



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

June 15, 2020

Ms. Lori Smith
Bound To Stay Bound Books, Inc.
1880 West Morton Ave.
Jacksonville, IL 62650

Dear Ms. Smith:

This is to advise you that the award to your company for **IFB B1742, Library Books and Subscription Service** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2020 through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or jeanette.gray@cobbk12.org. The **Library Media Education Department** contact is **Holly Frilot, 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

jmg

cc: Accounts Payable
Holly Frilot
Thomas Marshall
Debbie Stinchcomb

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SUPERINTENDENT

Chris Ragsdale

IFB B1742, Library Books and Subscription Service
Renewal Award Letter
Bound To Stay Bound Books, Inc. (Vendor-PO Mailing #100043)
Page 2

Library Books Category:		Pre-Bound Hardback Jobbers	
BINDING		Percentage Discount Off Publisher List	Catalog#/Dates
4	Prebound Hardbacks (Bound by LBI Standards)	30% *	Spring Showcase - each February Fall Showcase - each August
ADDITIONAL PROCESSING OPTION PRICING		Price	
1	Additional Barcode, attached	\$0.20	
2	Book pocket attached	\$0.49	
3	Site Stamping	\$0.20	
5	Checkpoint theft detection, attached	\$0.50	
ADDITIONAL SERVICES		Description	Price
1		Laminated Jacket Attached	\$0.65
2		AR/RC Label Attached	\$0.20
3		Lexile Label Attached	\$0.20
<p>*30% discount from publisher list price in effect at time of shipment plus pre-binding charge of \$7.47 per book firm through June 30, 2020. Short discount titles are reduced by 10% (deduct 65 cents from BTSB catalog price.) When using our online catalog at www.BTSB.com, your actual discount will be shown.</p>			



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June 15, 2020

Mr. Anthony Pfister
Follett School Solutions, Inc.
1340 Ridgeview Drive
McHenry, IL 60050

Dear Mr. Pfister:

This is to advise you that the award to your company for **IFB B1742, Library Books and Subscription Service** as shown on the attached page has been renewed.

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IFB B1742, Library Books and Subscription Service
Renewal Award Letter
Follett School Solutions, Inc. (Vendor-PO Mailing #102540)
Page 2

Library Books Categories:		Major Jobbers, Pre-Bound Hardback Jobbers, Pre-Bound Paperbacks Jobbers, Book Subscription Jobbers	
BINDING		Percentage Discount Off Publisher List	Catalog#/Dates
1	Publisher's Hardcover	up to 45% * with additional 5% off catalog pricing	www.titlewave.com Updated daily
2	School/Library Bindings	up to 45% * with additional 5% off catalog pricing	
3	Prebound Paperbacks	up to 45% * with additional 5% off catalog pricing	
4	Prebound Hardbacks (Bound by LBI Standards)	up to 45% * with additional 5% off catalog pricing	
ADDITIONAL PROCESSING OPTION PRICING		Price*	
1	Additional Barcode, attached	\$0.11 per book	
2	Book pocket attached	\$0.34 per book	
3	Site Stamping	\$0.11 per book	
4	Kapco Cover attached (paperback items)	\$2.49 per book	
5	Checkpoint theft detection, attached	\$0.59 per book	
ADDITIONAL SERVICES		Description	Price
1		Cataloging & Processing	Price Sheet Attached
2		FollettBound Warranty	No Charge
<p>*Follett School Solutions, Inc. online catalog, titlewave.com, prices reflect discounts off publisher list price, up to 45% for trade, paperback, FollettBound, & ebooks, up to 30% for library binding, and up to 40% for general reference. The 5% discount being offered will be in addition to these already established discounts and will be reflected on your titlewave.com account when you sign in.</p> <p>FollettBound book bindings have an unconditional guarantee. If the binding on a FollettBound book fails as a result of normal wear and tear. Follett School Solutions, Inc. will replace the book providing that specific title is still in print.</p>			



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June 15, 2020

Ms. Angela Christianson
MT Library Services, Inc.
dba Junior Library Guild
7858 Industrial Parkway
Plain City, OH 43064

Dear Ms. Christianson:

This is to advise you that the award to your company for **IFB B1742, Library Books and Subscription Service** as shown on the attached page has been renewed.

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Sincerely,

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David Odom, CPPO
Director of Procurement Services

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IFB B1742, Library Books and Subscription Service
 Renewal Award Letter
 MT Library Services, Inc.
 dba Junior Library Guild (Vendor-PO Mailing #100321)
 Page 2

Library Books Category:		Book Subscription Jobbers	
BINDING		Percentage Discount Off Publisher List	Catalog/Dates
1	Publisher's Hardcover	up to 75%	Current Published Catalog
2	School/Library Bindings	up to 75%	
ADDITIONAL PROCESSING OPTION PRICING		Price	
1	Additional Barcode, attached	\$0.00	
2	Book pocket attached	\$1.00 - Includes catalog car o kit	
3	Site Stamping	\$0.00	
4	Kapco Cover attached (paperback items)	N/A	
5	Checkpoint theft detection, attached	N/A	
ADDITIONAL SERVICES		Description	Price
1		Professional Development Sessions	Travel and Lodging
2		Security Strips, Unattached	\$0.50



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June 15, 2020

Ms. Grace Mundt
Mackin Book Company
dba Mackin Educational Resources
3505 County Road 42 West
Burnsville, MN 55306

Dear Ms. Mundt:

This is to advise you that the award to your company for **IFB B1742, Library Books and Subscription Service** as shown on the attached page has been renewed.

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Chris Ragsdale

Library Book Categories:		Major Jobbers, Pre-Bound Paperback Jobbers, Book Subscription Jobbers*	
BINDING		Percentage Discount Off Publisher List	Catalog#/Dates
1	Publisher's Hardcover	Up to 45% off Publisher List. The discount includes an extra 10% off on print items* **	Mackin Online (www.mackin.com) Dates: Through contract term.
2	School/Library Bindings	Up to 45% off Publisher List. The discount includes an extra 10% off on print items* **	
3	Prebound Paperbacks	Up to 45% off Publisher List. The discount includes an extra 10% off on print items* **	
ADDITIONAL PROCESSING OPTION PRICING		Price	
1	Additional Barcode, attached	\$0.10	
2	Book pocket attached	Free	
3	Site Stamping	\$0.10	
4	Kapco Cover attached (paperback items)	\$1.79	
5	Checkpoint theft detection, attached	\$0.39	
ADDITIONAL SERVICES		Description	Price
1		One applied Reading Program Label	free
2		Date due slip (if needed)	free
3		Colibri Covers for Books	\$1.29
<p>*Mackin's online catalog at www.mackin.com is already discounted up to 45% off publishers' list prices; this is an additional 10% off on print items. We are also offering Cobb County an additional 3% off ebooks** at this time. All other items on mackin.com(online databases and curriculum, audio/video devices, makerspace items) are excluded from the additional discounts, but are available at standard mackin.com pricing.</p> <p>** Additional 3% not valid for TumbleBooks product line, as special discounts have already been applied.</p>			



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June 15, 2020

Ms. Heather Cook
Perma-Bound Books
617 E. Vandalia Road
Jacksonville, IL 62650

Dear Ms. Cook:

This is to advise you that the award to your company for **IFB B1742, Library Books and Subscription Service** as shown on the attached page has been renewed.

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IFB B1742, Library Books and Subscription Service
Renewal Award Letter
Perma-Bound Books (Vendor-PO Mailing #100237)
Page 2

Library Book Categories		Major Jobbers, Pre-Bound Hardback Jobbers, Pre-Bound Paperback Jobbers	
BINDING		Percentage Discount Off Publisher List	Catalog/Dates
1	Publisher's Hardcover	Catalog and website School and Library prices reflect 15%-30% off publisher's list. 0% additional off catalog pricing.	www.Perma-bound.com updated daily
2	School/Library Bindings	Catalog and website School and Library prices reflect 15%-40% off publisher's list. 0% additional off catalog pricing.	
3	Prebound Paperbacks	Catalog and website School and Library prices reflect 30%-40% off publisher's list. 0% additional off catalog pricing.	
4	Prebound Hardbacks (Bound by LBI Standards)	Catalog and website School and Library prices reflect 30%-40% off publisher's list. 0% additional off catalog pricing.	
ADDITIONAL PROCESSING OPTION PRICING		Price	
1	Additional Barcode, attached	Free	
2	Book pocket attached	\$0.27	
3	Site Stamping	\$0.18	
4	Kapco Cover attached (paperback items)	\$2.45	
5	Checkpoint theft detection, attached	\$0.50	
ADDITIONAL SERVICES		Description	Price
1		Online Collection Analysis Service	Free
2		Series Tracker Management Service	Free, flyer included
3		Online list creation for Order or Quote	Free
4		List Analysis by Dewey	Free
5		Collection Development Service	Free
6		Shipping UPS Ground or Commercial Carrier	Free
7		Customized Opening Day Collection Services	Free Information Included
8		Opening Day Collection orders of \$50,000.00	Additional 5% discount
9		Opening Day Collection orders of \$100,000.00	Additional 10% discount
10		Presort for Opening Day Collections in Dewey Order	Free
11		Local assistance for shelving Opening Day Collections	Free
12		Collection will be stored in our own climate-controlled warehouse until shipment can be made.	Free