



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 27, 2021

Ms. Caroline Brzuszek
Adorama Inc.
42 West 18th Street
New York, NY 10011

Dear Ms. Brzuszek:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or daphne.farley@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

df

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Award Letter, Page 2
 IFB B2121, Audiovisual Equipment and Supplies
 Adorama Inc. (Vendor PO Mailing #100008)
 Vendor Phone: 212-741-0401 Ext. 2126
 Email: carolineb@adorama.com

Item #	Description	Manufacturer	Model/Part #	UOM	Unit Cost
2	Camcorder - 10x HD Video Lens (30.4mm-304mm) 3.5-inch Touchscreen LCD, HD CMOS Pro and 32GB Internal Flash Memory	Canon	VIXIA HF G50 (3667C002)	Each	\$1,025.31
6	Camera - Digital, 20.1 Megapixel, 5x Optical Zoom	Sony	Cyber-Shot DSCW800/B	Each	\$96.76
7	Camera - Digital 20.1 Megapixel, 8X Optical Zoom	Sony	Cyber-Shot DSCW830	Each	\$125.36
18	Microphone Stand - Desktop, Adjustable Height 8-13 inch	Atlas Sound	DS-7	Each	\$30.89
19	Microphone System - Lavalier Wireless System (includes BLX4 single channel receiver, BLX1 bodypack transmitter, CVL Lavalier condenser microphone)	Shure	BLX14/CVL	Each	\$228.31
27	PA System - Portable Wireless with Built-in Rechargeable Battery, FM Radio (Wireless Handheld Mic, Headset Lavalier Mic, Remote Control) 800 Watt	PylePro	PWMA1090UI	Each	\$182.06
31	Tripod - wheeled with Pro-4A 3-way Head	DollyPod	Dollypod IVA #700002	Each	\$193.08
Additional Items					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.				5% on items that are not restricted by manufacturer pricing/items don't allow a discount	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 27, 2021

Mr. Shmuly Koppel
B&H Foto & Electronics Corp
420 Ninth Avenue
New York, NY 10001

Dear Mr. Koppel:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or daphne.farley@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

df

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Award Letter, page 2
 IFB B2121, Audiovisual Equipment and Supplies
 B&H Foto & Electronics (Vendor PO Mailing #100034)
 Vendor Phone: 212-239-7500 Ext. 2259
 Email: shmulyk@bhphoto.com

Note: Reference Quote #886437129 on all purchase orders

Item #	Description	Manufacturer	Model/Part #	UOM	Unit Cost
3	Camcorder - 20.9 MP, 1080p, Exmor R CMOS Sensor	Sony	FDRAX53B	Each	\$988.20
4	Camcorder - Compact Full HD w/HDMI and Composite Output, 2xSD/SDHC/SDXC Media Card Slots	Canon	CAXA11	Each	\$1,014.00
5	Camcorder , 8GB, Exmor R CMOS Sensor	Sony	Handycam HDRCX440	Each	\$298.00
9	Camera -Digital with 20 Megapixel and 8x Optical Zoom	Canon	CAPSE180S (1093C001)	Each	\$149.00
10	Camera - Digital with 20 Megapixel sensor combined with the DIGIC 4+ Image Processor, 8x Optical Zoom	Canon	PowerShot ELPH160	Each	\$149.00
13	DVD Player - Upscaling, Multiple Format Disc Playback	Sony	DVPSR510H	Each	\$39.88
16	Memory Card - 64 GB Elite performance UHS-1 SDX	PNY	P-SDX64U395-GE	Each	\$11.99
17	Microphone Stand - Chrome Round Base with Clutch Control	Atlas Sound	MS10C	Each	\$43.99
20	Microphone: Cardioid Dynamic Vocal with 15' XLR cable	Shure	PGA58-XLR	Each	\$37.00
22	Microphone - Headworn Wireless System - H10 Band (includes Cardioid Condenser Headworn Mic and Windscreen, Bodypack Transmitter, and Receiver)	Shure	BLX14P31H10	Each	\$230.00
23	Microphone - Line and Gradient Condenser Shotgun	Audio-Technica	AT875R	Each	\$109.99
25	Microphone - Omnidirectional/Stereo	Sony	ECM-CS10	Each	\$34.99
29	Scanner – Trade Compliant Desktop	Fujitsu	FUFI7030TC	Each	\$474.99
30	Scanner - Sheet fed Color with Auto Document Feeder	Fujitsu-Fi 7160	PA03670-B085	Each	\$909.99
33	Video Mixer - 4-channel with HDMI In/Out, USB Streaming Out, Onboard effects, and Built-in Multiviewer with touch control	Roland	V-4EX	Each	\$1,178.00
Additional Items					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.				0.2-25% Plus shipping for items above 50lb	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 27, 2021

Ms. Darlene Parker
Howard Industries, Inc
dba/Howard Technology Solutions
P.O. Box 1590
Laurel, MS 39441

Dear Ms. Parker:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or daphne.farley@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

df

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Award Letter, page 2
 IFB B2121, Audiovisual Equipment and Supplies
 Howard Industries, Inc
 dba/Howard Technology Solutions (Vendor PO Mailing #102966)
 Vendor Phone: 601-425-3181 Ext. 5044
 Email: mplummer@howard.com

Item #	Description	Manufacturer	Model/Part #	Unit of Measure	Unit Cost
1	Barcode Scanner - Zebra DS9300, Series DS9308-Standard Range (SR), USB Kit	Zebra	DS9308-SR4U2100AZW	Each	\$230.00
11	CD Player - Portable MP3 with iPod Docking, USB/SD/AUX Inputs, Cassette Recorder, AM/FM Radio	Supersonic	SC-807	Each	\$75.00
14	Headset - USB Stereo with in-line volume and mute, adjustable headband control, ambidextrous boom arm, unidirectional noise-canceling microphone	Cyber Acoustic	AC851B	Each	\$31.00
15	Headset - USB with in-line Controls for Volume and Mic Mute, adjustable headband control, noise cancelling mic and Adjustable Mic Boom	Cyber Acoustic	AC5008	Each	\$29.00
28	Scanner - High Speed, Desktop Two-Sided document color scanning- USB 2.0, Gigabit LAN	Brother Image Center	ADS-2400N	Each	\$345.00
Additional Items					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.				Discount off MSRP is 2-21% depending on the product	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 27, 2021

Ms. Ashley Yates
Nisewonger Audio Visual Center, Inc.
1125 Cripple Creek Drive
Lawrenceville, GA 30043

Dear Ms. Yates:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or daphne.farley@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

df

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Award Letter, page 2

IFB B2121, Audiovisual Equipment and Supplies

Nisewonger Audio Visual Center, Inc. (Vendor PO Mailing #100571)

Vendor Phone: 770-338-0335

Email: ashley@nisewongerav.com

Item #	Description	Manufacturer	Model/Part #	Unit of Measure	Unit Cost
12	CD Player - Portable with AM/FM Stereo Radio and Bluetooth	Jensen	CD-560	Each	\$42.00
24	Microphone - Omnidirectional Condenser Computer Desk	Audio-Technica	ATR4750	Each	\$8.50
Additional Items					
Per Special Terms and Conditions Section 6.9, provide guaranteed percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.				4% off MSRP	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 27, 2021

Mr. Michael Fabio
Troxell Communications, Inc.
3721 New Macland Road, Suite 200, #326
Powder Springs, GA 30127

Dear Mr. Fabio:

This is to advise you that your company has been awarded the following items from Cobb County School District **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page.

This award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2021 through May 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Daphne Farley at 770-429-5870 or daphne.farley@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

df

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Award Letter, page 2
 IFB B2121, Audiovisual Equipment and Supplies
 Troxell Communications, Inc. (Vendor PO Mailing #100581)
 Vendor Phone: 770-383-1470
 Email: tina.smoak@trox.com

Item #	Description	Manufacturer	Model/Part #	Unit of Measure	Unit Cost
8	Camera - Digital with 16.0 Megapixel, 8x Optical Zoom	Canon	Elph 180 1093C001	Each	\$134.99
21	Microphone - Handheld Wireless System, H9 Band	Shure	BLX24/PG58	Each	\$245.69
26	Mouse - Mini Wireless, Cordless with USB Receiver	Logitech	M187	Each	\$28.66
Additional Items					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.			Discounts vary 1-70% off List Price, by manufacturer and product. Quantity discounts may be available. See our online catalog, displaying List Price, as updated by our manufacturers, at https://customer.trox.com/products.htm/ .		