



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

October 20, 2020

Ms. Jennifer McNemar
DeKalb Office
1320 Ridgeland Parkway
Alpharetta, GA 30004

Dear Ms. McNemar:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached page has been renewed, with approved price increase.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2020 through October 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Gary Blount at 770-590-4546 or gary.blount@cobbk12.org**. The **Library Media Education** contact is **Holly Frilot at 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

gb

Attachment

cc: Accounts Payable
Holly Frilot
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Brad Wheeler, *Chair* • David Banks, *Vice Chair*
David Chastain • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

SUPERINTENDENT

Chris Ragsdale

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified ?	Unit Price
				std.	July 1 - Aug. 31			
Individual Area								
1	Node Desk - Tripod base with casters, swivel seat, movable work surface	Steelcase Node Desk	480120	4-6 wks	4-6 wks	lifetime	Yes	\$373.39 (minimum order qty of 4)
#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified ?	% Discount	
			std.	July 1 - Aug. 31				
Catalog Discount								
1	Artopex							40% off list
2	Bretford							36% off list
4	Clarus glassboards			4-6 wks	4-6 wks	Ltd. 10 yr.		40% off list
5	Community							46% off list
7	ERG International							40% off list
8	Global			5-7 wks	5-7 wks	Ltd. Lifetime	Yes	40% off list
9	Group Lacasse			8-10 wks	8-10 wks			40% off list
10	Indiana			6-8 wks	6-8 wks			50% off list
11	Jasper (JSI)			6-8 wks	6-8 wks	Ltd. 15 yr.	Yes	50% off list
12	Keilhauer			6-8 wks	6-8 wks			45% off list
13	KI			8-10 wks	8-10 wks			40% off list
14	Krug			10-12 wks	10-12 wks			46% off list
15	Lacasse							49% off list
16	Leland			6-8 wks	6-8 wks			37% off list
17	Liat			8-10 wks	8-10 wks			46% off list
18	Logiflex			6-8 wks	6-8 wks			49% off list
19	National Office			4-6 wks	4-6 wks	Ltd. 12 yr.		52% off list
20	OFS Corp			6-8 wks	6-8 wks	Ltd. 12. yr.		49% off list + 2% tariff
21	Safco							46% off list
22	Exemplis (Sit On It)	Ideon/Symmetry		2-6 wks	2-6 wks	Ltd. Lifetime	Yes	50% off list
23	SmithSystems			5-7 wks	5-7 wks	Ltd. 12 yr./Lifetime frame	Yes	25% off list
24	Steelcase			5-7 wks	5-7 wks	Ltd. lifetime/lifetime depending on product	Yes	47% off list
25	Steelcase Thread			4-6 wks	4-6 wks	Ltd. lifetime	Yes	43% off list
26	Symphony Tables			6-8 wks	6-8 wks	Ltd. 10 yr.		45% off list
27	Trendway			4-6 wks	4-6 wks	Ltd. Lifetime		55% off list
28	VS							20% off list plus international freight



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October 20, 2020

Mr. Randall B. Cottrill
Georgia Specialty Equipment, LLC
137 North 85 Parkway
Fayetteville, GA 30214

Dear Mr. Cottrill:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached pages has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2020 through October 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Gary Blount at 770-590-4546 or gary.blount@cobbk12.org**. The **Library Media Education** contact is **Holly Frilot at 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO
Director of Procurement Services

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SUPERINTENDENT

Chris Ragsdale

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
Instructional Area								
1	Collaboration table, wavy half circle, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949AMB-8600	4-5 wks	8 wks	LTD Lifetime	No	\$218.00
2	Collaboration table, wavy rectangle, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949UND-8600	4-5 wks	8 wks	LTD Lifetime	No	\$218.00
3	Collaboration table, wavy square, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949Plaquer-8600	4-5 wks	8 wks	LTD Lifetime	No	\$243.00
4	Collaboration table, wavy, triangle, adj ht 25"-34", casters, any std. Wilsonart -60 or -38 laminate	Scholarcraft	FS949Polygon-8600	4-5 wks	8 wks	LTD Lifetime	No	\$218.00
5	Planner Studio Table 36"x72"x36"H, Butcher block top, casters	Smith System	25214BUTCHER	4 wks	6 wks	LTD Lifetime	No	\$871.00
6	Planner Maker Table, 30"x60"x22-32"H	Smith System	24552	4 wks	6 wks	LTD Lifetime	No	\$557.00
7	Elemental 60" 6-Star Table. 21.5" - 35.5" H, casters	Scholarcraft	FS949STAR-8600C	4 wks	6 wks	LTD Lifetime	No	\$297.00
8	Table, Rectangle, 30x60, casters	Scholarcraft	FS949RE3060-8600C	4-5 wks	8 wks	LTD Lifetime	No	\$215.00
9	Table, Rectangle, 30x72, casters	Scholarcraft	FS949RE3072-8600C	4-5 wks	8 wks	LTD Lifetime	No	\$217.00
10	Table, Rectangle, 24x60, casters	Scholarcraft	FS949RE2460-8600C	4-5 wks	8 wks	LTD Lifetime	No	\$213.00
11	Table, Rectangle, 24x72, casters	Scholarcraft	FS949RE2460-8600C	4-5 wks	8 wks	LTD Lifetime	No	\$216.00
12	Table, 36" Round, casters	Scholarcraft	FS949RD36-8600C	4-5 wks	8 wks	LTD Lifetime	No	\$230.00
13	Table, 48" Round, casters	Scholarcraft	FS949RD48-8600C	4-5 wks	8 wks	LTD Lifetime	No	\$245.00
14	Student Chair, 18" stack chair, glides	Scholarcraft	SC5118JU	4-5 wks	8 wks	LTD Lifetime	No	\$44.50
15	Student Chair, 18" stack chair, casters	Scholarcraft	SC5118JU	4-5 wks	8 wks	LTD Lifetime	No	\$61.70
16	Café Stool, fixed height, 24", jumbo shell, smooth back, glides	Scholarcraft	SC5824JU	4-5 wks	8 wks	LTD Lifetime	No	\$142.50

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
Instructional Area								
17	Café Stool, fixed height, 30", jumbo shell, smooth back, glides	Scholarcraft	SC5830JU	4-5 wks	8 wks	LTD Lifetime	No	\$144.80
18	Active seating, Oodle stool, 17" diameter throughout, 3 interlocking pieces	SmithSystem	OODLE31	4 wks	6 wks	LTD Lifetime	No	\$104.25
19	Instructor mobile podium, collaborative top, no basket, height adjustable	Smith System Sit-Stand Desk	26548V	4 wks	6 wks	LTD Lifetime	No	\$460.00
20	Active seating, balancing stool, 18"	Mien	J4F-3530	4 wks	6 wks	LTD Lifetime	No	\$84.50
21	Active seating, balancing stool, 21"	Mien	J4F-3530	4 wks	6 wks	LTD Lifetime	No	\$87.00
22	Café table, 36" round, pedestal base	SmithSystem	01504/01453	4 wks	6 wks	LTD Lifetime	No	\$287.00
23	Café table, 36" square, pedestal base	SmithSystem	01503/01453	4 wks	6 wks	LTD Lifetime	No	\$289.00
24	Café table, 42" round, pedestal base	SmithSystem	01506/01457	4 wks	6 wks	LTD Lifetime	No	\$349.00
25	Café table, 42" square, pedestal base	SmithSystem	01505/01457	4 wks	6 wks	LTD Lifetime	No	\$352.00
26	Flat surface power module add on for Café tables, 2 USB, 1 AC port	SmithSystem	17098	4 wks	6 wks	LTD Lifetime	No	\$138.00
27	Power Tower with USB and AC charging access, 42" H, casters	Mooreco	27735	4 wks	6 wks	LTD Lifetime	No	\$282.00
28	Mobile whiteboard, 36" x 88", casters	Safeco	2016WBS	4 wks	6 wks	LTD Lifetime	No	\$327.00
29	Flex Charge Table Top Power Unit - FlexCharge4. 2 AC outlets; 2 quick-charge USB outlet. 8 foot cord	Flex Charge	FCH4-DSK-WHT	3 wks	3 wks	5 yr	No	\$110.00
30	Flex Charge Table Top Power Unit - FlexCharge9. 5 AC outlets; 4 quick-charge USB outlets. 8 foot cord	Flex Charge	FCH9-POD-WHT	3 wks	3 wks	5 yr	No	\$138.00

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
Shelving Area								
1	Double-sided mobile shelving, 36"w x 42"H , laminate frame, metal shelving	Brodart	RP5991S07	8 wks	10 wks	25 yrs	YES	\$780.00
2	Double-sided mobile shelving, 36"w x 48"H , laminate frame, metal shelving	Brodart	RP5776S07	8 wks	10 wks	25 yrs	YES	\$826.00
3	Double-sided mobile shelving, 36"w x 60"H , laminate frame, metal shelving	Brodart	RP5986S07	8 wks	10 wks	25 yrs	YES	\$1,025.00
4	Double-sided mobile shelving, 72"w x 42"H, laminate frame, metal shelving	Brodart	RP5991S08	8 wks	10 wks	25 yrs	YES	\$1,369.00
5	Double-sided mobile shelving, 72"w x 48"H, laminate frame, metal shelving	Brodart	RP5766S08	8 wks	10 wks	25 yrs	YES	\$1,460.00
6	Double-sided mobile shelving, 72"w x 60"H, laminate frame, metal shelving	Brodart	RP5986S08	8 wks	10 wks	25 yrs	YES	\$1,810.00
7	Single-sided mobile radius shelving, 66"w x 42 "H, curved, all laminate	Brodart	817-86642	8 wks	10 wks	25 yrs	YES	\$1,195.00
8	Single-sided mobile radius shelving, 66"w x 48 "H, curved, all laminate	Brodart	817-86648	8 wks	10 wks	25 yrs	YES	\$1,298.00
9	Double-sided book island (book browser ben), all laminate	Brodart	60112S00	8 wks	10 wks	25 yrs	YES	\$1,712.00
10	Depressible book truck	Brodart	OTBPEDBC RPS	8 wks	10 wks	25 yrs	YES	\$725.00
#	Manufacturer	Description		Lead Time		WTY	Green Guard Certified?	% Discount
				std.	July 1 - Aug. 31			
Catalog Discount								
1	Artopex			5 wks	8 wks	LTD Lifetime	No	45%
3	Brodart			8 wks	10 wks	25 yrs	No	44%
4	Clarus			4 wks	6 wks	LTD Lifetime	Yes	20%
6	ECA			2 wks	2 wks	2 yr		25%

#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount
			std.	July 1 - Aug. 31			
Catalog Discount							
7	ERG International		6 wks	8 wks	LTD Lifetime		42%
9	Indiana		6 wks	8 wks	12 yrs		45%
11	KI		4 wks	6 wks	LTD Lifetime		40%
12	Lacasse		8 wks	10 wks	LTD Lifetime		45%
13	Logiflex		8 wks	10 wks	LTD Lifetime		45%
15	Safco		4 wks	6 wks	LtD Lifetime		40%
16	Scholarcraft		4-5 wks	8 wks	LTD Lifetime		58%
17	Sit On It		3 wks	5 wks	LTD Lifetime		50%
18	SmithSystems		4 wks	5 wks	LTD Lifetime		40%
21	TenJam		4 wks	5 wks	LTD Lifetime		40%
Additional Catalog Discount							
1	Magnusson Group		4 wks	6 wks	LTD Lifetime	No	25%
2	MooreCo		4 wks	5 wks	LTD Lifetime	No	40%
3	Fomcore		4 wks	6 wks	LtD Lifetime	No	40%
4	Allseating		4 wks	5 wks	LtD Lifetime	No	45%
5	Global		4 wks	6 wks	LTD Lifetime	No	50%
6	ESI		4 wks	6 wks	LTD Lifetime	No	40%
7	Berco		4 wks	6 wks	LTD Lifetime	No	45%
8	Mayline		4 wks	6 wks	LTD Lifetime	No	40%
9	Egan		4 wks	6 wks	LTD Lifetime	No	40%



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October 20, 2020

Ms. Ashley Yates
Nisewonger Audio Visual Center, Inc.
1125 Cripple Creek Drive
Lawrenceville, GA 30043

Dear Ms. Yates:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **November 1, 2020 through October 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Gary Blount at 770-590-4546 or gary.blount@cobbk12.org**. The **Library Media Education** contact is **Holly Frilot at 770-426-3315**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

gb

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SUPERINTENDENT

Chris Ragsdale

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified?	Unit Price
				std.	July 1 - Aug. 31			
Collaboration Station								
1	Multimedia Table, 4 students, (2 pwr, 4 USB) w/casters and display mount	SmithSystem	4161	4-6 wks	4-8 wks	12 yrs ltd	Yes	\$1,314.10
2	Multimedia Table, 6 students, (4 pwr, 8 USB) w/casters and display mount	SmithSystem	4138	4-6 wks	4-8 wks	12 yrs ltd	Yes	\$1,822.18
3	LED Commercial Display, 43", w/ 2 yr warranty, PC input	SmithSystem	04138	1-2 wks	1-2 wks	2 yrs	No	\$540.00
4	4 Input HDMI switcher	Atlona	AT-Juno-451	1-2 wks	1-2 wks	10 yrs	No	\$340.00
5	6 input HDMI switcher with toggle switch control			1 week	1 week	1 yr	No	\$165.00
6	HDMI cabling for each student and display	Atlona	AT-HD4-V41	1 week	1 week	1 yr	No	\$12.00
7	VGA/audio to HDMI converters			1 week	1 week	1 yr	No	\$70.00
8	VGA/audio cabling			1 week	1 week	1 yr	No	\$21.50
9	Lightning to HDMI adapters			1 week	1 week	1 yr ltd	No	\$60.00
#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount	
			std.	July 1 - Aug. 31				
Catalog Discount								
14	Media Technologies		6-10 wks	10-12 wks	5 yrs	CARB2 compliant & LEED certified	40%	
23	VS		10-14 wks	12-16 wks	10 yrs	Yes	18%	
Additional Catalog Discount								
1	Atlona		1-2 wks	1-2 wks	10 yrs	No	10%	
2	HPFI	Tables, chairs books cases, soft seating, etc.	6-8 wks	8-10 wks	5 yrs-lifetime (depend ing on product)	No	40%	
3	Roland		1-2 wks	1-2 wks	1 yr	No	5%	



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October 20, 2020

Ms. Izzy Wilson
School Outfitters
3736 Regent Ave.
Cincinnati, OH 45212

Dear Ms. Wilson:

This is to advise you that the award to your company for **IFB B1910, Learning Commons Furniture** as shown on the attached page has been renewed.

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Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

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Chris Ragsdale

#	Description	MFG	Model #	Lead Time		WTY	Green Guard Certified ?	Unit Price
				std.	July 1 - Aug. 31			
Individual Area								
1	Node Desk - Tripod base with casters, swivel seat, movable worksurface	Steelcase Node Desk	LNT-NES3018 STRD-PK-SO	1-3 wks	2-5 wks	Ltd. Lifetime	No	\$283.00
#	Manufacturer	Description	Lead Time		WTY	Green Guard Certified?	% Discount	
			std.	July 1 - Aug. 31				
Catalog Discount								
15	Safco	Various products ie. Trash, platform carts, mailroom storage, wire shelving, book trucks, computer tables, stools, storage cabinets, drafting tables, etc.		1-3 wks	1-4 wks	Ltd. Lifetime	Varies	30% off of MSRP includes delivery with installation
16	Scholarcraft	Various products ie. Desk, stack chairs, open front desks, activity tables, etc.		1-3 wks	2-6 wks	Ltd. Lifetime	Varies	25% off of MSRP includes delivery with installation
Additional Catalog Discount								
1	Learniture	Flexible classrooms, project-based classrooms, collaborative classrooms and other 21st century learning spaces		1-3 wks	2-6 wks	Ltd. Lifetime	Varies	25% off MSRP includes delivery with installation