



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

December 4, 2020

Mr. Donald R. Adamski
DeMoulin Brothers & Company
1025 South 4th Street
Greenville, IL 62246

Dear Mr. Adamski:

This is to advise you that the award to your company for Cobb County School District **RFP P0619, Band Uniforms** as shown on the enclosed page has been renewed. Individual schools will contact your company to discuss their uniform requirements, actual pricing, and delivery requirements on an as-needed basis.

The renewed award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **January 1, 2021 through December 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Jeanette Gray at 770-426-3362** or jeanette.gray@cobbk12.org. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

jmg

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Brad Wheeler, *Chair* • David Banks, *Vice Chair*
David Chastain • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

SUPERINTENDENT

Chris Ragsdale

#	Description	Price Range
1	Jacket	\$86.00 - \$245.00
2	Bib Pants	\$47.00 - \$90.00
3	PR. Gauntlets	\$25.00 - \$38.00
4	Hanger	\$1.00 - \$2.75
5	Plume	\$17.00 - \$25.00
6	Shako	\$46.00 - \$79.00
7	Shako Carry Case	\$7.00 - \$11.00
8	Fee structure for additional, related items.	Additional items may be purchased during award period, such as flags, gloves, shoes, etc. can be found on www.demoulin.com with pricing.
Additional Information		
Lead Time Upon Receipt of Order:		190 days for custom uniforms.
Payment Information:		Net 30 days with PO or 1/3 down, balance C.O.D. with Independent Groups. 3% cash discount applicable if payment in full.



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Mr. Mike N. Miller
Fred J. Miller, Inc.
8765 Washington Church Road
Miamisburg, OH 45342

Dear Mr. Miller:

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#	Description	Price Range	Manufacturer /#
1	Jacket	\$140.00 - \$250.00	FJM/Cesario
2	Bib Pants	\$65.00 - \$90.00	FJM/Cesario
3	PR. Gauntlets	\$32.00 - \$50.00	FJM/Cesario
4	Hanger	Included in order	FJM/HGR
5	Plume	\$16.00 - \$38.00	FJM/SA
6	Shako	\$40.00 - \$65.00	FJM/B
7	Shako Carry Case	\$10.00 - \$15.00	FJM/B
8	Fee structure for additional, related items.	Any related items that are not on the RFP, contact the vendor directly us for pricing. Depending on item and quantity, the % off will be determined.	
Additional Information			
Lead Time Upon Receipt of Order:		Depends on items ordered.	
Payment Information:		Net 30 days.	



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Ms. Jane Taylor
Fruhauf Uniforms, Inc.
800 E. Gilbert
Wichita, KS 67211

Dear Ms. Taylor:

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#	Description	Price Range	Manufacturer
1	Jacket	\$185.00 - \$365.00	Fruhauf Uniforms, Inc.
2	Bib Pants	\$80.00 - \$200.00	Fruhauf Uniforms, Inc.
3	PR. Gauntlets	\$40.00 - \$80.00	Fruhauf Uniforms, Inc.
4	Hanger	\$2.00 - \$5.00	Fruhauf Uniforms, Inc.
5	Plume	\$22.00 - \$55.00	S A Feather Co., Inc.
6	Shako	\$60.00 - \$150.00	Fruhauf Uniforms, Inc.
7	Shako Carry Case	\$10.00 - \$15.00	Fruhauf Uniforms, Inc.
8	Fee structure for additional, related items.	Fruhauf also manufactures: Baldrics \$45.00 - \$90.00 Capes \$50.00 - \$300.00 Breastplate/Overlay \$100.00 - \$160.00 Awnings \$50.00 - \$125.00 Spats \$25.00 - \$45.00 Shirts \$75.00 - \$155.00	
Additional Information			
Lead Time Upon Receipt of Order:		120-165 days or sooner after receipt of complete order info including PO, Sample, Sample Approval and Measurements.	
Payment Information:		Net 30 days. On new Contracts over \$30,000, 2% discount with a 50% cash deposit in advance with a PO to cover the balance or 4% discount with complete prepayment of your full order of new band uniforms at time order is placed.	



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December 4, 2020

Mr. Steve Roberts
Stanbury Uniforms, LLC.
PO Box 100
Brookfield, MO 64628

Dear Mr. Roberts:

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#	Description	Price Range	Manufacturer
1	Jacket	\$100.00 - \$395.00	Stanbury Uniforms, Inc.
2	Bib Pants	\$50.00 - \$175.00	Stanbury Uniforms, Inc.
3	PR. Gauntlets	\$25.00 - \$65.00	Stanbury Uniforms, Inc.
4	Hanger	\$1.50 - \$7.00	Stanbury Uniforms, Inc.
5	Plume	\$15.00 - \$55.00	Stanbury Uniforms, Inc.
6	Shako	\$40.00 - \$125.00	Stanbury Uniforms, Inc.
7	Shako Carry Case	\$10.00 - \$13.00	Stanbury Uniforms, Inc.
8	Fee structure for additional, related items.	10% Discount	
Additional Information			
Lead Time Upon Receipt of Order:		150-210 Calendar Days	
Payment Information:		Net 30 days. A pre-paid discount of 3% will be allowed if the full amount is paid when order is placed. No prepayment discount allowed on the credit card purchase. If uniforms are purchased by a Booster Club a 50% deposit is required.	