO.
	<b>Annual Firefighter</b>	\$831- This includes all x-ray capabilities which may not be medically necessary and a Stress Test ECHO.
	<b>Annual Bomb Squad</b>	\$666- This would include a Stress Test Echo
	<b>Annual Dive Team</b>	Physician must have knowledge in hyperbaric medicine and certified in Commercial Diver Exams. Concentra cannot provide this service at this time but will to discuss certifications to provide this service in the future.
<b>EMPLOYMENT POST-OFFER PHYSICALS</b>		
	Physicals for Heavy and Moderate Demand (as described in 2.5.1)	\$622
	Physicals for Safety Sensitive /Public Safety (as described in 2.5.2)	\$622
	Physicals for Public Safety Firefighters (as described in 2.5.2)	\$622/\$831 if x-rays deemed necessary.
<b>DRUG/ALCOHOL TESTING</b>		
1	Breath Alcohol Test	\$21.00
2	Drug Screen Blood	\$172.00
3	Hair Sample Screen	\$95.00
4	DOT 5 Panel Regulated (Cobb County on-site)	\$50 plus \$25 per hour fee
5	DOT 5 Panel Regulated (Lab or provider facility)	\$45.00
6	10 Panel Instant Test (Cobb County on-site)	\$50 plus \$25 per hour fee
7	10 Panel Non Regulated (Lab or provider facility)	\$45.00
<b>TESTING FOR CCG</b>		
8	Onsite, Per hour/Per Tech	\$70.00
9	After hours surcharge (if any) Confirmatory Test for Positive Results	\$0.00
10	Live Testimony of MRO (per hour)	\$250.00
11	Live Testimony of lab personnel (per hour)	\$150 per hour/ \$1,200 per day

RFP 13-18, Physicals and Drug Testing

Award Letter

OTHER TESTING		
1	Post-Test to ID those who haven't developed immunity	\$54.00
2	Booster shots	\$77.00
3	Test for exposure to blood-borne pathogens	The cost of the treatment is dependent upon the type of degree of exposure. Care can range from simple blood screening to extended testing & follow up to 6 mos. All care will be administered in accordance with CDC & OSHA guidelines & fees will follow State established fee schedule. This pricing is contingent upon Concentra being eligible to perform Worker's Compensation Injury Management for the entities as outlined in the RFP.
4	Test for exposure to infectious diseases	The cost of the treatment is dependent upon the type of degree of exposure. Care can range from simple blood screening to extended testing & follow up to 6 mos. All care will be administered in accordance with CDC & OSHA guidelines & fees will follow State established fee schedule. This pricing is contingent upon Concentra being eligible to perform Worker's Compensation Injury Management for the entities as outlined in the RFP.
	Hep B Titre	\$54.00
	Hep C Virus Antibody	\$120.00
	Hep A Antibody	\$120.00
	Hepatitis Function Panel	\$75.00
	HIV-1 Antibodies	\$95.00
	HIV Confirmation w/Blot	\$120.00
5	% discount to Georgia's Workers' Compensation Fee Schedule for Physicians and Surgeons as given in the latest adopted fee schedule	\$0.05
6	List any Additional Tests not Included	
	Job-specific Lift Assessment Level 4	\$56.00
	Job-specific Lift Assessment Level 5	\$68.00
	Basic Lift Assessment Level 1	\$22.00
	Basic Lift Assessment Level 2	\$30.00
	MS Evaluation Grip Strength w/dynamometer	\$20.00
8	List any Additional Fees/Costs not Included	
	*MRO Fee	Included in the cost of the drug screen
	*After Hours Fee at the clinics (nights and weekends)	n/a
	*Breath Alcohol Confirmation	\$0.00
	*10 Panel Express Confirmation	\$0.00





**COBB COUNTY  
SCHOOL DISTRICT**

*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

March 28, 2018

Ms. Andrea Malik Roe  
Peachtree Immediate Care  
2675 Paces Ferry Road SE, Suite 200  
Atlanta, GA 30339

Dear Ms. Roe:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP 13-18, Physicals and Drug Testing** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal. In compliance with O.C.G.A. § 20-2-506, this award is for a term of five (5) years unless earlier terminated as provided in the Request for Proposal. **The contract term shall be from May 1, 2018 through April 30, 2023.** This award letter is not an official order.

If you have any questions about this award, please contact **Elaine Bynum, 770-590-4522** or [elaine.bynum@cobbk12.org](mailto:elaine.bynum@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

eb

Attachment

cc: Accounts Payable  
Katherine Jackson, Peachtree Immediate Care  
Rick Grisham  
Shirene Douglas  
Thomas Marshall  
Cindy Boyd

---

**BOARD OF EDUCATION**

Brad Wheeler, *Chair* • David Chastain, *Vice Chair*  
David Banks • David Morgan • Randy Scamihorn • Scott Sweeney • Susan Thayer

**SUPERINTENDENT**

Chris Ragsdale

## RFP 13-18, Physicals and Drug Testing

## Award Letter

Page 2, Peachtree Immediate Care, CCSD Vendor # 700781

Item	Description	Unit Cost
<b>PHYSICALS FOR CCSD</b>		
1	Pre-placement physicals (with medical history, urinalysis, vision & hearing screen and upper extremity check)	\$45.00
2	Pre-placement DOT Physicals (Mechanics) with above included.	\$65.00
3	Annual Re-Certification DOT Physicals	\$65.00
4	PPD Test (TB Test every 3 years)	\$25.00
5	Chest X-ray 1 view. (Only if employee can't take PPD)	\$55.00
6	Audiometric Testing	\$20.00
7	Lift Assessment (only performed with specific positions) Level 1	\$25.00
	Lift Assessment (only performed with specific positions) Level 2	\$35.00
8	Physical Agility Test for Drivers and Bus Monitors	\$28.50
9	Return to Work	\$55.00
	Fitness for Duty	\$65.00
<b>DRUG TESTING FOR CCSD</b>		
1	DOT Drug Screens Pre-place, random, post-accident, reasonable suspicion, and return to duty	\$45.00
2	DOT Breath Alcohol Test Reasonable Suspicion.	\$25.00
3	DOT Breath Alcohol Test Random, post-accident, and return to duty	\$25.00
4	DOT Random Selection list fee. Random Drug and Alcohol selection list drawn once per month, from August through May. Must maintain up to date list of all employees in Random Pool.	\$250.00
<b>ADDITIONAL STAFF FEE FOR COLLECTION</b>		
5	Onsite, Per hour/Per Tech	\$70.00
6	Live Testimony of MRO (per hour)	\$250.00
7	Live Testimony of lab personnel (per hour)	\$150.00
8	List any Additional Fees/Costs not Included	Shy Bladder wait \$10/hr.
<b>TESTING FOR CCG</b>		
1	Return to work/Fitness for Duty	\$55.00
	Fitness for Duty	\$65.00
2	Random and Reasonable Suspicion Drug Testing	\$45.00

<b>ANNUAL PHYSICALS FOR PUBLIC SAFETY</b>		
	Physicals for Public Safety Special Unit Team Members (as described in Section 2.7)	
	<b>Annual Firefighter</b>	\$290.00
	<b>Annual Bomb Squad</b>	\$275.00
	<b>Annual Dive Team</b>	\$210.00
<b>EMPLOYMENT POST-OFFER PHYSICALS</b>		
	Physicals for Heavy and Moderate Demand (as described in 2.5.1)	\$195.00
	Physicals for Safety Sensitive /Public Safety (as described in 2.5.2)	\$250.00
	Physicals for Public Safety Firefighters (as described in 2.5.2)	\$230.00
<b>DRUG/ALCOHOL TESTING</b>		
1	Breath Alcohol Test	\$25.00
2	Drug Screen Blood	\$180.00
3	Hair Sample Screen	\$88.50
4	DOT 5 Panel Regulated (Cobb County on-site)	\$47.25
5	DOT 5 Panel Regulated (Lab or provider facility)	\$45.25
6	10 Panel Instant Test (Cobb County on-site)	\$50.00
7	10 Panel Non Regulated (Lab or provider facility)	\$48.00
<b>TESTING FOR CCG</b>		
8	Onsite, Per hour/Per Tech	\$70 per hour/per Tech
9	After hours surcharge (if any) Confirmatory Test for Positive Results	\$0.00
10	Live Testimony of MRO (per hour)	\$250.00
11	Live Testimony of lab personnel (per hour)	\$150.00
<b>OTHER TESTING</b>		
1	Post-Test to ID those who haven't developed immunity	\$50.00
2	Booster shots	\$75.00
3	Test for exposure to blood-borne pathogens	The cost of treatment is dependent upon the type of exposure. Fees are followed by the State Fee Schedule

RFP 13-18, Physicals and Drug Testing

Award Letter

4	Test for exposure to infectious diseases	The cost of treatment is dependent upon the type of exposure. Fees are followed by the State Fee Schedule
	Hep B Titre	\$40.00
	Hep C Virus Antibody	
	Hep A Antibody	\$45.00
	Hepatitis Function Panel	\$35.75
	HIV-1 Antibodies	\$40.00
	HIV Confirmation w/Blot	\$40.00
5	% discount to Georgia's Workers' Compensation Fee Schedule for Physicians and Surgeons as given in the latest adopted fee schedule.	5%
6	List any Additional Tests not Included	Hep B Vaccine \$85 per injection Series of 3
	Job-specific Lift Assessment Level 4	\$40.00
	Job-specific Lift Assessment Level 5	\$46.50
	Basic Lift Assessment Level 1	
	Basic Lift Assessment Level 2	
	MS Evaluation Grip Strength w/dynamometer	\$25.00
8	List any Additional Fees/Costs not Included	
	*MRO Fee	\$25.00
	*After Hours Fee at the clinics (nights and weekends)	
	*Breath Alcohol Confirmation	\$25.00
	*10 Panel Express Confirmation	\$25.00
7	Fee structure for additional, related items that may be purchased during the award period.	5% discount MSRP
8	Fee structure for additional, related services that may be purchased during the award period.	\$25 Hourly Rate





*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

March 28, 2018

Ms. Vanessa Flores-Watson  
SiteMed North America LLC  
112 Donmoor Ct.  
Garner, NC 27529

Dear Ms. Flores-Watson:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP 13-18, Physicals and Drug Testing** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal. In compliance with O.C.G.A. § 20-2-506, this award is for a term of five (5) years unless earlier terminated as provided in the Request for Proposal. **The contract term shall be from May 1, 2018 through April 30, 2023.** This award letter is not an official order.

If you have any questions about this award, please contact **Elaine Bynum, 770-590-4522** or [elaine.bynum@cobbk12.org](mailto:elaine.bynum@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

eb

Attachment

cc: Accounts Payable  
Rick Grisham  
Shirene Douglas  
Thomas Marshall  
Cindy Boyd

---

**BOARD OF EDUCATION**

Brad Wheeler, *Chair* • David Chastain, *Vice Chair*  
David Banks • David Morgan • Randy Scamihorn • Scott Sweeney • Susan Thayer

**SUPERINTENDENT**

Chris Ragsdale

Item	Description	Unit Cost
<b>PHYSICALS FOR CCSD</b>		
1	Pre-placement physicals (with medical history, urinalysis, vision & hearing screen and upper extremity check)	\$75.00
2	Pre-placement DOT Physicals (Mechanics) with above included.	\$85.00
3	Annual Re-Certification DOT Physicals	\$85.00
4	PPD Test (TB Test every 3 years)	\$27.00
5	Chest X-ray 1 view. (Only if employee can't take PPD)	\$110.00
6	Audiometric Testing	\$35.00
7	Lift Assessment (only performed with specific positions) Level 1	\$30.00
	Lift Assessment (only performed with specific positions) Level 2	
8	Physical Agility Test for Drivers and Bus Monitors	\$55.00
9	Return to Work	\$55.00
	Fitness for Duty	
<b>DRUG TESTING FOR CCSD</b>		
1	DOT Drug Screens Pre-place, random, post-accident, reasonable suspicion, and return to duty	\$35.00
<b>ADDITIONAL STAFF FEE FOR COLLECTION</b>		
6	Live Testimony of MRO (per hour)	\$300.00/hr.
7	Live Testimony of lab personnel (per hour)	\$150.00/hr.
8	List any Additional Fees/Costs not Included	Confirmatory Test \$55.00
<b>TESTING FOR CCG</b>		
1	Return to work/Fitness for Duty	\$65.00
	Fitness for Duty	\$65.00
<b>DRUG/ALCOHOL TESTING</b>		
1	Breath Alcohol Test	
2	Drug Screen Blood	
3	Hair Sample Screen	\$85.00
4	DOT 5 Panel Regulated (Cobb County on-site)	
5	DOT 5 Panel Regulated (Lab or provider facility)	\$35.00
6	10 Panel Instant Test (Cobb County on-site)	
7	10 Panel Non Regulated (Lab or provider facility)	\$35.00

<b>TESTING FOR CCG</b>		
10	Live Testimony of MRO (per hour)	\$ 300/hr.
11	Live Testimony of lab personnel (per hour)	\$150/hr.
<b>OTHER TESTING</b>		
1	Post-Test to ID those who haven't developed immunity	Hepatitis B titer \$30.00
2	Booster shots	Hep B \$85.00 dose
3	Test for exposure to blood-borne pathogens	Hepatitis \$30.00/Test
4	Test for exposure to infectious diseases	HIV \$55.00 Test
6	List any Additional Tests not Included	Exams for moderate to heavy req \$305 each (NFPA) Public Safety Special Team exams \$565.00 each (NFPA+CXR+Heavy Metals blood panel) Missed appointment fee \$25.00 per event



March 28, 2018

Mr. Jon Spivey  
Atlanta Drug Testing, LLC  
dba USA Mobile Drug Testing of Atlanta  
1205 Johnson Ferry Road, 136-314  
Marietta, GA 30068

Dear Mr. Spivey:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP 13-18, Physicals and Drug Testing** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal. In compliance with O.C.G.A. § 20-2-506, this award is for a term of five (5) years unless earlier terminated as provided in the Request for Proposal. **The contract term shall be from May 1, 2018 through April 30, 2023.** This award letter is not an official order.

If you have any questions about this award, please contact **Elaine Bynum, 770-590-4522** or [elaine.bynum@cobbk12.org](mailto:elaine.bynum@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

eb

Attachment

cc: Accounts Payable  
Rick Grisham  
Shirene Douglas  
Thomas Marshall  
Cindy Boyd

---

**BOARD OF EDUCATION**

Brad Wheeler, *Chair* • David Chastain, *Vice Chair*  
David Banks • David Morgan • Randy Scamihorn • Scott Sweeney • Susan Thayer

**SUPERINTENDENT**

Chris Ragsdale



Item	Description	
<b>DRUG TESTING FOR CCSD</b>		
1	DOT Drug Screens Pre-place, random, post-accident, reasonable suspicion, and return to duty	\$41.00
2	DOT Breath Alcohol Test Reasonable Suspicion.	\$25.00
3	DOT Breath Alcohol Test Random, post accident, and return to duty	\$25.00
4	DOT Random Selection list fee. Random Drug and Alcohol selection list drawn once per month, from August through May. Must maintain up to date list of all employees in Random Pool.	\$250.00
<b>ADDITIONAL STAFF FEE FOR COLLECTION</b>		
5	Onsite, Per hour/Per Tech	\$40.00 \$30.00 minimum
6	Live Testimony of MRO (per hour)	Consultation/Testimony (travel) \$2800/day Consultation/Testimony \$325/hr.
7	Live Testimony of lab personnel (per hour)	Consultation/Testimony (travel) \$1200/day Consultation/Testimony \$150/hr.
8	List any Additional Fees/Costs not Included	Mileage at IRS rate for onsite testing
<b>DRUG/ALCOHOL TESTING</b>		
1	Breath Alcohol Test	\$25.00
2	Drug Screen Blood	\$165.00
3	Hair Sample Screen	\$105.00
4	DOT 5 Panel Regulated (Cobb County on-site)	\$41.00
5	DOT 5 Panel Regulated (Lab or provider facility)	\$37.00
6	10 Panel Instant Test (Cobb County on-site)	\$34.00
7	10 Panel Non Regulated (Lab or provider facility)	\$32.00
<b>TESTING FOR CCG</b>		
8	Onsite, Per hour/Per Tech	\$40.00 \$30.00 minimum

RFP 13-18, Physicals and Drug Testing  
Award Letter  
Page 3, USA Mobile Drug Testing of Atlanta  
CCSD Vendor # 698671

9	After hours surcharge (if any) Confirmatory Test for Positive Results	Scheduled or unscheduled testing onsite or at our facilities: Normal Business Hours no surcharge. Night time testing (10 PM - 6 AM): \$100.00 All other Off-Hours Testing \$50.00 Confirmation: \$50.00 per drug confirmed
10	Live Testimony of MRO (per hour)	Consultation/Testimony (travel) \$2800/day Consultation/Testimony \$325/hr.
11	Live Testimony of lab personnel (per hour)	Consultation/Testimony (travel) \$1200/day Consultation/Testimony \$150/hr.
8	List any Additional Fees/Costs not Included	Mileage at IRS rate for onsite testing
	*MRO Fee	Included
	*After Hours Fee at the clinics (nights and weekends)	Scheduled or unscheduled testing onsite or at our facilities: Normal Business Hours no surcharge. Night time testing (10 PM - 6 AM): \$100.00 All other Off-Hours Testing \$50.00
	*Breath Alcohol Confirmation	\$25.00
	*10 Panel Express Confirmation	\$50 per drug confirmed
7	Fee structure for additional, related items that may be purchased during the award period.	Cost plus 25%
8	Fee structure for additional, related services that may be purchased during the award period.	\$40.00 \$30.00 minimum