



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

**“Revised”**

July 10, 2020

Mr. Jason T. Buckingham  
Alamo Music Center  
425 N. Main Ave.  
San Antonio, TX 78205

Dear Mr. Buckingham:

This revised award letter for **IFB B1935, Band and Orchestra Instruments and Equipment** is being issued to correct part numbers. The corrections are highlighted in green.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org). The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1935, Band and Orchestra Instruments and Equipment

Revised Renewal Award Letter

Alamo Music Center (Vendor-PO Mailing #102754)

Page 2

Group 1 - Woodwind					
#	Description	Brand	Model	Price	Delivery Time
9	Flute	Yamaha	YFL-787H	\$4,993.25	
17	Bassoon	Fox	222	\$5,461.25	
25	Bb Clarinet	Yamaha	YCL-CSVR	\$2,119.50	
33	Bass Clarinet	Yamaha	YCL-221II	\$1,695.65	
35	Bass Clarinet	Yamaha	YCL-621	\$6,161.75	
38	Bass Clarinet	Yamaha	YCL-622II	\$7,011.05	
46	Soprano Saxophone	Yamaha	YSS-875EXHG	\$3,667.05	
50	Alto Saxophone	Yamaha	YAS-875EXII	\$3,098.95	
51	Tenor Saxophone	Yamaha	YTS-480	\$1,964.65	
56	Baritone Saxophone	Jupiter	JBS1000	\$2,524.17	
58	Baritone Saxophone	Yamaha	YBS-62	\$6,649.10	
Group 2 – Brass					
#	Description	Brand	Model	Price	Delivery Time
4	French Horn-Double	Yamaha	YHR-567	\$2,256.35	
5	French Horn-Double	Yamaha	YHR-671	\$3,460.90	
6	French Horn-Double	Yamaha	YHR-668NII	\$3,460.90	
21	Euphonium	Yamaha	YEP-642SII	\$4,885.90	
23	Tuba w/case	Yamaha	YBB-201WC	\$4,096.45	
24	Tuba w/case	Yamaha	YBB-105WC	\$2,682.85	
25	Tuba w/case	Yamaha	YBB-321WC	\$4,495.45	
26	Tuba w/case	Yamaha	YBB-641WC	\$5,986.95	
27	Tuba w/case	King	2341W	\$5,164.17	
35	Sousaphone	Yamaha	YSH-411WC	\$5,690.55	
36	Sousaphone	Yamaha	YSH-411SWC	\$6,714.65	
Group 3 – Percussion					
#	Description	Brand	Model	Price	Delivery Time
8	Symphonic Timpani - set of 5 20", 23", 26", 29", 32"	Yamaha	TP7305CL	\$15,700.00	
29	Championship Series Quint 6/8/10/12/13	Pearl	PMTM68023/A46	\$885.75	
30	Championship Series Sextet 6/6/8/10/12/13	Pearl	PMTM668023/A46	\$1,072.55	
Group 4 - Strings					
#	Description	Brand	Model	Price	Delivery Time
31	Viola Outfit, 14" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings	Sub Conn Selmer	SR52E14H	\$304.00	30-90 Days

<b>Group 4 – Strings cont.</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
32	Viola Outfit, 15" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings	Sub Conn Selmer	SR52E15H	\$300.00	30-90 Days
<b>Group 6 – Other Non-Bid Items</b>					
<b>#</b>	<b>Description</b>	<b>Percent Discount</b>			
1	Percent Discount for Related Items	0-70 %			



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June 24, 2020

Mr. Richard Irby  
Ken Stanton Music  
119 Cobb Parkway North, STE A  
Marietta, GA 30062

Dear Mr. Irby:

This is to advise you that the award to your company for **IFB B1935, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2020 through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org). The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

---

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**SUPERINTENDENT**

Chris Ragsdale

<b>Group 4 - Strings</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
7	Violin Outfit, 1/4 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Hand-carved solid spruce top, maple back, ribs and scroll - ebony fingerboard Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	ESIVL80ST14	\$257.63	7-14 Days
8	Violin Outfit, 1/2 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Hand-carved solid spruce top, maple back, ribs and scroll - ebony fingerboard Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	ESIVL80ST12	\$257.63	7-14 Days
9	Violin Outfit, 3/4 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Hand-carved solid spruce top, maple back, ribs and scroll - ebony fingerboard Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	ESIVL80ST34	\$257.63	7-14 Days
10	Violin Outfit, 4/4 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Hand-carved solid spruce top, maple back, ribs and scroll - ebony fingerboard Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	ESIVL80ST44	\$257.63	7-14 Days
11	Violin Outfit, 1/4 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Handcrafted body- ebony fingerboard Wittner tailpiece with four fine tuners - Thomastik Dominant strings.	Eastman	ESIVL200ST14	\$437.63	7-14 Days
<b>Group 6 – Other Non-Bid Items</b>					
<b>#</b>	<b>Description</b>	<b>Percent Discount</b>			
1	Percent Discount for Related Items	Up to 50%			



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**“Revised”**

July 10, 2020

Ms. Ying Zhuo  
Mandarin Strings, Inc.  
1735 Roswell Road  
Marietta, GA 30062

Dear Ms. Zhuo:

This revised award letter for **IFB B1935, Band and Orchestra Instruments and Equipment** is being issued to correct part numbers. The corrections are highlighted in green.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
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**SUPERINTENDENT**

Chris Ragsdale

<b>Group 4 – Strings</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
6	Violin Outfit, 4/4 size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YM04	\$325.00	5-30 Days
15	Violin Outfit, 3/4 size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YM04	\$325.00	5-30 Days
16	Violin Outfit, 1/2 size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YM04	\$325.00	5-30 Days
17	Violin Outfit, 3/4 size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Dominate strings.	Mandarin Strings	YM10	\$460.00	5-30 Days
18	Violin Outfit, 4/4 size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Dominate strings.	Mandarin Strings	YM10	\$460.00	5-30 Days
19	Antique style Violin Outfit, 4/4 size, including oblong case, carbon bow, shoulder rest & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Dominate strings.	Mandarin Strings	AV116	\$710.00	5-30 Days
33	Viola Outfit, 15 1/2" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YMA04	\$410.00	5-30 Days
34	Viola Outfit, 16" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YMA04	\$410.00	5-30 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
35	Viola Outfit, 15" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YMA04	\$410.00	5-30 Days
36	Viola Outfit, 16" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Prelude strings.	Mandarin Strings	YMA04	\$410.00	5-30 Days
37	Viola Outfit, 14" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Helicore strings.	Mandarin Strings	YMA10	\$520.00	5-30 Days
38	Viola Outfit, 15" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Helicore strings.	Mandarin Strings	YMA10	\$560.00	5-30 Days
39	Viola Outfit, 15 1/2" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Helicore strings.	Mandarin Strings	YMA10	\$560.00	5-30 Days
40	Viola Outfit, 16" size, including wooden shaped case, carbon bow, shoulder rest & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Helicore strings.	Mandarin Strings	YMA10	\$560.00	5-30 Days
41	Antique Style Viola Outfit, 15" size, including oblong case, carbon bow, shoulder rest & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Dominate strings.	Mandarin Strings	AVA116	\$798.00	5-30 Days
42	Antique Style Viola Outfit, 15 1/2" size, including oblong case, carbon bow, shoulder rest & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Dominate strings.	Mandarin Strings	AVA116	\$798.00	5-30 Days



<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
43	Antique Style Viola Outfit, 16" size, including oblong case, carbon bow, shoulder rest & rosin - Hand-carved solid select spruce top and maple back - ebony fingerboard - Despiau bridge - Wittner tailpiece with four fine tuners - Dominate strings.	Mandarin Strings	AVA116	\$798.00	5-30 Days
64	Cello Outfit, 4/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - aged bridge - Wittner tailpiece with four fine tuners - Prelude strings - carbon fiber endpin.	Mandarin Strings	YMC20	\$950.00	5-30 Days
65	Cello Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - aged bridge - Wittner tailpiece with four fine tuners - Prelude strings - carbon fiber endpin.	Mandarin Strings	YMC20	\$950.00	5-30 Days
66	Cello Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - aged bridge - Wittner tailpiece with four fine tuners - Prelude strings - carbon fiber endpin.	Mandarin Strings	YMC20	\$950.00	5-30 Days
67	Cello Outfit, 4/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - aged bridge - Wittner tailpiece with four fine tuners - Prelude strings - carbon fiber endpin - PERFECTION PEGS.	Mandarin Strings	YMC20P	\$1,070.00	5-30 Days
68	Cello Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - ebony fingerboard - aged bridge - Wittner tailpiece with four fine tuners - Prelude strings - carbon fiber endpin - PERFECTION PEGS.	Mandarin Strings	YMC20P	\$1,070.00	5-30 Days
69	Cello Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - aged bridge - Wittner tailpiece with four fine tuners - Prelude strings - carbon fiber endpin - PERFECTION PEGS	Mandarin Strings	YMC20P	\$1,070.00	5-30 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
70	Cello Outfit, 4/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin.	Mandarin Strings	YMC25	\$1,200.00	5-30 Days
71	Cello Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin.	Mandarin Strings	YMC25	\$1,200.00	5-30 Days
72	Cello Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin.	Mandarin Strings	YMC25	\$1,200.00	5-30 Days
73	Cello Outfit, 4/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin - PERFECTION PEGS.	Mandarin Strings	YMC25-P	\$1,320.00	5-30 Days
74	Cello Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin.	Mandarin Strings	YMC25	\$1,200.00	5-30 Days
75	Cello Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin.	Mandarin Strings	YMC25	\$1,200.00	5-30 Days
76	Cello Outfit, 4/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin - PERFECTION PEGS.	Mandarin Strings	YMC25-P	\$1,320.00	5-30 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
77	Cello Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved select solid spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin - PERFECTION PEGS.	Mandarin Strings	YMC25-P	\$1,320.00	5-30 Days
78	Cello Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Helicore strings - carbon fiber endpin - PERFECTION PEGS.	Mandarin Strings	YMC25-P	\$1,320.00	5-30 Days
79	Antique style Cello Outfit, 4/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - oil varnish - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Jargar A & D Strings - Helicore G & C strings - carbon fiber endpin.	Mandarin Strings	AVC116	\$1,800.00	5-30 Days
80	Antique style Cello Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - oil varnish - ebony fingerboard - Dispiau bridge - Wittner tailpiece with four fine tuners - Jargar A & D Strings - Helicore G & C strings - carbon fiber endpin.	Mandarin Strings	AVC116	\$1,800.00	5-30 Days
97	Double Bass Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Veneer top, sides and back - ebony fingerboard - Adjustable bridge - Ebony tailpiece - Prelude strings - ebony and steel endpin.	Mandarin Strings	YMB08	\$1,380.00	5-30 Days
98	Double Bass Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Veneer top, sides and back - ebony fingerboard - Adjustable bridge - Ebony tailpiece - Prelude strings - ebony and steel endpin.	Mandarin Strings	YMB08	\$1,380.00	5-30 Days
99	Double Bass Outfit, 1/4 size, including double walled bag, carbon bow, rock stop & rosin - Veneer top, sides and back - ebony fingerboard - Adjustable bridge - Ebony tailpiece - Prelude strings - ebony and steel endpin.	Mandarin Strings	YMB08	\$1,380.00	5-30 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
100	Double Bass Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and veneer back - ebony fingerboard - Adjustable bridge -Ebony tailpiece - Helicore strings - ebony and steel endpin.	Mandarin Strings	YMB28	\$1,800.00	5-30 Days
101	Double Bass Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and veneer back - ebony fingerboard - Adjustable bridge -Ebony tailpiece - Helicore strings - ebony and steel endpin.	Mandarin Strings	YMB28	\$1,800.00	5-30 Days
102	Double Bass Outfit, 1/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and veneer back - ebony fingerboard - Adjustable bridge - Ebony tailpiece - Helicore strings - ebony and steel endpin.	Mandarin Strings	YMB28	\$1,800.00	5-30 Days
103	Double Bass Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Adjustable bridge -Ebony tailpiece - Helicore strings - ebony and steel endpin.	Mandarin Strings	YMB20	\$1,600.00	5-30 Days
104	Double Bass Outfit, 1/2 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid spruce top and maple back - ebony fingerboard - Adjustable bridge - Ebony tailpiece - Helicore strings - ebony and steel endpin.	Mandarin Strings	YMB20	\$1,600.00	5-30 Days
105	Antique style Double Bass Outfit, 3/4 size, including double walled bag, carbon bow, rock stop & rosin - Hand-carved solid select spruce top and maple back - oil varnish - ebony fingerboard - Adjustable bridge - Ebony tailpiece - Pirastro Permanent Orchestra strings - ebony and steel endpin	Mandarin Strings	AVB116	\$3,200.00	5-30 Days
<b>Group 6 – Other Non-Bid Items</b>					
<b>#</b>	<b>Description</b>	<b>Percent Discount</b>			
1	Percent Discount for Related Items	30% to 60% Discount from MSRP			



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Marietta, GA 30060  
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June 24, 2020

Ms. Tori Okwabi  
MSA Music Inc.  
dba Midwest Musical Imports  
1621 E Hennepin Ave., STE 100  
Minneapolis, MN 55414

Dear Ms. Okwabi:

This is to advise you that the award to your company for **IFB B1935, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed, with approved price increase and added items highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2020 through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

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**BOARD OF EDUCATION**

Brad Wheeler, *Chair* • David Banks, *Vice Chair*  
David Chastain • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

**SUPERINTENDENT**

Chris Ragsdale

IFB B1935, Band and Orchestra Instruments and Equipment  
 Renewal Award Letter  
 MSA Music Inc.  
 dba Midwest Musical Imports (Vendor-PO Mailing #102229)  
 Page 2

<b>Group 1 – Woodwind</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
15	English Horn - Full Conservatory	Loree	IR+3	\$9,100.00	15-90 Days
19	Eb Clarinet	Selmer	E16R	\$6,365.00	
34	Bass Clarinet	Selmer	65	\$9,400.00	
<b>Group 2 – Brass</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
7	French Horn-Double	Holton	H179	\$3,362.00	
8	French Horn-Double	Conn	8D	\$3,510.00	
12	Trombone	Conn	88H	\$2,068.00	
14	Bass Trombone	Bach	50B20	\$3,451.00	



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Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

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**“Revised”**

July 10, 2020

Mr. Kienan Lewis  
Guitar Center Stores, Inc.  
dba Music & Arts  
5295 Westview Drive, STE 300  
Fredrick, MD 21703

Dear Mr. Lewis:

This revised award letter for **IFB B1935, Band and Orchestra Instruments and Equipment** is being issued to correct part numbers. The corrections are highlighted in green.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

---

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**SUPERINTENDENT**

Chris Ragsdale

<b>Group 1 – Woodwind</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
1	Piccolo	Yamaha	YPC-32	\$566.00	15-30 Days
2	Piccolo	Yamaha	YPC-62	\$1,472.00	30-45 Days
3	Piccolo	Gemeinhardt	4P	\$449.00	15-30 Days
5	Flute	Gemeinhardt	2SP	\$251.00	
6	Flute	Gemeinhardt	3	\$272.00	15-30 Days
7	Flute	Yamaha	YFL-362H	\$798.00	30-45 Days
8	Flute	Yamaha	YFL-482H	\$1,273.00	15-30 Days
12	Oboe	Yamaha	YOB-441A	\$2,389.00	30-45 Days
18	Eb Clarinet	Buffet	BC2301-2-0	\$1,655.00	60 Days
20	Eb Clarinet	Buffet	BC2401-2-0	\$1,390.00	15-30 Days
22	Bb Clarinet – Nickel Keys	Buffet	BC-1131-5-0	\$2,625.00	15-30 Days
23	Bb Clarinet	Selmer	1400B	\$383.00	15-30 Days
24	Bb Clarinet	Buffet	BC2501n 5-0	\$774.00	15-30 Days
26	Bb Clarinet – Nickel Keys	Backun	Alpha	\$329.00	15-30 Days
27	Bb Clarinet – Silver Keys	Backun	Beta	\$946.00	15-30 Days
28	Bb Clarinet – Silver Keys	Backun	Proteg	\$1,149.00	15-30 Days
29	Bb Clarinet – Silver Keys	Backun	Q-Series	\$2,369.00	15-30 Days
30	Bass Clarinet	LeBlanc	L7168	\$1,506.00	15-30 Days
32	Bass Clarinet	Selmer	1430LP	\$1,506.00	15-30 Days
36	Bass Clarinet	Buffet	BC1183-2-0	\$8,135.00	15-30 Days
37	Bass Clarinet	Buffet	BC1193-2-0	\$8,905.00	15-30 Days
39	A Clarinet	Buffet	R13A-BC1231-5-0	\$3,186.00	15-30 Days
40	A Clarinet	Buffet	BC2401-2-0	\$1,390.00	15-30 Days
41	Eb Contra Clarinet	Buffet	BC1553-2-0	\$15,644.00	1-Year
42	Eb Contra Clarinet	LeBlanc	L7181	\$2,444.00	15-30 Days
44	Soprano Saxophone	Yamaha	YSS-475 II	\$1,716.00	15-30 Days
48	Alto Saxophone	Yamaha	YAS-480	\$1,656.00	15-30 Days
52	Tenor Saxophone	Yamaha	YTS-62111	\$2,350.00	15-30 Days
53	Tenor Saxophone	Selmer	TS400	\$1,050.00	15-30 Days
57	Baritone Saxophone	Selmer	BS500	\$2,999.00	15-30 Days
<b>Group 2 – Brass</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
1	Trumpet	Bach	TR300H2	\$419.00	15-30 Days
3	Fluglehorn	Yamaha	YFH-631GS	\$1,452.00	15-30 Days
10	Trombone	Yamaha	YSL-446G	\$1,235.00	15-30 Days
11	Trombone	Yamaha	YSL-448G	\$1,235.00	15-30 Days
13	Trombone	Bach	42B	\$2,339.00	15-30 Days
15	Bass Trombone	Yamaha	YBL-421G	\$1,947.00	15-30 Days
18	Euphonium	Yamaha	YEP-321	\$1,687.00	15-30 Days
19	Euphonium	King	2280	\$1,647.00	15-30 Days



<b>Group 2 – Brass Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
20	Euphonium	Yamaha	YEP-321S	1,905.00	15-30 Days
28	Mellophone	Yamaha	YMP204M	\$1,158.00	15-30 Days
29	Mellophone	Yamaha	YMP204MS	\$1,260.00	15-30 Days
30	Mellophone	King	1121SP	\$1,393.00	15-30 Days
31	Mellophone	King	1121	\$1,235.00	15-30 Days
32	Marching Baritone	Yamaha	YBH301M	\$1,596.00	15-30 Days
33	Marching Baritone	Yamaha	YBH301MS	\$1,767.00	15-30 Days
34	Marching Baritone	King	1127SP	\$1,817.00	15-30 Days
<b>Group 3 – Percussion</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
12	Xylophone	Yamaha	YX-500FC	\$2,144.00	15-30 Days
14	Marimba	Yamaha	YM2400C	\$4,027.00	15-30 Days
20	Orchestra Bells	Yamaha	DG1590A	\$1,631.00	15-30 Days
25	Drum Set -Stage Custom five piece drum set	Yamaha	SBPOF57	\$619.00	15-30 Days
<b>Group 4 – Strings</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
2	Violin Outfit 1/2, w/fiberglass bow and case	Eastman	VL80ST12	\$241.00	15-30 Days
12	Violin Outfit, 1/2 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Handcrafted body- ebony fingerboard Wittner tailpiece with four fine tuners - Thomastik Dominant strings.	Eastman	ESIVL200ST12	\$477.00	15-30 Days
13	Violin Outfit, 3/4 size, including Protégé case, brazilwood bow, shoulder rest & rosin - Handcrafted body- ebony fingerboard Wittner tailpiece with four fine tuners - Thomastik Dominant strings.	Eastman	ESIVL200ST34	\$477.00	15-30 Days
14	Violin Outfit, 4/4 size, including Tempo oblong case w/blanket, brazilwood bow, shoulder rest & rosin - Handcrafted body- ebony fingerboard Wittner tailpiece with four fine tuners - Thomastik Dominant strings.	Eastman	ESIVL80ST44	\$290.00	15-30 Days
24	Silent Violin	Yamaha	SV200BLK	\$855.00	15-30 Days
25	Silent Viola	Yamaha	SW200KBRO	\$1,032.00	15-30 Days
27	Silent Bass, outfit	Yamaha	SVB-100SK	\$2,565.00	15-30 Days

Group 4 – Strings Continued					
#	Description	Brand	Model	Price	Delivery Time
30	Viola - 15" w/horsehair bow & perfection pegs	Knilling	R310SFF1AA	\$454.00	15-30 Days
46	Viola - 16" w/horsehair bow & perfection pegs	Yamaha	AVA7-160SG	\$675.00	15-30 Days
54	Viola Outfit, 14" including Protégé case, brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VA140-14ST	\$279.00	15-30 Days
55	Viola Outfit, 14 1/2" including Protégé case, brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VA140-145ST	\$279.00	15-30 Days
56	Viola Outfit, 15" including Protégé case, brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings	Eastman	VA140-15ST	\$279.00	15-30 Days
57	Viola Outfit, 15 1/2" including Protégé case, brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VA140-155ST	\$279.00	15-30 Days
58	Viola Outfit, 16" including Protégé case, brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VA140-16ST	\$274.00	15-30 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
59	Viola Outfit 14 1/2", including Protégé case, brazilwood bow, shoulder rest & rosin - Handcrafted body- ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VA200-145ST	\$509.00	15-30 Days
60	Viola Outfit, 15" including Tempo case w/blanket brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VA200-15ST	\$509.00	15-30 Days
61	Viola Outfit, 15 1/2" including Tempo case w/blanket brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VA200-155ST	\$509.00	15-30 Days
62	Viola Outfit, 16" including Tempo case w/blanket brazilwood bow, shoulder rest & rosin - solid spruce top, maple back, ribs and scroll - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VA200-16ST	\$509.00	15-30 Days
84	Cello Outfit, 1/4 - hand-carved spruce top and maple back, ribs, and scroll, includes Presto bag, Holtz fiberglass bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VC100ST14	\$759.00	15-45 Days
85	Cello Outfit, 1/2 - hand-carved spruce top and maple back, ribs, and scroll, includes Presto bag, Holtz fiberglass bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings	Eastman	VC100ST12	\$759.00	15-45 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
86	Cello Outfit, 3/4 - hand-carved spruce top and maple back, ribs, and scroll, includes Presto bag, Holtz fiberglass bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VC100ST34	\$759.00	15-45 Days
87	Cello Outfit, 4/4 - hand-carved spruce top and maple back, ribs, and scroll, includes Presto bag, Holtz fiberglass bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Prelude strings.	Eastman	VC100ST44	\$759.00	15-45 Days
88	Cello Outfit, 1/4 - hand crafted of select tonewoods, includes Presto bag, Eastman brazilwood bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VC200ST14	\$1,076.00	30-60 Days
89	Cello Outfit, 1/2 - hand crafted of select tonewoods, includes Presto bag, Eastman brazilwood bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VC200ST12	\$1,076.00	30-60 Days
90	Cello Outfit, 3/4 - hand crafted of select tonewoods, includes Presto bag, Eastman brazilwood bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VC200ST34	\$1,076.00	30-60 Days
91	Cello Outfit, 4/4 - hand crafted of select tonewoods, includes Presto bag, Eastman brazilwood bow, - ebony fingerboard, Wittner tailpiece with four fine tuners - Helicore strings.	Eastman	VC200ST44	\$1,076.00	30-60 Days
93	Double Bass – 1/2, <del>Outfit</del>	Knilling	1308H1AA	\$1897.00	15-30 Days
95	Double Bass - 3/4, Outfit	Kohr	C40	\$2,297.00	15-30 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
109	Bass Outfit, 1/4 size, hand-carved spruce top, maple veneer ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Holtz fiberglass bow (French or German), Presto bag, ebony tailpiece, Prelude strings.	Eastman	VB95ST14	\$1,372.00	30-90 Days
110	Bass Outfit, 1/2 size, hand-carved spruce top, maple veneer ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Holtz fiberglass bow (French or German), Presto bag, ebony tailpiece, Prelude strings.	Eastman	VB95ST12	\$1,372.00	30-90 Days
111	Bass Outfit, 3/4 size, hand-carved spruce top, maple veneer ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Holtz fiberglass bow (French or German), Presto bag, ebony tailpiece, Prelude strings.	Eastman	VB95ST34	\$1,372.00	30-90 Days
112	Bass Outfit, 1/4 size, hand-carved select spruce top, maple ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Eastman brazilwood bow (French or German), Presto bag, ebony tailpiece, Helicore strings.	Eastman	VB105ST14	\$2,225.00	30-90 Days

<b>Group 4 – Strings Continued</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
113	Bass Outfit, 1/4 size, hand-carved select spruce top, maple ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Eastman brazilwood bow (French or German), Presto bag, ebony tailpiece, Helicore strings.	Eastman	VB105ST14	\$2,225.00	30-90 Days
114	Bass Outfit, 1/2 size, hand-carved select spruce top, maple ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Eastman brazilwood bow (French or German), Presto bag, ebony tailpiece, Helicore strings.	Eastman	VB105ST12	\$2,225.00	30-90 Days
115	Bass Outfit, 3/4 size, hand-carved select spruce top, maple ribs and back, hand-inlaid purfing, hand-carved maple neck and scroll, ebony fingerboard, solid-brass tuning machines, adjustable bridge, Eastman brazilwood bow (French or German), Presto bag, ebony tailpiece, Helicore strings.	Eastman	VB105ST34	\$2,225.00	30-90 Days
<b>Group 5 – Equipment</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
7	Harmony Director	Yamaha	HD200	\$889.00	15-30 Days



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**“Revised”**

July 10, 2020

Mr. Michael Hawkins  
Ronald Sachs Violins  
3100 Roswell Rd., STE 117  
Marietta, GA 30062

Dear Mr. Hawkins:

This revised award letter for **IFB B1935, Band and Orchestra Instruments and Equipment** is being issued to correct part numbers. The corrections are highlighted in green.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

---

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1935, Band and Orchestra Instruments and Equipment

Revised Renewal Award Letter

Ronald Sachs Violins (Vendor-PO Mailing #102222)

Page 2

<b>Group 4 – Strings</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
21	Violin Outfit 4/4 size	Ronald Sachs	Signature Series RSV144	\$500.00	5-14 Days
22	Violin Outfit 3/4 size	Ronald Sachs	Signature Series RSV134	\$500.00	5-14 Days
23	Violin Outfit 1/2 size	Ronald Sachs	Signature Series RSV112	\$500.00	5-14 Days
48	Viola, 16 1/2"	Ronald Sachs	Signature Series RSV2165	\$650.00	5-14 Days
49	Viola, 16"	Ronald Sachs	Signature Series RSV216	\$650.00	5-14 Days
50	Viola, 15 1/2"	Ronald Sachs	Signature Series RSV2155	\$650.00	5-14 Days
51	Viola <b>Outfit</b> , 15"	Ronald Sachs	Signature Series RSV215	\$650.00	5-14 Days
52	Viola <b>Outfit</b> , 14"	Ronald Sachs	Signature Series RSV214	\$650.00	5-14 Days
53	Viola <b>Outfit</b> , 13"	Ronald Sachs	Signature Series RSV213	\$650.00	5-14 Days
81	Cello Outfit, 4/4 size	Ronald Sachs	Signature Series RSV344	\$1,500.00	5-14 Days
82	Cello Outfit, 3/4 size	Ronald Sachs	Signature Series RSV334	\$1,500.00	5-14 Days
83	Cello Outfit, 1/2 size	Ronald Sachs	Signature Series RSV312	\$1,500.00	5-14 Days
106	Bass Outlet, 3/4 size	Ronald Sachs	Signature Series RSV434	\$1,650.00	5-14 Days
107	Bass <b>Outfit</b> , 1/2 size	Ronald Sachs	Signature Series RSV412	\$1,650.00	5-14 Days
108	Bass <b>Outfit</b> , 1/4 size	Ronald Sachs	Signature Series RSV414	\$1,650.00	5-14 Days





*One Team, One Goal: Student Success*

June 24, 2020

Ms. Paula Leshkevich  
Shar Products Company  
2465 South Industrial Hwy.  
Ann Arbor, MI 48104

Dear Ms. Leshkevich:

This is to advise you that the award to your company for **IFB B1935, Band and Orchestra Instruments and Equipment** as shown below has been renewed.

Vendor-PO Mailing #100270					
Group 4 - Strings					
#	Description	Brand	Model	Price	Delivery Time
20	Violin Outfit - 4/4 w/horsehair bow	Shar	Franz Hoffmann Maestro	\$359.00	5-7 Days

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2020 through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org). The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

**BOARD OF EDUCATION**

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David Chastain • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

**SUPERINTENDENT**

Chris Ragsdale



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Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

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**“Revised”**

July 10, 2020

Mr. Jeff Phipps  
Steve Weiss Music  
2324 Wynodotte Rd.  
Willow Grove, PA 19090

Dear Mr. Phipps:

This revised award letter for **IFB B1935, Band and Orchestra Instruments and Equipment** is being issued to correct part numbers. The corrections are highlighted in green.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

---

**BOARD OF EDUCATION**

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1935, Band and Orchestra Instruments and Equipment

Revised Renewal Award Letter

Steve Weiss Music (Vendor-PO Mailing #102110)

Page 2

Group 3 – Percussion					
#	Description	Brand	Model	Price	Delivery Time
1	Concert Snare Drum	Pearl	CRP1465	\$349.00	
2	Concert Snare Drum - 6-Ply Maple Piccolo.	Pearl	M-1330114	\$175.00	7 Days
3	Concert Snare Drum W/Stand & Case.	Yamaha	CSM1465SWC	\$440.00	7 Days
6	Concert Bass Drum w/titling stand - 18"x 40".	Ludwig	LECB40X7	\$963.00	10 Days
22	Glockenspiel	Fall Creek	RT-1500	\$2,922.00	6-8 Months
23	Chimes 1.5 Octaves, Chrome Plated or Satin Finish, 1.5".	Adams	BK-5203C	\$5,219.00	10 Days
26	Field-Corps Marching SUMO Quints (8", 10", 12", 13" and 14" toms) w/Biposto Hinge Carrier.	Yamaha	MQT-80234	\$1,245.00	10 Days
28	Marching Snare Drum - FFX Championship Series w/ CX Airframe Carrier.	Pearl	FFXM1412/AXN	\$648.00	10 Days



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**“Revised”**

May 6, 2021

Ms. Mandy Fried  
Washington Music Center  
11151 Viers Mill Road  
Wheaton, MD 20902

Dear Ms. Fried:

On July 1, 2020, the Cobb County School District approved the renewal award to your company for selected items from **IFB B1935, Band and Orchestra Instruments and Equipment**. Effective immediately, this renewal award is being revised per the attached list. Changes are highlighted in yellow.

The revised award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm **through June 30, 2021** as specified in the original renewal award letter. This revised award letter is not an official order.

If you have any questions about this revised award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

jmg

cc: Accounts Payable  
Melody O’Neil – Washington Music  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

---

**BOARD OF EDUCATION**

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1935, Band and Orchestra Instruments and Equipment

Revised Award Letter

Washington Music Center (Vendor-PO Mailing #100311)

Page 2

Group 1 – Woodwind					
#	Description	Brand	Model	Price	Delivery Time
4	Flute	Yamaha	YFL-222	\$340.70	Mfg. Availability
10	Alto Flute	Yamaha	YFL-A421BII	\$5,384.40	Mfg. Availability
11	Alto Flute	Jupiter	JAF1000	\$989.40	Mfg. Availability
13	Oboe	Fox	333	\$2,688.60	Mfg. Availability
14	Oboe	Fox	330	\$3,396.10	Mfg. Availability
16	Bassoon	Fox	41	\$4,641.35	Mfg. Availability
21	Bb Clarinet	Yamaha	YCL-255	\$357.85	Mfg. Availability
31	Bass Clarinet	Jupiter	JBC1000N	\$1,303.10	Mfg. Availability
43	BBb Contra Clarinet	Selmer	41	\$27,328.05	Mfg. Availability
45	Soprano Saxophone	Selmer	51J	\$4,179.15	Mfg. Availability
47	Alto Saxophone	Yamaha	YAS-26	\$872.60	Mfg. Availability
49	Alto Saxophone	Selmer	62J	\$4,671.00	Mfg. Availability
54	Tenor Saxophone	Selmer	64J	\$5,350.80	Mfg. Availability
55	Baritone Saxophone	Yamaha	YBS-480	\$4,071.82	Mfg. Availability
59	Baritone Saxophone	Selmer	66AFJ	\$9,750.30	Mfg. Availability
Group 2 – Brass					
#	Description	Brand	Model	Price	Delivery Time
2	Trumpet	Yamaha	YTR-2330	\$482.85	Mfg. Availability
9	Trombone	Yamaha	YSL-354	\$482.85	Mfg. Availability
16	Bass Trombone	Conn	62H	\$3,186.80	Mfg. Availability
17	Bass Trombone	Yamaha	YBL-620G	\$2,932.55	Mfg. Availability
22	Euphonium	King	2280SP	\$1,992.80	Mfg. Availability
37	Sousaphone	Conn	20KSPW	\$7,247.55	Mfg. Availability
Group 3 – Percussion					
#	Description	Brand	Model	Price	Delivery Time
4	Concert Bass Drum - 36" w/stand	Yamaha	CB9036CS	\$2,366.20	Mfg. Availability
5	Concert Bass Drum - 18 x 36 Philharmonic African Mahogany	Pearl	PBA3618	\$1,296.15	Mfg. Availability
7	Symphonic Timpani - complete set of 4 23", 26", 29", 32"	Yamaha	TP7304CL	\$12,977.90	Mfg. Availability
9	Vibraphone	Yamaha	YV2700C	\$3,815.80	Mfg. Availability
10	Vibraphone	Yamaha	YV2700GC	\$4,482.05	Mfg. Availability
11	Vibraphone w/multi-frame upgrade	Yamaha	YVRD2700GC	\$5,222.55	Mfg. Availability
13	Xylophone w/multi-frame upgrade	Yamaha	YXRD500FC	\$3033.40	Mfg. Availability
15	Marimba 4.3 w/multi-frame upgrade	Yamaha	YMRD2400C	\$4,513.50	Mfg. Availability
16	Marimba - 4.5 Octave Acoustalon w/ Multi-frame II	Yamaha	YMRD2900AC	\$7,694.40	Mfg. Availability
17	Marimba - Rosewood Cadenza 4.3 w/cover	Yamaha	YM4600AC	\$7,202.35	Mfg. Availability

IFB B1935, Band and Orchestra Instruments and Equipment

Revised Award Letter

Washington Music Center (Vendor-PO Mailing #100311)

Page 3

Group 3 – Percussion Continued					
#	Description	Brand	Model	Price	Delivery Time
18	Marimba - Rosewood Recitalist 4.5 w/cover	Yamaha	YM4900AC	\$8,203.65	Mfg. Availability
19	Marimba - Rosewood Grand 5 w/cover	Yamaha	YM5100AC	\$11,743.40	Mfg. Availability
21	Orchestra Bells	Yamaha	YG2500C	\$3,087.70	Mfg. Availability
24	Chimes - Deagan 1.5 Octave - Silver Symphonic	Yamaha	YCH-7018	\$4,514.45	Mfg. Availability
27	Field-Corps Marching SUMO Sextets (6", 8", 10", 12", 13" and 14" toms) w/Biposto Hinge Carrier.	Yamaha	MQT-680234BA	\$1,422.00	Mfg. Availability
Group 4 – Strings					
#	Description	Brand	Model	Price	Delivery Time
1	Violin Outfit - 1/2 w/horsehair bow & perfection pegs.	Knilling	P4KH-1AA	\$399.50	Mfg. Availability
3	Violin Outfit - 1/2 w/horsehair bow.	Yamaha	AV7-12SG	\$433.10	Mfg. Availability
4	Violin Outfit - 3/4 w/horsehair bow & perfection pegs.	Knilling	P4KT-1AA	\$399.50	Mfg. Availability
5	Violin Outfit - 4/4 w/horsehair bow & perfection pegs.	Knilling	P4K-4/4	\$399.50	Mfg. Availability
26	Silent Cello, outfit	Yamaha	SVC-210SK	\$1,902.70	Mfg. Availability
28	Viola - 13" w/horsehair bow & perfection pegs.	Knilling	P3105T-1AA	\$430.50	Mfg. Availability
29	Viola - 14" w/horsehair bow & perfection pegs.	Knilling	P3105F-1AA	\$430.50	Mfg. Availability
30	Viola - 15" w/horsehair bow & perfection pegs	Knilling	P3105FF1AA	\$461.50	Mfg. Availability
44	Viola - 16" w/horsehair bow & perfection pegs.	Knilling	P3105S-1AA	\$461.50	Mfg. Availability
45	Viola - 16" w/horsehair bow & perfection pegs.	Knilling	P3105S-1AA	\$461.50	Mfg. Availability
47	Viola - 16 1/2" w/horsehair bow & perfection pegs.	Knilling	P3105SH-1AA	\$461.50	Mfg. Availability
63	Cello Outfit - 4/4 w/horsehair bow & perfection pegs.	Knilling	P157-4/4	\$1,223.90	Mfg. Availability
92	Double Bass – 1/2	Knilling	1302H-1AA	\$1,549.35	Mfg. Availability
94	Double Bass – 3/4	Knilling	1302T-1AA	\$1,549.35	Mfg. Availability
96	Double Bass – 3/4	Knilling	1308T-1AA	\$1,928.85	Mfg. Availability
Group 5 – Equipment					
#	Description	Brand	Model	Price	Delivery Time
6	Synthesizer	Yamaha	MOXF8	\$1,447.05	Mfg. Availability
Group 6 – Other Non-Bid Items					
#	Description	Percent Discount			
1	Percent Discount for Related Items	0% to 60% Discount			



514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

*One Team, One Goal: Student Success*

June 24, 2020

Ms. Julie Webber  
Wenger Corporation  
555 Park Drive  
Owatonna, MN 55060

Dear Ms. Webber:

This is to advise you that the award to your company for **IFB B1935, Band and Orchestra Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **July 1, 2020 through June 30, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362 or [jeanette.gray@cobbk12.org](mailto:jeanette.gray@cobbk12.org)**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO  
Director of Procurement Services

jmg

cc: Accounts Payable  
Sue Morris, Wenger Corp.  
Christopher Ferrell  
Thomas Marshall  
Debbie Stinchcomb

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**SUPERINTENDENT**

Chris Ragsdale

<b>Group 5 – Equipment</b>					
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model</b>	<b>Price</b>	<b>Delivery Time</b>
1	Stands - Bravo, blk/blk	Wenger	1020351	\$89.00	45 Days
2	Music Stand Cart	Wenger	039C203	\$457.00	35 Days
3	Violin/Viola rack	Wenger	148J005.102	\$1,095.00	45 Days
4	6 unit Cello rack	Wenger	148J002.104	\$972.00	45 Days
5	4 unit Bass Rack	Wenger	148J004.102	\$958.00	45 Days
8	OnBoard Timpani Cart	Wenger	210B016	\$2,256.00	45 Days
9	OnBoard Keyboard Cart	Wenger	210C005	\$1,614.00	45 Days
10	OnBoard Percussion Cart	Wenger	210C006	\$1,556.00	45 Days
11	OnBoard Bass Drum/Gong Cart	Wenger	210B013	\$1,265.00	45 Days
12	OnBoard Speaker Cart 1-pack	Wenger	210A014	\$1,094.00	45 Days
13	OnBoard Speaker Cart 2-pack	Wenger	210A017	\$1,988.00	45 Days
14	OnBoard Uniform Cart	Wenger	210A007	\$1,218.00	45 Days
<b>Group 6 – Other Non-Bid Items</b>					
<b>#</b>	<b>Description</b>	<b>Percent Discount</b>			
1	Percent Discount for Related Items	5% to 20% Discount			