



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

December 11, 2020

Mr. Shannon Phillips  
Design Team Sign Company  
255 Old Morris Chapel Road  
Adamsville, TN 38310

Dear Mr. Phillips:

This is to advise you that the award to your company for **IFB B1912, LED Message Board Signs** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **January 1, 2021, through December 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Lorri Latif at 770-426-3365** or [lorri.latif@cobbk12.org](mailto:lorri.latif@cobbk12.org). We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

||

Attachment

cc: Accounts Payable  
Thomas Marshall  
Debbie Stinchcomb

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**BOARD OF EDUCATION**

David Chastain, *Chair* • Brad Wheeler, *Vice Chair*  
David Banks • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter-IFB B1912, LED Message Board Signs  
 Design Team Sign Company (Vendor-PO Mailing #105780)  
 Page 2

Item #	Group 1 – Labor	Rate Per Hour/Person
1	Architect/Engineer	\$125.00
2	Graphic Designer	\$60.00
3	LED Sign Technician	\$99.00
4	Cement Finishers	\$65.00
5	Electrical	\$99.00
6	Equipment Operator	\$45.00
7	General Labor	\$99.00
8	Landscaper	\$45.00
9	Mason Worker	\$60.00
10	Production Manager	\$65.00
11	Painting	\$45.00
12	Welder	\$45.00
Item #	Group 2- LED Message Board	Price Per Sq. Ft.
1	Message Board including 5 yr. parts & onsite labor warranty	\$738.36
2	Header	\$95.00
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate
1	Truck Rate	\$1,400.00
2	Man Lift	\$1,400.00
Description - Group 4 – Equipment Rental (exclusive of operator, not listed above)		Percent
Cost plus maximum percentage markup for rentals.		20%
Description - Group 5 – Materials		Percent
Cost plus maximum percentage markup for all materials.		30%
Description - Group 6 – Related Items		Hourly Rate
Fee structure for additional, related services that may be needed during the award period.		1 man & Lift Truck-\$99.00/ hr. 2 men & Lift Truck - \$175.00/ hr.



# COBB COUNTY SCHOOL DISTRICT

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December 11, 2020

Mr. Ryan Anderson  
Johannes Holdings LLC dba FASTSIGNS  
3435 Breckinridge Blvd Ste. 130  
Duluth, GA 30096

Dear Mr. Anderson:

This is to advise you that the award to your company for **IFB B1912, LED Message Board Signs** as shown on the attached page has been renewed.

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Sincerely,

David Odom, CPPO  
Director of Procurement Services

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Renewal Award Letter-IFB B1912, LED Message Board Signs  
 Johannes Holdings d.b.a. FASTSIGNS Duluth (Vendor-PO Mailing #105781)  
 Page 2

Item #	Group 1 - Labor	Rate Per Hour/Person
1	Architect/Engineer	\$150.00
2	Graphic Designer	\$125.00
3	LED Sign Technician	\$125.00
4	Cement Finishers	\$125.00
5	Electrical	\$125.00
6	Equipment Operator	\$150.00
7	General Labor	\$120.00
8	Landscaper	\$120.00
9	Mason Worker	\$120.00
10	Production Manager	\$150.00
11	Painting	\$120.00
12	Welder	\$120.00
Item #	Group 2- LED Message Board	Price Per Sq. ft.
1	Message Board including 5 yr. parts & onsite labor warranty	\$550.00
2	Header	\$131.25
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate
1	Truck Rate	\$250.00
2	Man Lift	\$150.00
Description - Group 4 – Equipment Rental (exclusive of operator, not listed above)		Percent
Cost plus maximum percentage markup for rentals.		25%
Description - Group 5 – Materials		Percent
Cost plus maximum percentage markup for all materials.		50%
Description - Group 6 – Related Items		Hourly Rate
Fee structure for additional, related services that may be needed during the award period.		Permitting-\$300.00 flat rate Structural approval \$375 flat rate



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December 11, 2020

Mr. Sabir Jooma  
Metro LED LLC  
4224 Northeast Expressway  
Atlanta, GA 30340

Dear Mr. Jooma:

This is to advise you that the award to your company for **IFB B1912, LED Message Board Signs** as shown on the attached page has been renewed.

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Renewal Award Letter-IFB B1912, LED Message Board Signs  
 Metro LED LLC (Vendor-PO Mailing #102574)  
 Page 2

Item #	Group 1 - Labor	Rate Per Hour/Person
1	Architect/Engineer	\$175.00
2	Graphic Designer	\$45.00
3	LED Sign Technician	\$75.00
4	Cement Finishers	\$50.00
5	Electrical	\$75.00
6	Equipment Operator	\$30.00
7	General Labor	\$25.00
8	Landscaper	\$25.00
9	Mason Worker	\$50.00
10	Production Manager	\$125.00
11	Painting	\$40.00
12	Welder	\$75.00
Item #	Group 2- LED Message Board	Price Per sq. ft.
1	Message Board including 5 yr. parts & onsite labor warranty	\$310.00
2	Header	\$50.00
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate
1	Truck Rate	\$125.00
2	Man Lift	\$250.00
Group 4 – Equipment Rental (exclusive of operator, not listed above)		Percent
Cost plus maximum percentage markup for rentals.		5%
Group 5 – Materials		Percent
Cost plus maximum percentage markup for all materials.		15%