



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

July 1, 2020

Ms. Christine Doran
AED Brands, LLC
95 Chastain Rd., NW
Suite 302
Kennesaw, GA 30004

Dear Ms. Doran:

This is to advise you that the award to your company for **RFQ Q2019035, AEDs and Accessories** as shown on the attached pages, has been renewed with approved price increases highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the Request for Quote and with your pricing remaining firm from **August 1, 2020 through July 31, 2021** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or Melanie.Timmerman@cobbk12.org**. The **Supervising Nurse** contact is **Melanie Bales at 770-426-3482**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'David Odom'.

David Odom, CPPO
Director of Procurement Services

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Attachment

cc: Accounts Payable
Melanie Bales
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

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David Chastain • Charisse Davis • Jaha Howard • David Morgan • Randy Scamihorn

SUPERINTENDENT

Chris Ragsdale

ITEM	DESCRIPTION	MANUFACTURER/MODEL	UNIT PRICE
GROUP 1: AEDs and ACCESSORIES			
1	HeartSine 450P AED with AED AccuTrack per Special Terms & Conditions (ST&C), Section 2.1	80515-000002	\$994.50
2	Pad-Pak Electrode and Battery Cartridge; Pediatric for HeartSine 450P (Pad-Pak-02)	11516-000004	\$175.84
3	Pad-Pak Electrode and Battery Cartridge; Adult for HeartSine 450P (Pad-Pak-01)	11516-000003	\$147.90
4	Trade-In Credit for old/existing CCSD unit per ST&C, Section 2.4	CR Plus units based on the manufacturer year between \$100 to \$150. All other manufactured units between \$150 to \$400 based on trade-in value and model year.	
5	Warranty per ST&C, Section 3.0	Heartsine AED - 8 Years/Pad Paks - 4 Years	
GROUP 2: ADDITIONAL ACCESSORIES for CURRENT MODELS (No Substitutions)			
		WARRANTY	UNIT PRICE
1	CHARGE-PAK & 1 set of adult electrodes for Medtronic CR Plus	2 Yrs.	\$97.31
2	LifePak Infant/Child Pads for Medtronic	2 Yrs.	\$94.97
3	Adult CPR D Padz for Zoll AED	5 Yrs.	\$162.18
4	Pediatric PADZ for Zoll AED	2 Yrs.	\$91.80
5	Plus Batteries for Zoll AED	5 Yrs.	\$40.29
6	Adult Pad Cartridge for Phillips HeartStart AED	2 Yrs.	\$53.04
7	Replacement Battery for Phillips HeartStart AED	4 Yrs.	\$135.45
8	Adult Electrodes for Cardiac Science Powerheart G3 Plus AED	2 Yrs.	\$36.72
9	Pediatric Electrodes for Cardiac Science Powerheart G3 Plus AED	2 Yrs.	\$90.78
10	Powerheart G Battery for Cardiac Science Powerheart G 3 Plus AED	4 Yrs.	\$300.90
11	Samaritan PAD 300P Adult Pad Pak (battery and electrodes) for HeartSine Samaritan	3.5/4 Yrs.	\$147.90

GROUP 3: ADDITIONAL RELATED ITEMS		FEE STRUCTURE
1	Fee structure for additional, related items that may be purchased during the award period.	20% Discount below Published Catalog Pricing
2	Fee structure for additional, related services that may be needed during the award period.	<p>Site Assessments, AED form of training and data download after an event, including an AED loaner at No Charge.</p> <p><u>AED Brands Value Add:</u></p> <ul style="list-style-type: none"> * Local, feet on the ground Sales Rep. and local warehouse for 24 hour turnaround for equipment and supplies. * No cost for AccuTrack (AED Program Management) for all AEDs in the individual schools, which includes all AED models throughout the school district and CCSD building. * All AEDs arrive at the school location per PO rescue ready. Requires no assembly of the AED pads or batteries by the School Nurses or Staff.