



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

May 12, 2021

Mr. Jason Buckingham  
Alamo Music Center, Inc.  
425 N. Main Ave.  
San Antonio, TX 78205

Dear Mr. Buckingham:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

---

**BOARD OF EDUCATION**

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*  
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Alamo Music Center, Inc.

Vendor-PO Mailing #: 102754

Vendor Phone #: 210-224-1010

Vendor Email: [schoolbids@alamomusic.com](mailto:schoolbids@alamomusic.com)

Renewal Award Letter, Page 2

Group 1					
#	Description	Brand	Model Number	Price	Lead Time
1	Upright Piano, Satin Ebony Finish 46"	RitMuller	UP121	\$ 5,399.00	30-90 days
2	Upright Piano, Polished 48", Ebony	Pearl River	EU122	\$ 4,999.00	30-90 days
3	Upright Piano, Polished 48"	RitMuller	UH121R	\$ 5,799.00	30-90 days
5	Grand Piano, Polished 5'3"	RitMuller	GH160	\$ 16,000.00	30-90 days
6	Grand Piano, Satin 5'3"	RitMuller	GH160	\$ 16,200.00	30-90 days
7	Grand Piano, Polished 5'8"	RitMuller	GH170	\$ 18,000.00	30-90 days
8	Grand Piano, Satin 5'8"	RitMuller	GH170	\$ 19,000.00	30-90 days
9	Grand Piano, Polished 6'1"	RitMuller	GH188	\$ 24,000.00	30-90 days
10	Grand Piano, Satin 6'1"	RitMuller	GH188	\$ 24,500.00	30-90 days
11	Grand Piano, Polished 6'7"	RitMuller	GH212	\$ 28,555.00	30-90 days
12	Grand Piano, Polished 7'	RitMuller	GH212	\$ 28,555.00	30-90 days
13	Grand Piano, Polished 7'6"	RitMuller	GH272R	\$ 50,000.00	30-90 days



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May 12, 2021

Mr. David England  
England Piano & Organ Corporation  
1263 Fairfield East  
Atlanta, GA 30338

Dear Mr. England:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed. Approved price increases are highlighted in yellow.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
 England Piano & Organ Corporation  
 Vendor-PO Mailing #: 100107  
 Vendor Phone #: 678-313-0188  
 Vendor Email: [David.England@englandpiano.com](mailto:David.England@englandpiano.com)  
 Renewal Award Letter, Page 2

Group 1					
#	Description	Brand	Model Number	Price	Lead Time
14	Grand Piano, Polished 5'5"	Kawai	GX-1-BLAK	\$23,235.00	20 days
15	Grand Piano, Satin 5'5"	Kawai	GX-1-BLAK	\$23,235.00	30 days
16	Grand Piano, Polished 6'2"	Kawai	GX-3-BLAK	\$35,840.00	30 days
17	Grand Piano, Satin 6'2"	Kawai	GX-3-BLAK	\$35,840.00	30 days
21	Digital Piano, With bench, on dolly	Kawai	CA49	\$2,633.16	20 days
22	Digital Piano, With bench, on dolly	Kawai	CA59	\$3,016.01	20 days
23	Digital Piano, With bench, on dolly	Kawai	CA79	\$3,730.00	20 days
24	Digital Piano, With bench, on dolly	Kawai	CA99	\$4,611.84	20 days
25	Digital Piano, With bench, on dolly	Kawai	CN39	\$2,545.00	20 days



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May 12, 2021

Mr. Daniel Poole  
Jireh Supplies, Inc.  
117 Buford Dr.  
Lawrenceville, GA 30046

Dear Mr. Poole:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached pages has been renewed.

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Sincerely,

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Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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Thomas Marshall  
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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Jireh Supplies, Inc.

Vendor-PO Mailing #: 102161

Vendor Phone #: 770-338-0999 x403

Vendor Email: [daniel@jirehsupplies.com](mailto:daniel@jirehsupplies.com)

Renewal Award Letter, Page 2

Group 5					
#	Description	Brand	Model Number	Price	Lead Time
1	17 station Yamaha Keyboard lab, Yamaha professional synthesizer, with furniture, curriculum, installation, speakers, software, and training (no computer)	Yamaha	LC4 Keyboard Lab Station w/Yamaha Keyboard Synth.	\$22,770.00	2-Weeks
2	17 station Yamaha Keyboard lab, Yamaha portable keyboard with furniture, curriculum, installation, speakers, software, and training (no computer)	Yamaha	LC4 Keyboard Lab Station w/Yamaha Portable Keyboard	\$16,554.00	2-Weeks
Group 7					
1	Surround Receiver	Denon	AVR-X2300	\$599.00	2-Weeks
2	Main Speakers, 2 required per system. Unit price must be for 2 speakers	JBL	Control 29AV	\$784.00	2-Weeks
3	Center Speaker, 1 required per system	JBL	Control 28	\$252.00	2-Weeks
4	Rear Speakers, 4 required per system. Unit price must be for 4 speakers	JBL	Control 28	\$1,008.00	2-Weeks
5	Powered Subwoofer	Boston Acoustic	ASW-250	\$299.00	2-Weeks
6	Mixer, 8 channel	Soundcraft	RW5735 EPM	\$248.00	2-Weeks
7	Dual drive CD Player/Recorder	Tascam	RW900SL	\$399.00	2-Weeks
8	Stereo Recording Microphone, 4 required per system. Unit price must be for 4 mics	Audio Technica	ES933C	\$1,080.00	2-Weeks
10	Cable to connect iPod to system, 3.5 mm to 1/4	Hosa	CMP-105	\$6.90	2-Weeks
11	Speaker Connection Cables			\$202.00	2-Weeks
12	Mounting Hardware			\$295.00	2-Weeks
13	Installation			\$1,050.00	2-Weeks
Group 8					
1	OAP Shallow Equipment Rack	OAP	OAP-10-SHALLOW	\$210.00	2-Weeks
2	Wireless beltpack system-Freq. J50A	Shure	QLXD-14	\$875.70	2-Weeks

IFB B1924, General Music, Choral Instruments and Equipment

Jireh Supplies, Inc.

Vendor-PO Mailing #: 102161

Vendor Phone #: 770-338-0999 x403

Vendor Email: [daniel@jirehsupplies.com](mailto:daniel@jirehsupplies.com)

Renewal Award Letter, Page 3

Group 8 – Cont.					
#	Description	Brand	Model Number	Price	Lead Time
3	Wireless handheld Mic with SM58-Freq. J50A	Shure	QLXD2/SM58	\$359.00	2-Weeks
4	Passive antenna splitter	Shure	UA221	\$135.00	2-Weeks
5	5-way active antenna splitter	Shure	UA844+SWB/LC	\$449.10	2-Weeks
6	50' antenna cable	Shure	UA850	\$99.00	2-Weeks
7	Active antenna splitter	Shure	UA834WB	\$161.10	2-Weeks
8	Provider series headworn theater package headset	Provider Series	Theater Headworn Pack w/10 cables as specified	\$ 483.00	2-Weeks
9	RAPCO 20' Custom fan to fan XLR Snake cable	RAPCO	RAPCO-10-XLR-FAN	\$ 235.56	2-Weeks
10	Furman rack mount power conditioner	Furman	M-8-2	\$88.30	2-Weeks
11	Middle Atlantic rack plate, black	Middle Atlantic	EB2	\$12.00	2-Weeks
12	Onstage stand for antenna option	ONSTAGE	MS7201B	\$23.72	2-Weeks
13	Installation/frequency coordination/training			\$55.00	
14	Delivery			\$49.00	
15	Installation and finishing supplies			\$40.00	
16	Georgia low voltage license number			LVG105622	
Other					
#	Description	Discount			
1	Percent Discount for Related Items	10% Discount on items but excludes BOSE products			
2	Additional information	No Credit/P-Card Fee			



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May 12, 2021

Ms. Laura Hyde  
Guitar Center Stores, Inc.  
dba Music and Arts  
5295 Westview Dr., STE 300  
Fredrick, ND 21703

Dear Ms. Hyde:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

---

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**SUPERINTENDENT**

Chris Ragsdale



IFB B1924, General Music, Choral Instruments and Equipment  
 Guitar Center Stores, Inc.  
 dba Music and Arts  
 Vendor-PO Mailing #: 100554-4  
 Vendor Phone #: 404-788-0614  
 Vendor Email: [lhyde@musicarts.com](mailto:lhyde@musicarts.com)  
 Renewal Award Letter, Page 2

Group 2					
#	Description	Brand	Model Number	Price	Lead Time
1	Orff Instrument, Soprano glockenspiel	Studio 49	SGD	\$196.00	15-30 days
2	Orff Instrument, Alto glockenspiel	Studio 49	AGD	\$214.00	15-30 days
3	Orff Instrument, Soprano glockenspiel add-on	Studio 49	HSG	\$127.00	15-30 days
4	Orff Instrument, Alto glockenspiel add-on	Studio 49	HAG	\$141.00	15-30 days
5	Orff Instrument, Soprano xylophone	Studio 49	SX2000	\$559.00	15-30 days
6	Orff Instrument, Alto xylophone	Studio 49	AX2000	\$814.00	15-30 days
7	Orff Instrument, Bass xylophone	Studio 49	BX2000	\$1,829.00	15-30 days
8	Orff Instrument, Soprano metallophone	Studio 49	SM2000	\$605.00	15-30 days
9	Orff Instrument, Alto metallophone	Studio 49	AM2000	\$800.00	15-30 days
10	Orff Instrument, Bass metallophone	Studio 49	BM2000	\$1,692.00	15-30 days
11	Orff Instrument, Contrabass bar mallets - yarn	Studio 49	S60	\$31.00	15-30 days
12	Orff Instrument, Alto Metallophone mallets - yarn	Studio 49	S7	\$38.00	15-30 days
13	Orff Instrument, Soprano metallophone mallets	Studio 49	S50	\$39.00	15-30 days
14	Orff Instrument, Bass mallets - yarn	Studio 49	S3	\$54.00	15-30 days
15	Orff Instrument, Bass Xylo mallets	Studio 49	S33	\$51.00	15-30 days
16	Orff Instrument, Soprano Xylo mallets	Studio 49	S5	\$31.00	15-30 days
17	Orff Instrument, Alto Glock mallet	Studio 49	S2	\$24.00	15-30 days
18	Orff Instrument, Soprano Glock mallet	Studio 49	S1	\$22.00	15-30 days
19	Orff Instrument, Alto Xylo mallet - felt	Studio 49	S4	\$29.00	15-30 days
20	Orff Instrument, 1 1/2 octave resonator bells	Studio 49	KBN1c	\$541.00	60-90 days (special order)
21	Orff Instrument, 2 octave resonator bells	Studio 49	KBN3c	\$709.00	
22	Orff Instrument, Case-resonator bells KBN1c	Studio 49	BK1	\$137.00	
23	Orff Instrument, Case-resonator bells KBN3c	Studio 49	BK3	\$178.00	
Other					
#	Description	Discount			
1	Percent Discount for Related Items	Online catalog prices are discounted up to 60% from MSRP			
2	Additional information	No Credit/P-Card Fee			



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May 12, 2021

Ms. Sue Case  
Peripole, Inc.  
1270 Wilbur Street SE  
Salem, OR 97302

Dear Ms. Case:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed. Approved price increases are highlighted in yellow.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Peripole, Inc.

Vendor-PO Mailing #: 100236-1

Vendor Phone #: 503-362-2560

Vendor Email: [contact@peripole.com](mailto:contact@peripole.com)

Renewal Award Letter, Page 2

Group 3					
#	Description	Brand	Model Number	Price	Lead Time
1	Orff Instrument, Moveable Orff Instrument Stand	Peripole	PB1801	\$263.71	45-90 days
2	Orff Instrument, Moveable Orff Instrument Stand	Peripole	PB1802	\$309.19	45-90 days
3	Orff Instrument, Soprano xylophone	Peripole	PB1101	\$513.82	45-90 days
4	Orff Instrument, Alto xylophone	Peripole	PB1111	\$645.70	45-90 days
5	Orff Instrument, Bass xylophone	Peripole	PB1121	\$1,405.18	45-90 days
6	Orff Instrument, Soprano xylo add-on	Peripole	PB1102	\$363.76	45-90 days
7	Orff Instrument, Alto xylo add-on	Peripole	PB1112	\$491.09	45-90 days
8	Orff Instrument, Bass xylo add-on	Peripole	PB1122	\$782.13	45-90 days
9	Orff Instrument, Soprano metallophone	Peripole	PB1301	\$513.82	45-90 days
10	Orff Instrument, Alto metallophone	Peripole	PB1311	\$645.70	45-90 days
11	Orff Instrument, Bass metallophone	Peripole	PB1321	\$1,405.18	45-90 days
12	Orff Instrument, Soprano metallophone add-on	Peripole	PB1302	\$363.76	45-90 days
13	Orff Instrument, Alto metallophone add-on	Peripole	PB1312	\$491.09	45-90 days
14	Orff Instrument, Bass metallophone add-on	Peripole	PB1322	\$782.13	45-90 days
15	Orff Instrument, Soprano glockenspiel	Peripole	PB1201	\$172.76	45-90 days
16	Orff Instrument, Alto glockenspiel	Peripole	PB1211	\$200.05	45-90 days
17	Orff Instrument, Soprano glock add-on	Peripole	PB1202	\$97.16	45-90 days
18	Orff Instrument, Alto glock add-on	Peripole	PB1212	\$118.41	45-90 days
19	Orff Instrument, C sub-contra	Peripole	PB1401	\$518.37	45-90 days
20	Orff Instrument, D sub-contra	Peripole	PB1402	\$518.37	45-90 days
21	Orff Instrument, E sub-contra	Peripole	PB1403	\$518.37	45-90 days
22	Orff Instrument, F sub-contra	Peripole	PB1404	\$409.23	45-90 days
23	Orff Instrument, G sub-contra	Peripole	PB1405	\$409.23	45-90 days
24	Orff Instrument, A sub-contra	Peripole	PB1406	\$409.23	45-90 days
25	Orff Instrument, B sub-contra	Peripole	PB1407	\$409.23	45-90 days
26	Orff Instrument, C octave	Peripole	PB1408	\$360.12	45-90 days
27	Orff Instrument, Set	Peripole	PB1910	\$12,272.40	45-90 days
28	Orff Instrument, Octave bass set	Peripole	PB1909	\$3,671.98	45-90 days
Group 4					
1	Slit Log drum, 5 note	Peripole	P4507 7	\$131.95	45-90 days
4	Hand Drums, Set of 5 drums (8", 10", 12", 14", & 16") with carrying case.	Peripole	PB4918N	\$157.85	45-90 days
22	Temple Blocks, With stand	Peripole	PB4562	\$288.85	45-90 days
24	Bar Chimes, On stand	Peripole	PB3900	\$120.95	45-90 days
Other					
#	Description	Discount			
1	Percent Discount for Related Items	5% off Net Price - F.O.B. Destination with exceptions			
2	Additional information	No Credit/P-Card Fee			



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May 12, 2021

Mr. Jody Underwood  
Romeo Music  
136 Levee Place  
Coppell, TX 75019

Dear Mr. Underwood:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Romeo Music

Vendor-PO Mailing #: 102346

Vendor Phone #: 615-500-1533

Vendor Email: [jody@romeomusic.net](mailto:jody@romeomusic.net)

Renewal Award Letter, Page 2

Group 1					
#	Description	Brand	Model Number	Price	Lead Time
26	Gator GBE-Classic gig bag, K&M Footrest	Yamaha	CG122MCH	\$181.00	10 days ARO
Group 5					
3	Digital large-diaphragm condenser microphone, primarily for recording ensembles	Shure	MV51	\$141.00	5-10 days ARO
6	Solo Handheld Microphone w/cable & stand, Amplification of solo voice w/stand	Sennheiser	Epack835	\$218.00	5-10 days ARO
13	Handheld digital stereo recorder attachment, for use with iPhone, iPad, iPod (can change recording pattern in app)	Shure	MV88	\$108.00	5-10 days ARO
14	HD video camera, video recorder	Zoom	Zoom Q8	\$295.00	5-10 days ARO
15	Handheld, portable, compact, WAV/MP3 stereo digital recorder	Roland	R05 disctd; R-07 replacement	\$176.00	5-10 days ARO
16	Handheld, 6-track, high-resolution, stereo digital recorder	Zoom	H6	\$304.00	5-10 days ARO
20	XLR-cable, 20 feet	Hosa	MBL-125	\$8.00	5-10 days ARO



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May 12, 2021

Mr. Vern Crews  
Sweetwater Sound, Inc.  
dba Sweetwater Music Education Technology  
5501 US Hwy. 30 W  
Fort Wayne, IN 46818

Dear Mr. Crews:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed. Approved model change is highlighted in yellow.

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Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
Sweetwater Sound, Inc.  
dba Sweetwater Music Education Technology  
Vendor-PO Mailing #: 102290  
Vendor Phone #: 800-822-6752 x1950  
Vendor Email: [vern\\_crews@sweetwater.com](mailto:vern_crews@sweetwater.com)  
Renewal Award Letter, Page 2

Group 1					
#	Description	Brand	Model Number	Price	Lead Time
18	Digital Piano, With bench, on dolly	Yamaha	CVP701BW & SPC204765 (dolly)	\$4,092.94	2 days
19	Digital Piano, With bench, on dolly	Yamaha	CVP705B & SPC204765 (dolly)	\$6,514.80	2 days
20	Digital Piano, With bench, on dolly	Yamaha	CVP809B & J4004C (dolly)	\$9,895.77	2 days
Group 4					
11a	Bongos	Latin Percussion	LPA601AW	\$93.65	2 days
11b	Bongos stand	Latin Percussion	LPA245	\$77.91	2 days
Group 5 - Items 9a, 9b and 9c will be awarded together as a set					
9a	Wireless Handheld Microphone Body Transmitter, Amplification of solo voice. G3 handheld transmitter with e835 cardioid dynamic capsule (awarded with 9b and 9c)	Sennheiser	EW1835G4-A (replaces G3 as G3 was discontinued by mfg)	\$520.91	2 days
9b	Wireless Handheld Microphone Handheld Receiver, Amplification of solo voice. G3 rack-mountable diversity receiver	Sennheiser	EW1835G4-A (replaces G3 as G3 was discontinued by mfg)	See 9a	2 days
9c	GA3 Rack Kit, 516-558 MHz	Sennheiser	GA3	See 9a	2 days



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

May 12, 2021

Mr. Bryce Sarabia  
Universal Melody Online, LLC  
dba Brook Mays Music  
8605 John Carpenter Frwy.  
Dallas, TX 75247

Dear Mr. Sarabia:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale



IFB B1924, General Music, Choral Instruments and Equipment  
 Universal Melody Online, LLC  
 dba Brook Mays Music  
 Vendor-PO Mailing #: 100253  
 Vendor Phone #: 214-905-8614 x81921  
 Vendor Email: [brycesarabia@brookmays.com](mailto:brycesarabia@brookmays.com)  
 Renewal Award Letter, Page 2

Group 4					
#	Description	Brand	Model Number	Price	Lead Time
5	Gong w/ stand & mallet, 12"	Zildjian	P0565	\$78.58	10-30 days
6a	Thunder sheet, 26" x 18"	Sabian	52604	\$145.95	10-30 days
6b	Thunder sheet, 26" x 18" Stand	Sabian	61005	\$100.00	10-30 days
9	Congas, 10" & 11" with stand	Latin Percussion	LPA646	\$297.66	10-30 days
10a	Bongos ( <i>awarded with 10b</i> )	Latin Percussion	LPM199AW	\$59.36	10-30 days
10b	Bongos Stand	Latin Percussion	M245	\$141.82	10-30 days
18	Rotary Timpani, 12" with adjustable legs and mallet	Studio 49	DP 300P	\$522.72	10-30 days
19	Rotary Timpani, 14" with adjustable legs and mallet	Studio 49	DP 350P	\$549.18	10-30 days
20	Rotary Timpani, 16" with adjustable legs and mallet	Studio 49	DP 400	\$632.34	10-30 days
21	Rotary Timpani, 18" with adjustable legs and mallet	Studio 49	DP 450	\$749.52	10-30 days
25	World Percussion Set, Instrument included: 4 - 10" tunable tubanos, 7 - 12" tunable tubanos, 4 - 14" tunable tubanos, 1 - 12" djembe, 2 - talking drums & 2 mallets, 3 - 16" pretuned hand drums, 2 - bongos, 10 - Senor Kelly shakers, 3 - guiros, 3 - claves, 3 - maracas, 1 - medium gankogui, 1 - large gankogui, 2 - shekeres, 2 - cowbells, 1 - standing ngoma, 1 - World Music Drumming classroom kit (video, teacher's manual, and student enrichment book).	Remo	PP-WMDC-AA	\$4,405.56	10-30 days
26	World Percussion Set, Instrument included: 3 - 10" tunable tubanos, 7 - 12" tunable tubanos, 3 - 14" tunable tubanos, 1 - 12" djembe, 2 - talking drums & 2 mallets, 2 - 16" pretuned hand drums, 2 - bongos, 8 - Senor Kelly shakers, 2 - guiros, 2 - claves, 2 - maracas, 1 - medium gankogui, 1 - large gankogui, 2 - shekeres, 2 - cowbells, 1 - standing ngoma, 1 - World Music Drumming classroom kit (video, teacher's manual, and student enrichment book).	Remo	PP-WMDC-BB	\$3,868.60	10-30 days



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May 12, 2021

Mr. Greg Fraser  
Vintage King Audio, Inc.  
840 E. Lewiston Ave.  
Ferndale, MI 48220

Dear Mr. Fraser:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

---

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Vintage King Audio, Inc.

Vendor-PO Mailing #: 100197

Vendor Phone #: 213-224-6709

Vendor Email: [greg.fraser@vintageking.com](mailto:greg.fraser@vintageking.com)

Renewal Award Letter, Page 2

Group 5					
#	Description	Brand	Model Number	Price	Lead Time
4	Solo Handheld Microphone, Amplification of solo voice	Shure	SM58-LC	\$80.00	Based on Mfg. Avail.
5	Solo Handheld Microphone, Amplification of solo voice	Sennheiser	E865	\$200.00	Based on Mfg. Avail.
7	Choir microphone, Choral recording/amplification mic on boom	Galaxy Audio	CBM362	\$241.00	Based on Mfg. Avail.
8	Handheld Wireless Handheld Microphone system, Amplification of solo voice w/receiver and body transmitter	Shure	SLX24/SM58	\$468.00	Based on Mfg. Avail.
10	Wireless Ear set Microphone, Vocal ear set microphone - Beige, Tan, or Black (receiver & bodypack transmitter purchased separately) - Blue band (high overload), must indicate the wireless system being used for correct connector	Countryman	E6OW5T1SR	\$300.00	Based on Mfg. Avail.
11	Wireless Microphone Receiver & Bodypack Transmitter, Receiver & transmitter, DOES NOT COME WITH A MICROPHONE; MUST PURCHASED SEPARATELY	Sennheiser	EW172G3a	\$360.00	14 days
12	Handheld digital stereo recorder attachment, for use with iPhone, iPad, iPod	Zoom	iQ6	\$82.00	14 days
17	iOS and USB Digital Audio Interface, for use with iPhone, iPad, iPod (must have mic to connect - can connect to classroom system) instrument and usb ports	Shure	Mvi	\$94.00	14 days
18a	Sound system package, 680 watt portable PA with 2 speakers, built-in stand mounts, and a 10-channel mixer ( <b>awarded with 18B</b> )	Yamaha	StagePass 600i	\$690.00	14 days
18b	Soft rolling case for Yamaha StagePass 600i sound system	Yamaha	YBSP600	\$85.00	14 days
19a	Speaker Stand Storage Bag ( <b>awarded with 19b</b> )	On Stage	SB-6500	\$26.00	14 days
19b	Speaker Stand for Yamaha StagePass 600i	On Stage	SS7730B	\$34.69	14 days



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May 12, 2021

Ms. Julie Evers  
Wenger Corporation  
555 Park Drive  
Owatonna, MN 55060

Dear Ms. Evers:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached pages has been renewed with approved price increases.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Wenger Corporation

Vendor-PO Mailing #: 100314

Vendor Phone #: 507-774-8398

Vendor Email: [Julie.evers@wengercorp.com](mailto:Julie.evers@wengercorp.com)

Renewal Award Letter, Page 2

Group 6					
#	Description	Brand	Model Number	Price	Lead Time
1	Student chair, 16", black seat, back & frame	Wenger	0935121	\$76.00	35 days ARO
2	Student chair, 17.5", black seat, back & frame	Wenger	0936121	\$76.00	35 days ARO
3	Student chair, 18.5", black seat, back & frame	Wenger	0937121	\$76.00	35 days ARO
4	Nota standard chair 17.5", black seat, back & frame	Wenger	0333231	\$97.00	35 days ARO
5	Nota standard chair 19", black seat, back & frame	Wenger	0335231	\$97.00	35 days ARO
6	Nota standard chair 20.5", black seat, back & frame	Wenger	0330000.205BKBK	\$97.00	35 days ARO
7	Chair store & move cart, Chair cart	Wenger	127A661	\$402.00	35 days ARO
8	Music stand, Classic 50 stand	Wenger	039E500	\$56.00	35 days ARO
9	Conductor's System: System includes Flex® stand w/storage baskets, double podium, upholstered Traditional Conductor's Chair with black fabric. System with polycarbonate desk. which includes double podium, chair, Flex® stand	Wenger	236C001.119	\$2,693.00	35 days ARO
10	Conductor's System: System includes Flex® stand w/storage baskets, double podium, upholstered Traditional Conductor's Chair with black fabric. System with graphite desk: includes double podium, chair, Flex® stand	Wenger	236C001.104	\$2,693.00	35 days ARO
11	Flex Conductor stand with polycarbonate desk	Wenger	236C002	\$796.00	35 days ARO
12	Flex Conductor stand with high pressure graphite desk	Wenger	236C011	\$796.00	35 days ARO
13	Optional baskets to conductor stand	Wenger	236C006	\$132.00	35 days ARO
14	Conductor's Chair, Traditional with black fabric	Wenger	157F091	\$815.00	35 days ARO
15	Double podium with rail	Wenger	1110302	\$1,291.00	35 days ARO
16	Base podium	Wenger	158E002	\$711.00	35 days ARO
17	Upper podium with rail	Wenger	158E001	\$768.00	35 days ARO
18	Platinum Reversible Markerboard, Porcelain Both Sides, 40" x 30"	Wenger	174A300.50	\$886.00	35 days ARO
19	Platinum Reversible Markerboard, Porcelain/Cork, 40" x 30"	Wenger	174A300.51	\$833.00	45 days ARO
20	Platinum Reversible Markerboard, Porcelain both sides w/music staves, 40" x 30"	Wenger	174A300.52	\$1,061.00	45 days ARO
21	Platinum Reversible Markerboard, Porcelain Both Sides, 4' x 6'	Wenger	174A300.60	\$1,277.00	45 days ARO
22	Platinum Reversible Markerboard, Porcelain/Cork, 4' x 6'	Wenger	174A300.61	\$950.00	45 days ARO
23	Platinum Reversible Markerboard, one side porcelain, one side porcelain with music staves.	Wenger	174A300.62	\$1,511.00	45 days ARO
26	Mountable music notation whiteboard, 4' x 6'	Wenger	174A101.22	\$983.00	45 days ARO
27	Mountable music notation whiteboard, 4' x 8'	Wenger	174A101.23	\$1,226.00	45 days ARO
28	Music library system, 7 shelf unit, with end unit, List Laminate Color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris (1 unit...standard shelf size)	Wenger	173G700.145	\$2,071.00	45 days ARO
29	Music library system, 6 shelf unit, with end unit. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris (1 unit...standard shelf size)	Wenger	173G600.121	\$2,033.00	45 days ARO
30	Mobile Media Storage Cabinet, 1 column standard cabinet with one 4" drawer, one adjustable shelf and one slide out shelf. Key lock. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	258A011.196	\$1,332.00	45 days ARO

IFB B1924, General Music, Choral Instruments and Equipment

Wenger Corporation

Vendor-PO Mailing #: 100314

Vendor Phone #: 507-774-8398

Vendor Email: [Julie.evers@wengercorp.com](mailto:Julie.evers@wengercorp.com)

Renewal Award Letter, Page 3

Group 6 – Cont.					
#	Description	Brand	Model Number	Price	Lead Time
31	Mobile Media Storage Cabinet. 2 column unit, 1st column w/file drawer, two 4" drawers and 1 adjustable shelf. 2nd column w/7 unit rackmount including power strip. Key lock. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	258A012.555	\$2,358.00	45 days ARO
32	Select Lab Workstation, 50". Fixed height w/casters, 4 unit rackmount, one 6 outlet rack mount power strip, music holder and lower shelf. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	225D110.152	\$1,458.00	45 days ARO
33	Select Lab Workstation, 62". Fixed height w/casters, 4 unit rackmount, one 6 outlet rack mount power strip, music holder and lower shelf. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	225D110.153	\$1,635.00	45 days ARO
34	Choral risers, 3-step signature	Wenger	098G053	\$1,553.00	30 days ARO
35	Choral risers, 4-step signature	Wenger	098G054	\$2,102.00	30 days ARO
36	Choral risers, Signature siderail	Wenger	098G541	\$650.00	30 days ARO
37	Flipform choral risers, Blue	Wenger	025D002	\$983.00	30 days ARO
38	Flipform choral risers, Green	Wenger	025D003	\$983.00	30 days ARO
39	Flipform choral risers, Yellow	Wenger	025D004	\$983.00	30 days ARO
40	Flipform choral risers, Grey	Wenger	025D027	\$983.00	30 days ARO
41	Flipform choral risers, Black	Wenger	025D028	\$983.00	30 days ARO
42	Acoustical Shells, Legacy Classic, Rectangular Canopy, Wood Grain- Harvest Maple	Wenger	186L055.101	\$3,406.00	45 days ARO
43	Acoustical Shells, Legacy Classic, Tapered Canopy, Wood Grain Harvest Maple	Wenger	186L054.101	\$3,406.00	45 days ARO
44	Acoustical Shells, Legacy Classic, Rectangular Canopy, Standard Oyster Laminate	Wenger	186L055.100	\$3,192.00	45 days ARO
45	Acoustical Shells, Legacy Classic, Tapered Canopy, Standard Oyster Laminate	Wenger	186L054.100	\$3,192.00	45 days ARO
46	Acoustical Shells, Legacy Basic with standard oyster laminate, Rectangular Canopy	Wenger	186J053	\$2,302.00	45 days ARO
47	Acoustical Shells, Legacy Basic with standard oyster laminate, Tapered Canopy	Wenger	186J052	\$2,302.00	45 days ARO
48	Acoustical Shells, Travelmaster base panel	Wenger	L015	\$1,259.00	45 days ARO
49	Acoustical Shells, Travelmaster filler panel	Wenger	L035	\$687.00	45 days ARO
50	Choral Mobile Folio Cabinet, Four-column, w/o doors. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	146M024.112	\$1,487.00	45 days ARO
51	Choral Mobile Folio Cabinet 1.5" spacing. Two-column, w/o doors. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	146M022.109	\$1,129.00	45 days ARO
52	Guitar storage rack, holds 20 guitars. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	148J006.101	\$1,312.00	45 days ARO

IFB B1924, General Music, Choral Instruments and Equipment  
Wenger Corporation  
Vendor-PO Mailing #: 100314  
Vendor Phone #: 507-774-8398  
Vendor Email: [Julie.evers@wengercorp.com](mailto:Julie.evers@wengercorp.com)  
Renewal Award Letter, Page 4

Group 6 cont.					
#	Description	Brand	Model Number	Price	Lead Time
53	IPad stand, tablet stand for iPad	Wenger	040A149	\$114.00	30 days ARO
54	Music sorting rack with doors. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	173E050.117	\$1,394.00	45 days ARO
55	Rack and Roll Garment Rack, 6'	Wenger	028B002	\$1,041.00	30 days ARO
56	Deck & Rail Cart, Universal Deck & Rail Cart	Wenger	113J001	\$686.00	30 days ARO
Other					
#	Description	Discount			
1	Percent Discount for Related Items	5% - 20% Balance of Line Option Discount			
2	Additional information	No Credit/P-Card Fee			



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514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

May 12, 2021

Ms. Beth Villhauer  
West Music Company, Inc.  
1212 5<sup>th</sup> Street  
Coralville, IA 52241

Dear Ms. Villhauer:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Debbie Stinchcomb

---

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**SUPERINTENDENT**

Chris Ragsdale



IFB B1924, General Music, Choral Instruments and Equipment  
 West Music Company, Inc.  
 Vendor-PO Mailing #: 100569  
 Vendor Phone #: 800-397-9378  
 Vendor Email: [bids@westmusic.com](mailto:bids@westmusic.com)  
 Renewal Award Letter, Page 2

Group 4					
#	Description	Brand	Model Number	Price	Lead Time
2	Hand Drums, Pretuned set (8",10",12",14",16",22")	Remo	HD-8900-05	\$ 138.29	5-30 days
3	Hand drums, Tuneable 12" & 10"	Studio 49	RT250/RT300	\$ 201.49	5-30 days
7	Ocean Drum, 16"	Remo	ET-0216-10	\$ 50.73	5-30 days
8	Finger Cymbals, 2.4"	Zildjian	P0771	\$ 23.85	5-30 days
12	Tubanos, pre-tuned, 26" x 10"	Remo	TU-0510-09	\$ 118.43	5-30 days
13	Tubanos, pre-tuned, 26" x 12"	Remo	TU-0512-09	\$ 132.04	5-30 days
14	Tubanos, pre-tuned, 26" x 14"	Remo	TU-0514-09	\$ 152.05	5-30 days
15	Djembe, 12"	Remo	DJ001205	\$ 204.47	5-30 days
16	Djembe, 14"	Remo	DJ001405	\$ 232.54	5-30 days
17	Djembe, 16"	Remo	DJ001605	\$ 268.62	5-30 days
23a	Brass Bar Chime Tree, with mallet (awarded with 23b)	Latin Percussion	LP 449C	\$ 90.62	5-30 days
23b	Brass Bar Chime Tree mount	Latin Percussion	LP 236P	\$ 22.77	5-30 days
Other					
#					
1	Percent Discount for Related Items	9% discount below published website pricing (www.westmusic.com). Gameplan materials and Wenger brand items are excluded from the discount. Free shipping except on items with oversize shipping rates.			5-30 days for most items
2	Additional information	No Credit/P-Card Fee			